

Exploring Export Potential Of Handicrafts To UAE



हस्तशिल्प निर्यात संवर्धन परिषद्
Export Promotion Council for Handicrafts

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TABLE OF CONTENTS

S. No.	Details	Page No.
	Disclaimer	1
1	Country Factsheet: UAE	3-7
2	India, UAE Bilateral relations and Economic scenario	8-13
3	Gulf Cooperation Council	14-17
4	Executive Summary	18
5	Key Products for Exports to UAE	19-21
6	Recommendation of the project of Exploring export potential of handicrafts	22-2
7	Analytical Ratios & other parameters used in the study	33-34
8	Category 1: Art Metal Wares	35-44
9	Category 2: Wood Wares	45-53
10	Category 3: Hand Printed Textiles	54-58
11	Category 4: Hand Knitted & Hand Crocheted Embroideries	59-67
12	Category 5: Shawls as Art Wares	68-71
13	Category 6: Zari & Zari Goods	72-76
14	Category 7: Imitation Jewellery	77-84
15	Category 8: Attars & Agarbatties	85-89
16	Category 9: Miscellaneous Handicrafts	90-163
17	Major Handicrafts Gifts & Housewares Fairs in UAE	164-165
18	Annexure A	166-175

FACTSHEET – COUNTRY INFORMATION AT A GLANCE (UNITED ARAB EMIRATES)













The United Arab Emirates is an Arabian Peninsula nation settled mainly along the Persian (Arabian) Gulf. The country is a federation of 7 emirates. The sovereign absolute monarchy is a federation of seven emirates consisting of Abu Dhabi (which serves as the capital), Ajman, Dubai, Fujairah, Ras Al Khaimah, Sharjah and Umm Al Quwain. Each emirate is governed by a ruler; together, they jointly form the Federal Supreme Council. One of the rulers serves as the President of the United Arab Emirates. In 2013, the UAE's population was 9.2 million, of which 1.4 million are Emirati citizens and 7.8 million are expatriates. Abu Dhabi, the island capital which is home to Sheikh Zayed Grand Mosque, with crystal chandeliers and room for 40,000 worshippers.

Country	United Arab Emirates (UAE)
Capital	Abu Dhabi
Largest city	Dubai
Official languages	Arabic
Ethnic groups	12% Emirati 27.8% Indian 15.1% European 10.2% Pakistani

Exploring Export Potential of Handicrafts products to UAE

	9.5% Bangladeshi 6.1% Filipino 3.0% Sri Lankan 2.2% Chinese 14.1% Others
Religion	Islam
Demonym(s)	Emirati
Land boundaries	This entry contains the total length of all land boundaries and the individual lengths for each of the contiguous border countries. When available, official lengths published by national statistical agencies are used. Because surveying methods may differ, country border lengths reported by contiguous countries may differ. Land boundaries field listing total: 1,066 km border countries (2): Oman 609 km, Saudi Arabia 457 km
Natural resources	petroleum, natural gas
Main Industries	Petroleum, petrochemicals, fishing, aluminium, cement, fertilizer, ship repair, construction, handicrafts, textiles
Government	Federal constitutional monarchy
• President	Khalifa bin Zayed Al Nahyan
• Prime Minister	Mohammed bin Rashid Al Maktoum
Legislature	Federal National Council
Area	
• Total	83,600 km ² (32,300 sq mi) (114th)
• Water (%)	negligible
Population	
• 2018 estimate	9,599,353 ^[4] (93rd)
• 2005 census	4,106,427
• Density	99/km ² (256.4/sq mi)
Transportation	Metro, Tramp, Public Buses, Taxis
Airports and Ports	Airports: Abu Dhabi International Airport, Al Bateen Executive Airport[, Al Ain International Airport, Al Dhafra Air Base, Futaysi Airport, Al Jazeirah Airport, Dalma Airport, Dubai International Airport, Dubai World Central - Al

Exploring Export Potential of Handicrafts products to UAE

	<p>Maktoum International Airport, Fujairah International Airport, Ras Al Khaimah International Airport, Sharjah International Airport, Sir Bani Yas Airport</p> <p>Sea Ports: Jebel Ali, Mina Rashid, Mina Zayed, Mina Khalid, Khor Fakkan</p>
GDP (PPP)	2018 estimate
• Total	\$732.861 billion
• Per capita	\$70,262
GDP (nominal)	2018 estimate
• Total	\$432.612 billion
• Per capita	\$41,476 ^[5]
GDP by sector	Agriculture: 0.7%; Industry: 44.6%; Services: 54.7% (2016 est.)
Economy-General	The economy of the United Arab Emirates is the second largest in the Middle East (after Saudi Arabia), with a gross domestic product (GDP) of \$403.2 billion (AED 1.46 trillion) in 2014.
Exports	\$316 billion
Export goods	Crude oil, natural gas, dried fish, dates
Main export partners	 <u>Iran</u> 14.5%  <u>Japan</u> 9.8%  <u>India</u> 9.2%  <u>China</u> 4.7%  <u>Oman</u> 4.3%
Imports	\$246.9 billion (2016 est.)
Imports of goods	Machinery and transport equipment, <u>chemicals</u> ,
Main import partners	 <u>China</u> 15.5%  <u>India</u> 12.7%  <u>United States</u> 9.6%  <u>Germany</u> 6.8%  <u>United Kingdom</u> 4.3%

Exploring Export Potential of Handicrafts products to UAE

India-UAE Bilateral Trade (2017-18)	<p>India's export to UAE – US \$ 28,146.12 Millions India's Import from UAE – US \$ 21,739.11 Millions India's Trade Balance (Surplus) – US \$ 21,739.11 Millions</p> <p>(Source: Ministry of Commerce and Industry, Govt. of India)</p>
India's Import from UAE (2017-18)	<p>Petroleum oils and oils obtained from bituminous minerals crude, Gold, Diamonds etc.</p> <p>(Source: Ministry of Commerce and Industry, Govt. of India)</p>
India's export to UAE (2017-18)	<p>Articles of jewellery and parts thereof, of precious metal or of metal clad with precious metal - of precious metal whether or not plated or clad with precious metal:Rice, other petroleum oils and oils obtained from bituminous minerals etc.</p> <p>(Source: Ministry of Commerce and Industry, Govt. of India)</p>
Banking System	<p>The banking system of the Arab Emirates consists of the Central Bank and other local and foreign banking institutions. The Central Bank of the UAE performs key functions in the economy of the country and is a well-established financial structure. It provides consultations and financial support to the Government of the United Arab Emirates, issues national currency (the United Arab Emirates dirham), keeps control over activities of the UAE banks, etc. Banks in UAE includes First Abu Dhabi Bank, Dubai Bank, Emirates Islamic Bank, Citi Bank, HSBC, Bank of Baroda, ICICI Bank and many more.</p>
Currency	UAE dirham (AED)
Time zone	UTC+4 (GST)
Date format	dd/mm/yyyy
Calling code	+971
Indian Embassy in UAE	<p>Ambassador : Mr. Navdeep Singh Suri Address : Plot No. 10, Sector W-59/02, Diplomatic Area, Off the Airport Road, P. O. Box 4090, Abu Dhabi, U.A.E.</p>
India's Consulates in UAE	<p>Sh. Vipul, Consulate General of India Address: Al Hamriya, Diplomatic Enclave P.O. BOX 737, DUBAI UNITED ARAB EMIRATES</p>

Exploring Export Potential of Handicrafts products to UAE

UAE Embassy in India	Ambassador : DR. Ahmed A.R. Albanna Address: 12, Chandragupta Marg, Chanakyapuri, New Delhi - 110 021
UAE's Consulates in India	Khalifa Saif Hamid Obaid Al Teneiji, Counsellor Address : Ambience Tower, Plot No. 3, Pocket 2, Sector-A, Vasant Kunj, New Delhi - 110070
Dubai Chamber of Commerce & Industry	Dubai Chamber of Commerce & Industry Baniyas Road, Deira P.O. Box 1457 – Dubai, U.A.E Makani: 3035894820
India-Dubai Chamber of Commerce & Industry (IDCCI)	2151/15, New Patel Nagar, New Delhi-110008 (INDIA) Landline: +91-11-2589-4212 Fax : +91-11-2589-1079 Email : info@indiadubaichamber.com

INDIA-UAE BILATERAL RELATIONS

India and United Arab Emirates (UAE) enjoy strong bonds of friendship based on age-old cultural, religious and economic ties between the two nations. India-UAE bilateral relations have received impetus from time-to-time with exchange of high-level visits from both sides. The visit of Prime Minister of India to UAE on 16-17 August 2015 marked the beginning of a new Comprehensive and Strategic partnership. Sheikh Mohamed bin Zayed Al Nahyan, Crown Prince of Abu Dhabi and Deputy Supreme Commander of UAE Armed Forces, visited India from February 10-12, 2016.

Commercial Relations

India-UAE bilateral relationship has evolved into a significant partnership in the economic and commercial sphere. India-UAE trade is around US\$ 52 billion (2016-17) making India the largest trading partner of UAE, while UAE is India's third largest trading partner (after China and US). UAE is the second largest export destination of India of over US\$ 30 billion for the year 2016-17.

Growing India-UAE economic and commercial relations contribute to the stability and strength of a rapidly diversifying and deepening bilateral relationship between the two countries. Both sides are striving to further strengthen these ties for mutual benefits. India-UAE trade, valued at US\$ 180 million per annum in the 1970s, is today around US\$50 billion making UAE, India's third largest trading partner for the year 2017-18 after China and US. Moreover, UAE is the second largest export destination of India (after US) with an amount of over US\$ 28 billion for the year 2017-18. For UAE, India is the second largest trading partner for the year 2017 with an amount of around US\$ 35 billion (non-oil trade). During the visit of Prime Minister in August 2015 to UAE, the two sides agreed to further expand bilateral trade by 60 % in the next five years.

India's major export items to the UAE are Petroleum Products, Precious Metals, Stones, Gems & Jewellery, Minerals, Food Items (Cereals, Sugar, Fruits & Vegetables, Tea, Meat, and Seafood), Textiles (Garments, Apparel, Synthetic fiber, Cotton, Yarn) and Engineering & Machinery Products and Chemicals. India's major import items from the UAE are Petroleum and Petroleum Products, Precious Metals, Stones, Gems & Jewellery, Minerals, Chemicals, Wood & Wood Products.

Investments:

There is an estimated US\$10-11 billion UAE investment in India of which around US\$5.33 billion (Dec. 2017) is in the form of foreign direct investment, while the remaining is portfolio investment. UAE is the tenth biggest investor in India in terms of FDI. UAE's investments in India are concentrated mainly in five sectors: Services Sector (9.44%), Power (8.97%), Construction Development: Townships, Housing, Built-Up Infrastructure and Construction-Development Projects (8.81%), Air Transport (Including Air Freight) (7.42%), Hotel & Tourism (7.29%).

Exploring Export Potential of Handicrafts products to UAE

During the visit of Prime Minister in August 2015 to UAE, it is decided to establish UAE-India Infrastructure Investment Fund, with the aim of reaching a target of USD 75 billion to support investment in India's plans for rapid expansion of next generation infrastructure, especially in railways, ports, roads, airports and industrial corridors and parks. During the successive VVIP visit, the leaders of both the countries reviewed the progress in realizing the USD 75 billion target for UAE investments in India.

UAE Economic Survey

The economy of the United Arab Emirates is the second largest in the Middle East (after Saudi Arabia), with a gross domestic product (GDP) of \$403.2 billion (AED 1.46 trillion) in 2014. The Emirates have been successfully diversifying its economy.

Although the UAE has the most diversified economy in the GCC, its economy remains extremely reliant on petroleum (oil). With the exception of Dubai, most of the UAE is dependent on oil revenues. Petroleum and natural gas continue to play a central role in the economy, especially in Abu Dhabi. More than 85% of the UAE's economy was based on the oil exports in 2009. While Abu Dhabi and other UAE emirates have remained relatively conservative in their approach to diversification, Dubai, which has far smaller oil reserves, was bolder in its diversification policy. In 2011, oil exports accounted for 77% of the UAE's state budget.

Tourism is one of the bigger non-oil sources of revenue in the UAE, with some of the world's most luxurious hotels being based in the UAE. A massive construction boom, an expanding manufacturing base, and a thriving services sector are helping the UAE diversify its economy. Nationwide, there is currently \$350 billion worth of active construction projects.

The UAE is a member of the World Trade Organization and OPEC.

The UAE's economic growth is set to accelerate next year as non-oil revenue expands on the back of government measures introduced in 2018 and higher spending, economists said.

The government approved a foreign direct investment law that is expected to boost FDI flows by up to 20 per cent next year, from an average growth rate of 8 per cent, economy minister Sultan Al Mansouri said in November. Foreign investment is forecast to rise to \$11.5 billion (Dh42.4bn) in 2018 from \$10.8bn last year.

The government also plans to grant long-term visas of up to 10 years and approved new low-cost employee insurance policies to help retain talent and attract investors.

Bilateral Trade, Economic & Investment Research

Both countries are seeking to increase innovation and entrepreneurship in sectors of mutual interest.

The UAE-India relationship has entered a vibrant growth phase with bilateral trade on track to exceed \$100 billion by 2020, key speakers at the '2018 Dubai Global Convention' said on Tuesday.

Exploring Export Potential of Handicrafts products to UAE

India is an important demographic and economic powerhouse in Asia and investments between the 2 countries exceed billions. This convention will take the India-UAE relationship a step further as both countries explore ways to enhance business ties, intensify economic cooperation and increase innovation and entrepreneurship in sectors of mutual interest

India is the first trading partner for the UAE. In 2017, trade relations between the UAE and India reached \$53 billion, of which \$35 billion is non-oil trade. The UAE is the third largest foreign trade partner to India after China and USA. UAE invested over \$5 billion in India through foreign direct investment stock until the end of 2017, which makes the UAE one of the top investors in India. Additionally, India is the second largest direct investor in the UAE at the end of 2016 with \$6.6 billion. "In the beginning, foreign trade and oil and gas were the focal point of the India-UAE relationship. But today, this has diversified to include many new sectors following the recent high-level visits of UAE and Indian leaders.

The convention, organised by The Institute of Directors (IOD), in association with Khaleej Times, lined up some leading business and thought leaders, who shared their insights and explored how best to remain relevant and competitive, stimulate innovation and achieve the corporate responses that are required in the age of disruption. This year's main theme is 'Transformative leadership for fostering creativity, innovation & business excellence'.

Free Trade Agreement (FTA)

On the multilateral framework, India and GCC have signed a Framework Agreement on Economic Cooperation on 25th August 2004 acknowledging the growing importance of economic and commercial relations between India and GCC countries and to facilitate entering into a Free Trade Agreement (FTA). The first round of negotiations on FTA took place at Riyadh on 21-22 March 2006. The progress has been slow since the process of integration within the GCC has been slow and there are concerns in India about providing free access to petroleum products from GCC.

Banking:

Bank of Baroda which is the only Indian bank holding a license from the UAE authorities for conducting full-fledged banking operations, has been in operation in UAE since 1974. BOB has one zonal office, six branches and four Customer Service Centers (CSCs) across UAE. Similarly, Abu Dhabi Commercial Bank has two branches in India and Mashreq Bank one. The National Bank of Abu Dhabi (NBAD) launched its banking operations in India on 2nd November 2015. Canara Bank and State Bank of India manage exchange centers in UAE in collaboration with local money exchange houses. Other Indian Banks with representative offices in the UAE include Bank of India, HDFC Bank Limited, ICICI Bank Limited, Punjab National Bank, Union Bank of India, Federal Bank, Andhra Bank, Corporation Bank, Axis Bank, Indian Overseas Bank (IOB), IndusInd Bank Ltd. etc.

The Dubai Financial Services Authority (DFSA), entered into a Memorandum of Understanding (MoU) with the Reserve Bank of India (RBI) on 15/6/2011 at Mumbai. Indian banks have a significant, and growing, presence in the Dubai International Financial Centre (DIFC), so this enhancement of

Exploring Export Potential of Handicrafts products to UAE

information sharing and assistance between the RBI and the DFSA is a critical step to ensuring confidence in each of our regulatory regimes.

Reserve Bank of India and the Central Bank of UAE signed a MoU aimed at supervisory cooperation and exchange of information in Abu Dhabi on 19th October 2015. The MoU puts in place a mechanism to cooperate in supervision of banks and other financial institutions operating in both jurisdictions and exchange of supervisory information, in line with local laws of each jurisdiction and in accordance with the principles of Basel Committee on Banking Supervision.

Latest Agreements between India and UAE

India and the UAE signed currency swap agreement on 7-12-2018 to boost trade and economic relations between the two countries.

Free trade agreement between India and UAE, 2 rounds Negotiations was launched in Mar 2006 and still in process. (Source: UAE Ministry of Economy)

Agreements Signed Between India and UAE

SNo	Agreements	Month/Year of signing
1	Culture Cooperation Agreement	January 1975
2	Civil Aviation Agreement	March 1989
3	Double Tax Avoidance Agreement (DTAA)	April 1992
4	Agreement on trafficking in narcotics drugs and psychotropic substances	January 1994
5	Agreement on Mutual Assistance in Criminal Matters	October 1999
6	Extradition Treaty	October 1999
7	Agreement on judicial and judicial cooperation in civil and commercial matters for the service of summons, judicial documents, judicial commissions, execution of judgment and arbitral awards	October 1999
8	Information cooperation agreement between Emirates News Agency(WAM) and Press Trust of India(PTI)	April 2000
9	Channel carriage Agreement between Prasar Bharti and Emirates cable TV and Multimedia LLC (E-vision)	September 2000
10	Agreement concerning cooperation in the field of Defence	July 2003
11	MoU for cooperation in the field of Manpower	December 2006

Exploring Export Potential of Handicrafts products to UAE

12	Agreement for cooperation between Emirates Centre for Strategic Studies and Research (ECSSR), Abu Dhabi and Indian Council of World Affairs (ICWA)	December 2008
13	Framework agreement for developing Industrial Relations	March 2007
14	MoU on Technical Cooperation between Bureau of Indian Standards(BIS) and Emirates Authority for Standardization and Metrology	March 2007
15	MoU on Technical Cooperation in accreditation activities between National Accreditation Board for Testing and Calibration Laboratories and Emirates Authority for Standardization and Metrology	March 2007
16	MoU between Securities and Exchange Board of India(SEBI) and Emirates Securities and Commodities Authority (ESCA) for assistance and mutual cooperation on the exchange of information	March 2007
17	Agreement on Electronic International Money Order Services through IFS/STEFI	December 2007
18	MoU to hold Regular Political Consultation	June 2011
19	Security Cooperation Agreement	November 2011
20	Agreement on transfer of Sentenced Persons	November 2011
21	Agreement on Cooperation and Mutual Assistance in Custom Matters	April 2012
22	MoU on the establishment of a Joint Committee for Consular Affairs	April 2012
23	Bilateral Investment Promotion and Protection Agreement(BIPPA)	December 2013
24	Air Services Agreement between India and the UAE	January 2014
25	MoU on Renewable Energy Cooperation	January 2014
26	MoU in the field of Tourism [signed during the 11th Session of India-UAE Joint Committee Meeting held in New Delhi from September 2-3, 2015.]	September 3, 2015
27	MoU on cooperation in Higher Education & Scientific Research [MoU signed during the 11th Session of India-UAE Joint Committee Meeting held in New Delhi from September 2-3, 2015.]	September 3, 2015
28	MoU on Telecom Regulatory Authorities of India and UAE [MoU signed during the 11th Session of India-UAE Joint Committee Meeting held in New Delhi from September 2-3, 2015.]	September 3, 2015

Exploring Export Potential of Handicrafts products to UAE

29	MoU On Establishing a Framework for Facilitating the Participation of UAE institutional investors in Infrastructure Investments in India	February 11, 2016
31	General Framework Agreement on Renewable Energy Cooperation	February 11, 2016
32	MoU on Technical Cooperation in Cyber Space and Combating Cyber Crime	February 11, 2016
33	MoU between the Indian Space Research Organization and the UAE Space Agency on Cooperation in the Exploration and use of Outer Space for Peaceful Purposes	February 11, 2016
34	MoU for bilateral cooperation between the Insurance Regulatory and Development Authority of India (IRDAI) and the Insurance Authority of UAE	February 11, 2016
35	Executive Programme for Cultural Cooperation (EPCC) between India and UAE	February 11, 2016
36	Letter of Intent between the Ministry of Skill Development and Entrepreneurship and National Qualifications Authority of UAE on Cooperation for Skill Development and Recognition of Qualifications	February 11, 2016
37	MoU between Dubai Economic Council (DEC) and Export-Import Bank of India	February 12, 2016
38	MoU between Reserve Bank of India and Central Bank of India on Currency Swaps	February 12, 2016

Source: Indian Embassy (UAE)

Gulf Cooperation Council

The Cooperation Council for the Arab States of the Gulf originally (and still colloquially) known as the Gulf Cooperation Council (GCC) is a regional intergovernmental political and economic union consisting of all Arab states of the Persian Gulf except Iraq. Its member states are Bahrain, Kuwait, Oman, Qatar, Saudi Arabia and the United Arab Emirates. The Charter of the Gulf Cooperation Council was signed on 25 May 1981, formally establishing the institution.

All current member states are monarchies, including three constitutional monarchies (Qatar, Kuwait, and Bahrain) two absolute monarchies (Saudi Arabia and Oman), and one federal monarchy (the United Arab Emirates, which is composed of seven member states, each of which is an absolute monarchy with its own emir). There have been discussions regarding the future membership of Jordan, Morocco, and Yemen.

A 2011 proposal to transform the GCC into a "Gulf Union" with tighter economic, political and military coordination has been advanced by Saudi Arabia, a move meant to counterbalance the Iranian influence in the region. Objections have been raised against the proposal by other countries. In 2014, Bahrain prime minister Khalifa bin Salman Al Khalifa said that current events in the region highlighted the importance of the proposal.

GCC Economic Integration

For a strong and unified GCC

In line with the principles of Gulf Economic Integration and the UAE's role in this area, the Ministry of Finance (MoF) implements a unified economic agreement between GCC countries, joint GCC economic action, as well as relevant projects including financial integration, the establishment of the free trade zone and the implementation of the GCC Customs Union and Gulf Common Market. The GCC is considered to be an internationally solid economic unit, based on mutual cooperation among its members.

The Department of the Cooperation Council for Arab States and Gulf Affairs

The ministry established the Department of the Cooperation Council for the Arab States of the Gulf Affairs, a specialised department which is responsible for following-up on the implementation of Economic Integration projects, and the following competencies:

Preparing studies and providing suggestions to strengthen financial and economic integration with GCC countries, and to strengthen partnerships with the private sector concerning matters of joint Gulf economic business.

Exploring Export Potential of Handicrafts products to UAE

Following-up on the implementation of the unified economic agreement of the GCC countries, economic decisions taken by the GCC Supreme Council and the related ministerial committees, in coordination with concerned authorities in the country.

Participation in the relevant committees of the GCC, and following-up on the implementation of recommendations issued in this regard.

Following-up on the workflow of the GCC Common Market, in accordance with the decisions of relevant councils and committees.

Participating in economic dialogue and joint project meetings of GCC countries, and following-up on the implementation of the recommendations issued in this regard.

Following-up on drafts of framework agreements and free trade agreements between GCC countries and international economic groupings and countries.

Studying and analysing decisions and recommendations issued by the GCC and its committees, suggesting and following-up its implementation in coordination with federal authorities and relevant governmental bodies.

The department raises awareness and provides information about Gulf financial and economic integration, and its positive impact on citizens, institutions and the private sector. The department is also keen to work alongside its strategic partners to set future plans and to receive their feedback and suggestions in support of the Gulf integration process.

Objectives

Gulf Economic Integration constitutes one of the main objectives of the GCC according to the provisions of Article IV of the GCC's set of laws, which calls for the following:

Achieving coordination, integration and interdependence among member countries in all fields to maintain unity.

Deepening and strengthening relations and enhancing cooperation among member countries in various fields.

Formulating similar regulations in economic, financial affairs, commerce, customs and transportation, etc.

Stimulating scientific and technological progress in the economic fields, establishing scientific research and joint ventures, and encouraging cooperation with the private sector.

Gulf Integration and Facilitation

The structure of joint GCC economic action starts with the GCC Supreme Council, ministers and ad-hoc committees, and the implementation by follow-up committees.

Gulf integration is based on factors such as facilitating the movement of production, removing all trade barriers, and coordinating and unifying economic policies. With the establishment of the free trade zone in 1983, the GCC Customs Union in 2003 and the Gulf Common Market in 2008, steps have been made in the accomplishment of these components. Work is currently underway to complete the requirements of the Monetary Union and the issuance of a GCC single currency.

The GCC countries adopt practical policies and a progressive and realistic approach in implementing economic integration projects. These rely on a "step by step" process to help identify the objectives and develop applicable programs.

Common Market

The Gulf Common Market seeks via economic citizenship to achieve total equality among citizens of GCC countries in all fields, especially in relation to:

- Residence and freedom of movement
- Employment in public and private sectors
- Social security and retirement
- Occupational specialisation
- Economic activities
- Investments
- Services
- Real-estate and property
- Movement of capital
- Tax treatment
- Trade
- Buying shares
- Establishment of corporations
- Education
- Medical services
- Social development

Exploring Export Potential of Handicrafts products to UAE

GCC Takamul

Integrated projects are implemented by committees and teams relevant to each requirement, and also by MoF - as the concerned authority in the UAE and Federal Customs Authority (FCA). However, complaints and obstacles are addressed on the level of the GCC countries through liaison officers in the member states using "Bilateral Solutions".

If the issue cannot be resolved, it is referred to the relevant committee, whether the Customs Union Joint Committee or the Common Market Joint Committee; and if the issue fails to be resolved in these first two phases, the Financial and Economic Cooperation Committee steps in to take action. In 2012, the ministry launched GCC Takamul, which is an electronic gateway for complaints and enquiries related to the Customs Union and the Gulf Common Market. GCC Takamul can be found on the ministry's website, and it links 28 federal and local authorities. MoF has also formed a national team comprising 34 federal and local authorities to promote Gulf Economic and Financial Integration.

GCC Accomplishments

The achievements accomplished by the UAE in the area of GCC joint integration are documented in the statistical reports of the Gulf Cooperation Council General Secretariat. In 2013, the UAE was ranked first with regard to permitting citizens of Gulf countries to own real estate (76%) and granting licenses for economic activities (86%). The country was ranked second with regard to attracting citizens from GCC countries to work in its government sector (34%), admitting students of the Gulf countries to public education (30%), and the volume of intra-regional trade of GCC countries (22%) of the total exports and imports.

Strength in Union

The GCC countries are keen to interact with the world through a strong economic union, as this will strengthen the position of the GCC worldwide and will enable members to participate in decision-making on the global economic map. Given the data and statistics, the total volume of the economy of all GCC countries was ranked 12th in 2013 amongst the biggest economies in the world. In this year, GCC countries achieved a GDP of \$1.62 trillion.

The GCC represents the fifth most important global economic group in terms of trade volume. Foreign trade volume of all GCC countries reached \$1.42 trillion and the value of their total exports reached \$921 billion, making the GCC countries the fourth largest global exporter after China, the USA and Germany. As for imports, the GCC countries are ranked 10th amongst the biggest importers in the world with a value that reached \$514 billion in 2013.

Executive Summary

The Report on “Exploring Export Potential of Handicrafts to UAE” describes about one of the important markets in Gulf Region. The report aims to study the structure of imports of UAE handicraft industry and presents a comparative country analysis of India and its major competitors in order to get the insight for carrying out the trade with UAE. This report is quantitative in nature; and based on it, it draws qualitative insights after the in-depth analysis of the **167 HS Codes of different Handicrafts product categories**.

The different analytical ratios and other calculative parameters such as the Trade Indicators used in the study are: **Trade Intensity Index (TII)** of UAE & its importing international markets, **Revealed Comparative Advantage (RCA)** Index of 167 HS Codes, **Trade Potential of India**, **Trade complementarity index (TCI)**, **Unit Value Analysis and Tariff Analysis** etc. to name a few among different other trade indicators. Upon the completion of different analysis on these 167 HS Codes, they are categorized as:

A: Products with High Export Potential to UAE and;

B: Other Recommended products

Moving ahead with the report brings the **import pattern of UAE** for all these 167 Handicraft items from the world to understand the potential of the market so that the Indian exporters may trace the export strategy from India to UAE. The report also indicates the top international supplying countries of UAE for these 167 Handicraft products comparing India’s performance and its rank. **Comparative Unit Value Analysis** done on these 167 Handicraft Products also comments on the **pricing strategy** that can be undertaken by the Indian exporters before fixing the price of these Handicraft items. This would certainly help the Indian Exporters to study and analyse UAE’s importing trends and competitiveness in detail.

It should also be noted that all data on 167 HS Codes has been collected from ITC Trade Map (Source: <https://www.trademap.org/Index.aspx>), Ministry Of Commerce and Industry, Government of India (<http://commerce.gov.in>), Ministry of Finance UAE (<https://www.mof.gov.ae/en/StrategicPartnerships/DoubleTaxtionAgreements/Pages/default.aspx>). Utmost care has been taken to compile and present data.

Limitations

- The trade data for all 8 Digit HS codes was not available.
- The photographs used in this report are only indicative in nature and are primarily sourced from online stores selling in UAE.

Key Product for exports to UAE

Category 1 : Artmetalwares

1. 74181021 UTENSILS OF BRASS
2. 74181022 COPPER UTENSILS
3. 74181024 EPNS WARES
4. 74181039 OTHER TABLE, KITCHEN OR OTHER HOUSEHOLD ARTICLES
5. 96140000 SMOKING PIPES AND CIGAR OR CIGARETTE HOLDER AND PARTS THEREOF.
6. 83062190 OTHER ORNMNT PLTED WITH PRCS METAL
7. 73239420 UTENSILS
8. 73239490 OTHER HOUSEHOLD ARTICLES OF IRON N.E.S. (OTHER THAN CAST IRON)OR STEEL,ENAMELLED
9. 94055010 HURRICANE LANTERNS
10. 74199920 UTENSILS ARICLES OF COPPER ALLOYS ELECTROPLATED WITH NICKLE SILVER
11. 74199930 ARTICLE OF BRASS
12. 74199940 COPPER WORKED ARTICLES

Category 2 : Woodwares

1. 44140000 WOODEN FRAMES FOR PAINTING, PHOTOGRAPHS, MIRRORS OR SIMILAR OBJECTS
2. 44209010 WOOD MARQUETRY & INLAID WOOD
3. 44209090 OTHERS-WOOD MARQUETRY & INLAID WOOD; CASKETS & CASES FOR CULTRY & OTHR SIMILAR ARTICLES OF WOOD; STATUETTES AND OTHER ORNAMENTS, OF WOOD; WOODEN ARTICLES OF FURNITURE NOT FALLING IN CHAPTER 94
4. 44219060 PARTS OF DOMESTIC DECORATIVE ARTICLES USED AS TABLEWARE & KITCHENWARE
5. 94036000 OTHER WOODEN FURNITURE WITH OR WITHOUT EMBELLISHMENTS OF OTHER MATERIAL
6. 44190010 TABLEWARE
7. 44190020 KITCHENWARE OF WOOD
8. 94033010 CABINETWARE
9. 94033090 OTHERS -WOODEN FRNTR OF A KND USED IN OFFICES

Exploring Export Potential of Handicrafts products to UAE

Category 4: Embroidered & Crocheted Goods

1. 58043000 HAND MADE LACE
2. 58109210 EMBROIDERY BADGES, MOTIFS AND THE LIKE
3. 64061010 EMBROIDERED UPPERS OF TEXTILE MATERIALS
4. 94049099 HANDMADE POUFFES/ARTICLES OF BEDDING, CUSHIONS ETC

Category 5: Zari & Zari Goods

1. 83089020 IMITATION ZARI SPANGLES
2. 83089031 FOR GARMENTS, MADEUPSM KNITWARE, PLASTIC AND LEATHER GOODS BUCKLES
3. 83089039 OTHER BEADS AND SPANGLES OF BASE METAL
4. 58050010 HAND WOOVEN TAPESTRIES HAND MADE OR NEDDLE WORKED BY HAND, OF COTTON – EMBRODIERY
5. 58090010 ZARI BORDERS
6. 58090090 OTHERS

Category 6: Imitation Jewellery

1. 70181010 BANGLES
2. 70181020 BEADS
3. 70181090 OTHERS -GLSS BEADS,IMTN PERLS,IMTN PRCS STONES/ SEMI PRCS STONES & SMLR GLSS SMALLWARES
4. 71131110 SILVER FILLIGREE WORK

Category 7: Agarbatties & Attars

1. 33019031 : ATTARS OF ALL KINDS IN FIXED OIL BASE
2. 33074100 : AGARBATTI" & OTHR ODORIFEROUS PRPNS WHICHOPERATE BY BURNING

Category 8: Miscellaneous Goods

Musical Instruments

1. 92060000 : PERCUSSION MUSICAL INSTRUMENTS (E.G. DRUMS, XYLOPHONES, CYMBOLS, CASTENETS, MARACAS)

Leather Goods

1. 42022910 : HANDBAGS OF OTHER MATERIALS EXCLUDING WICKER WORK OR BASKET WORK
2. 42023110 : JEWELLERY BOX - SURFACE OF LEATHER

Exploring Export Potential of Handicrafts products to UAE

3. 64032040 : KOLAPURI CHAPPALS AND SIMILAR FOOTWEAR

Pottery

1. 70099200 : OTHR GLASS MIRRORS, FRAMED
2. 70200011 : GLOBES FOR LAMPS & LANTERNS
3. 70200029 : OTHER GLS CHIMENEYS
4. 70200090 : OTHER ARTICLES OF GLAS

Other Handicrafts

1. 34060010 : CANDLES
2. 48021010 : HAND MADE PAPER
3. 48021020 : HAND MADE PAPERBOARD
4. 48239018 : PRODUCT CONSISTINGS OF SHEETS OF PAPER/ RBORD, IMPREGNGTED,COTED OR COVERED WITH PLASTICS
5. 95051000: ARICLES OF CHRISTMAS
6. 95059010: OTHER MAGICAL EQUIPMENTS
7. 96011000: WORKED IVORY AND ARTICLES OF IVORY
8. 96019010: WRKD TORTOISE-SHELL AND ARTCLS THEREOF
9. 96019020: WRKD MOTHR OF PEARL & ARTCLS THEROF
10. 96019030: WRKD BONE(EXCL WHALE BONE)& ARTCLS THROF
11. 96019040: WRKD HRN,CORL ETC ANML CRVNG MTRL & ARTCLS
12. 96019090: OTHR UNDER HDNG 9601
13. 96020010: WORKED VEGETABLE CARVING MATERIAL & ARTICLES THEREOF
14. 96020020: MOULD/CRVD ARTCLS OF WAX,STEARN,NTRL GUMS AND RESINS AND OTHR MOULD/CRVD ARTCLS
15. 96020040: OTHR ARTCLS OF UNHRDND GELATIN
16. 96020090: OTHER WORKED VEGITABLE OR MATERIAL CARVING MATERIAL AND ARTICLES OF THESE MATERIALS MOULDED OR CARVED
17. 96031000: BROOMS & BRUSHES, CONSTNG OF TWIGS/OTHR VGTBL MTRLS BOUND TOGTHR,WTH/WTHT HNDLS

18. 97019091 DOMESTIC ARTICLES OF WOOD HAND DECORATED
19. 97019092 RESTAURANT DECORATION OF PLASTICS
20. 97019099 OTHER HAND DECORATED MANUFACTURED ARTICLES
21. 97020000 ORIGNL ENGRVNGS, PRNTS & LITHOGRPHS

Recommendation for exploring export potential of handicrafts in UAE market

After making analysis of handicrafts products in UAE market we found a scope of opportunity for Indian handicraft products on the basis of study and analysis of Indian handicraft products and UAE market.

Artmetalwares

In Artmetalwares India has trade potential of 256692 Thousand USD where India can increase its exports by increasing production of their product. Through intensive market research, product innovation, improvement in quality and design India can push its products into UAE market. However India's handicrafts export in this category is US \$ 189.66 Million.

China has largest market share in UAE and is also the major competitor of India, but by revising its pricing strategy and innovation in products India can increase its market share in UAE market.



SNO.	SUGGESTED HS CODE (AT 6 DIGIT LEVEL)	SUGGESTED HS CODE (AT 8 DIGIT LEVEL)	DESCRIPTION
1	741810	74181021	UTENSILS OF BRASS
		74181022	COPPER UTENSILS
		74181024	EPNS WARES
		74181039	OTHER TABLE, KITCHEN OR OTHER HOUSEHOLD ARTICLES
2	961400	96140000	SMOKING PIPES AND CIGAR OR CIGARETTE HOLDER AND PARTS THEREOF.
3	830621	83062190	OTHER ORNMNT PLTED WITH PRCS METAL

Exploring Export Potential of Handicrafts products to UAE

4	732394	73239420	UTENSILS
		73239490	OTHER HOUSEHOLD ARTICLES OF IRON N.E.S. (OTHER THAN CAST IRON)OR STEEL,ENAMELLED
5	940550	94055010	HURRICANE LANTERNS
6	741999	74199920	UTENSILS ARICLES OF COPPER ALLOYS ELECTROPLATED WITH NICKLE SILVER
		74199930	ARTICLE OF BRASS
		74199940	COPPER WORKED ARTICLES

Woodwares

India's Trade Potential for Woodware items is 7,89,405 USD Thousand. China is the largest competitor of India with more than 40% share in UAE imports. List of recommended codes in which India can increase its exports is as under:-



Exploring Export Potential of Handicrafts products to UAE

SNO.	SUGGESTED HS CODE AT 6 DIGIT LEVEL	SUGGESTED HS CODE AT 8 DIGIT LEVEL	DESCRIPTION
1	441400	44140000	WOODEN FRAMES FOR PAINTING, PHOTOGRAPHS, MIRRORS OR SIMILAR OBJECTS
2	442090	44209010	WOOD MARQUETRY & INLAID WOOD
		44209090	OTHERS-WOOD MARQUETRY & INLAID WOOD; CASKETS & CASES FOR CULTRY & OTHER SIMILAR ARTICLES OF WOOD; STATUETTES AND OTHER ORNAMENTS, OF WOOD; WOODEN ARTICLES OF FURNITURE NOT FALLING IN CHAPTER 94
3	442190	44219060	PARTS OF DOMESTIC DECORATIVE ARTICLES USED AS TABLEWARE & KITCHENWARE
4	940360	94036000	OTHER WOODEN FURNITURE WITH OR WITHOUT EMBELLISHMENTS OF OTHER MATERIAL
5	441900	44190010	TABLEWARE
		44190020	KITCHENWARE OF WOOD
6	940330	94033010	CABINETWARE
		94033090	OTHERS -WOODEN FRNTR OF A KIND USED IN OFFICES

Embroidered & Crocheted Goods

Embroidered and Crocheted Goods has a good trade potential of 8,56,616 USD THOUSAND. India has an opportunity to increase its market share through intensive market research, product innovation & improvement in quality and design of products. List of recommended codes in which India can increase its exports is as under:-



Exploring Export Potential of Handicrafts products to UAE

SNO	SUGGESTED HS CODE (AT 6 DIGIT LEVEL)	SUGGESTED HS CODE (AT 8 DIGIT LEVEL)	DESCRIPTION
1	580430	58043000	HAND MADE LACE
2	640610	64061010	EMBROIDERED UPPERS OF TEXTILE MATERIALS
3	940490	94049099	HANDMADE POUFFES/ARTICLES OF BEDDING, CUSHIONS ETC
4	581092	58109210	EMBROIDERY OF MAN-MADE FIBRES ON A TEXTILE FABRIC BASE, IN THE PIECE, IN STRIPS OR IN MOTIFS

Zari & Zari Goods

For the category Zari & Zari Goods India's Trade Potential is 5,962 USD. Although India is in the list of top 5 suppliers for the product under this category but still India can increase its market share through intensive market research, product innovation & improvement in quality and design of products. List of recommended codes in which India can increase its exports is as under:-



SNO	SUGGESTED HS CODE (AT 6 DIGIT LEVEL)	SUGGESTED HS CODE (AT 8 DIGIT LEVEL)	DESCRIPTION
1	830890	83089020	IMITATION ZARI SPANGLES
		83089031	FOR GARMENTS, MADEUPSM KNITWARE, PLASTIC AND LEATHER GOODS - BUCKLES
		83089039	OTHER BEADS AND SPANGLES OF BASE METAL
2	560500	56050020	IMITATION ZARI THREAD

Exploring Export Potential of Handicrafts products to UAE

		56050090	OTHERS
3	560500	56050020	IMITATION ZARI THREAD
		56050090	OTHERS

Imitation Jewellery

India is one of the major exporters of Imitation Jewellery to UAE. Under this category India's Trade Potential is 187101 USD. Although, India is one of the major suppliers for the product under this category but still India can increase its market share through intensive market research, product innovation & improvement in quality and design of products. List of recommended codes in which India can increase its exports is as under:-



SNO	SUGGESTED HS CODE (AT 6 DIGIT LEVEL)	SUGGESTED HS CODE (AT 8 DIGIT LEVEL)	DESCRIPTION
1	701810	70181010	BANGLES
		70181020	BEADS
		70181090	OTHERS -GLSS BEADS,IMTN PERLS,IMTN PRCS STONES/ SEMI PRCS STONES & SMLR GLSS SMALLWARES
2	711311	71131110	SILVER FILLIGREE WORK

Agarbatties and Attars

Although India has good market share for the products categorised as Agarbatties and Attars but still there is potential of 42,823 USD Thousand where India can increase its exports through intensive market research and product development. List of recommended codes in which India can increase its exports is as under:-

Exploring Export Potential of Handicrafts products to UAE



SNO	SUGGESTED HS CODE (AT 6 DIGIT LEVEL)	SUGGESTED HS CODE (AT 8 DIGIT LEVEL)	DESCRIPTION
1	330190	33019031	ATTARS OF ALL KINDS IN FIXED OIL BASE
2	330741	33074100	AGARBATTI" & OTHR ODORIFEROUS PRPNS WHICHOPERATE BY BURNING

Miscellaneous Handicrafts

Musical Instruments

India's total export under this heading is 4759 USD Thousand whereas India's export to UAE is minuscule 19 USD Thousand. However India can push their products as per specification in UAE market and through intensive market research and product development. List of recommended codes in which India can increase its exports is as under:-

SNO.	SUGGESTED HS CODE (AT 6 DIGIT LEVEL)	SUGGESTED HS CODE (AT 8 DIGIT LEVEL)	DESCRIPTION
1	920600	92060000	PERCUSSION MUSICAL INSTRUMENTS (E.G. DRUMS, XYLOPHONES, CYMBOLS, CASTENETS, MARACAS)

Exploring Export Potential of Handicrafts products to UAE

Leather Goods

India's total export under this heading is 29840 USD Thousand whereas India's export to UAE is 445 USD Thousand. However India can push their products as per specification in UAE market, through intensive market research and product development. List of recommended codes in which India can increase its exports is as under:-

SNO	SUGGESTED HS CODE (AT 6 DIGIT LEVEL)	SUGGESTED HS CODE (AT 8 DIGIT LEVEL)	DESCRIPTION
1	420231	42023110	JEWELLERY BOX - SURFACE OF LEATHER
2	640320	64032040	KOLAPURI CHAPPALS AND SIMILAR FOOTWEAR
3	420229	42022910	HANDBAGS OF OTHER MATERIALS EXCLUDING WICKER WORK OR BASKET WORK

Paintings

India's Trade Potential for Pottery items is 560925 USD Thousand. List of recommended codes in which India can increase its exports through intensive market research and product development is as under:-

SNO	SUGGESTED HS CODE (AT 6 DIGIT LEVEL)	SUGGESTED HS CODE (AT 8 DIGIT LEVEL)	DESCRIPTION
1	970110	97011010	MADHUBANI PAINTINGS(ON TXTLS)
		97011020	KALAMKARI PAINTINGS(ON TXTLS)
		97011030	RAJASTHANI PAINTINGS(ON TXTLES)
		97011090	OTHERS-PAINTINGS,DRAWINGS & PASTELS

Exploring Export Potential of Handicrafts products to UAE



Pottery

India's Trade Potential for Pottery items is 92937 USD Thousand. List of recommended codes in which India can increase its exports through intensive market research and product development is as under:-

SNO	SUGGESTED HS CODE (AT 6 DIGIT LEVEL)	SUGGESTED HS CODE (AT 8 DIGIT LEVEL)	DESCRIPTION
2	70092	7009200	OTHR GLASS MIRRORS, FRAMED
3	702000	70200011	GLOBES FOR LAMPS & LANTERNS
		70200029	OTHER GLS CHIMENEYS
		70200090	OTHER ARTICLES OF GLASS NES

Exploring Export Potential of Handicrafts products to UAE

Other Handicrafts

India's Trade Potential for Other items of handicrafts is 139813 USD Thousand. List of recommended codes in which India can increase its exports through intensive market research and product development is as under:-

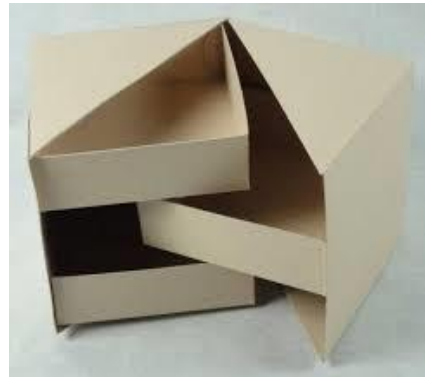
SNO	SUGGESTED HS CODE (AT 6 DIGIT LEVEL)	SUGGESTED HS CODE (AT 8 DIGIT LEVEL)	DESCRIPTION
1	480210	48021020	HAND MADE PAPERBOARD
2	340600	34060010	CANDLES
3	482390	48239018	PRODUCT CONSISTINGS OF SHEETS OF PAPER/ RBORD, IMPREGNGTED,COTED OR COVERED WITH PLASTICS
4	950510	95051000	ARICLES OF CHRISTMAS
5	950590	95059010	OTHER MAGICAL EQUIPMENTS
6	960190	96019010	WRKD TORTOISE-SHELL AND ARTCLS THEREOF
		96019020	WRKD MOTHR OF PEARL & ARTCLS THEROF
		96019030	WRKD BONE(EXCL WHALE BONE)& ARTCLS THROF
		96019040	WRKD HRN,CORL ETC ANML CRVNG MTRL & ARTCLS
		96019090	OTHR UNDER HDNG 9601
7	960110	96011000	WORKED IVORY AND ARTICLES OF IVORY
8	960200	96020010	WORKED VEGETABLE CARVING MATERIAL & ARTICLES THEREOF
		96020020	MOULD/CRVD ARTCLS OF WAX,STEARN,NTRL GUMS AND RESINS AND OTHR MOULD/CRVD ARTCLS
		96020040	OTHR ARTCLS OF UNHRDND GELATIN

Exploring Export Potential of Handicrafts products to UAE

		96020090	OTHER WORKED VEGETABLE OR MATERIAL CARVING MATERIAL AND ARTICLES OF THESE MATERIALS MOULDED OR CARVED
9	970190	97019091	DOMESTIC ARTICLES OF WOOD HAND DECORATED
		97019092	RESTAURANT DECORATION OF PLASTICS
		97019099	OTHER HAND DECORATED MANUFACTURED ARTICLES
10	970200	97020000	ORIGNL ENGRVNGS,PRNTS & LITHOGRPHS



Exploring Export Potential of Handicrafts products to UAE



The pictures presented in the recommendation are indicative in nature and are sourced from trade portals based in the country.

Analytical Ratios & other parameters used in the study

1. Trade Intensity Index (TII)

The trade intensity index (T) is used to determine whether the value of trade between two countries is greater or smaller than would be expected on the basis of their importance in world trade. It is defined as the share of one country's exports going to a partner divided by the share of world exports going to the partner. It is calculated as:

$$T_{ij} = (x_{ij}/X_{it}) / (x_{wj}/X_{wt})$$

Where, x_{ij} and x_{wj} are the values of country i 's exports and of world exports to country j and where X_{it} and X_{wt} are country i 's total exports and total world exports respectively. An index of more (less) than one indicates a bilateral trade flow that is larger (smaller) than expected, given the partner country's importance in world trade.

2. Revealed Comparative Advantage Index (RCA)

Measures of revealed comparative advantage (RCA) have been used to help assess a country's export potential. The RCA indicates whether a country is in the process of extending the products in which it has a trade potential, as opposed to situations in which the number of products that can be competitively exported is static. It can also provide useful information about potential trade prospects with new partners. Countries with similar RCA profiles are unlikely to have high bilateral trade intensities unless intra industry trade is involved. RCA measures, if estimated at high levels of product disaggregation, can focus attention on other nontraditional products that might be successfully exported. The RCA index of country i for product j is often measured by the product's share in the country's exports in relation to its share in world trade:

$$RCA_{ij} = (x_{ij}/X_{it}) / (x_{wj}/X_{wt})$$

Where, x_{ij} and x_{wj} are the values of country i 's exports of product j and world exports of product j and where X_{it} and X_{wt} refer to the country's total exports and world total exports. A value of less than unity implies that the country has a revealed comparative disadvantage in the product. Similarly, if the index exceeds unity, the country is said to have a revealed comparative advantage in the product.

3. Trade Potential Calculation

Trade potential is defined as the lower value between the country's exports and the partner country's imports, minus the actual current trade between the two countries.

Trade potential = min {country's exports; partner country's imports} – actual bilateral trade

4. Trade Complementarity Index

The trade complementarity index indicates to what extent the export profile of the reporter matches, or complements, the import profile of the partner. A high index may indicate that two countries would stand to gain from increased trade, and may be particularly useful in evaluating prospective bilateral or regional trade agreements

$$TCI = ((x_{ij}/X_{it}) / (x_{wj}/X_{wt}))$$

Where, x_{ij} and x_{wj} are the values of country i 's imports of product j and world exports of product j and where X_{it} and X_{wt} refer to the world's total exports.

5. Unit Value Analysis

Unit Value is calculated as the value of a particular product (in USD) imported by a country A from country B divided by the quantity of the same product (in KGs) imported by the country A from country B.

Its unit is **USD per unit**.

Exploring Export Potential of Handicrafts products to UAE

Category 1: ART METAL WARES		
S. No.	ITC HS Code	Description
1	73239200	OTHER HOUSEHOLD ARTICLES OF CAST IRON ENAMELLED
2	73239420	UTENSILS
3	73239490	OTHER HOUSEHOLD ARTICLES OF IRON N.E.S. (OTHER THAN CAST IRON)OR STEEL,ENAMELLED
4	74181024	EPNS WARES
5	74181031	Of EPNS; TABLE, KITCHEN OR OTHER HOUSEHOLD ARTICLES AND PARTS THEREOF
6	74181021	UTENSILS OF BRASS
7	74181022	COPPER UTENSILS
8	74181023	UTENSILS OF OTHER COPPER ALLOYS
9	74181039	OTHER TABLE, KITCHEN OR OTHER HOUSEHOLD ARTICLES
10	74199920	UTENSILS ARICLES OF COPPER ALLOYS ELECTROPLATED WITH NICKLE SILVER
11	74199930	ARTICLE OF BRASS
12	74199940	COPPER WORKED ARTICLES
13	76151030	OTHER TABLE AND KITCHENWARE OF ALUMINIUM
14	76151090	OTHER HOUSEHOLD ARTICLES & PARTS THERE OF
15	97030010	ORIGINAL SCULPTURE & STATUARY IN METAL
16	96140000	SMOKING PIPES AND CIGAR OR CIGARETTE HOLDER AND PARTS THEREOF.
17	83061000	BELLS GONGS AND THE LIKE
18	83062190	OTHER ORNMNT PLTED WITH PRCS METAL
19	83062990	OTHERS - OTHER STATUETTES AND ORNAMENTS
20	94051010	HANGNG LMPS COMPLETE FITNGS
21	94051020	WALL LAMPS
22	94055010	HURRICANE LANTERNS
23	96062200	BUTTONS OF BASE METAL NOT COVERED WITH TEXTILE MATERIAL

Exploring Export Potential of Handicrafts products to UAE

Product Category: Art metal Wares

Trade Intensity Index (TII) between India & UAE is **7.21**, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Fig: 1 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Art Metal Wares)

*Values in USD Thousands

Sl. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (UAE) (At 6 digit level)	India's Global exports (At 6 digit level)	UAEs Global Imports (AT 6 DIGIT LEVEL)	UAE's Imports from India (AT 6 DIGIT LEVEL)	Percentage Share	India's Trade Potential (AT 6 DIGIT LEVEL)
1	732392	0.06	0.64	576	3032	288	9.5	288
2	732394	6.60	0.86	1,17,083	7841	1746	22.3	6095
3	741810	2.50	1.08	7,133	4045	1595	39.4	2450
4	741999	6.25	0.39	4,81,032	121235	7620	6.3	113615
5	961400	3.12	1.09	16,571	5676	207	3.6	5469
6	830610	6.44	0.10	5,702	795	283	35.6	512
7	761510	0.71	0.21	70,895	72253	12103	16.8	58792
8	830621	1.45	1.05	1,100	4432	1054	23.8	46
9	830629	0.17	1.16	2,476	29100	7679	26.4	NA
10	940510	0.59	1.85	55,934	198704	3237	1.6	52697
11	940550	2.03	0.63	11,381	10060	978	9.7	9082
12	970300	0.88	0.40	13,858	7254	103	1.4	7151
13	960622	0.10	0.15	496	797	1	0.1	495

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

India's Export at 8 digit level

SNO	ITC HS Code	ITC HS Code	India's Global exports	India's export to UAE (At 8 digit level)
	(6 digits)	(At 8 digits level)	(At 8 digit level)	
1	732392	73239200	576	17
2	732394	73239420	70,350	9,450
		73239490	46,564	3,000
3	741810	74181024	321	25
		74181031	90	0
		74181021	2,558	190
		74181022	2,393	244
		74181023	107	0
		74181039	744	123
4	741999	74199920	198	9
		74199930	4,03,322	2,17,669
		74199940	27,350	1,205
5	961400	96140000	16,571	191
6	830610	83061000	5,702	245
7	761510	76151030	39,613	7,902
		76151090	725	87
8	830621	83062190	664	12
9	830629	83062990	2,016	36
10	940510	94051010	19,337	436
		94051020	4,735	101
11	940550	94055010	6,742	313
12	970300	97030010	2,555	78
13	960622	96062200	496	3

Source: ITC Trade Map

Therefore, after analysing RCAs of India & UAE for respective HS Codes and calculation of India's Trade Potential, the products under Art metal wares can be classified into following two categories on the basis of their export potentials to UAE.

Products with high Export potential:

741810: TABLE, KITCHEN OR OTH HHLD. ARTICLES AND PARTS, POT SCOURERS AND SCOURING OR POLISHING PADS, GLOVES ETC

961400: SMOKING PIPES (INCLUDING PIPE BOWLS) AND CIGAR OR CIGARETTE HOLDERS AND PARTS THEREOF

Exploring Export Potential of Handicrafts products to UAE

830621: STATUETS AND OTHR ORNMNTS PLTD WTH PRCS MTL

Above mentioned codes have good RCA and Trade Potential therefore we have put them in high export potential.

Suggestion :

732394: OTHER HOUSEHOLD ARTICLES OF IRON (OTHER THAN CAST IRON) OR STEEL, ENAMELLED

940550: NON-ELECTRCLS LAMPS AND LIGHTING FITTINGS

741999: OTHER ARTICLES OF HEADING 7419

Above mentioned codes have the export potential based on India's RCA and Trade Potential where India can look forward to increase its exports and percentage share in UAE's Global Imports.

List of suggested HS Codes are as under:-

SNO.	SUGGESTED HS CODE (AT 6 DIGIT LEVEL)	SUGGESTED HS CODE (AT 8 DIGIT LEVEL)	DESCRIPTION
1	741810	74181021	UTENSILS OF BRASS
		74181022	COPPER UTENSILS
		74181024	EPNS WARES
		74181039	OTHER TABLE, KITCHEN OR OTHER HOUSEHOLD ARTICLES
2	961400	96140000	SMOKING PIPES AND CIGAR OR CIGARETTE HOLDER AND PARTS THEREOF.
3	830621	83062190	OTHER ORNMNT PLTED WITH PRCS METAL
4	732394	73239420	UTENSILS
		73239490	OTHER HOUSEHOLD ARTICLES OF IRON N.E.S. (OTHER THAN CAST IRON)OR STEEL, ENAMELLED
5	940550	94055010	HURRICANE LANTERNS
6	741999	74199920	UTENSILS ARICLES OF COPPER ALLOYS ELECTROPLATED WITH NICKLE SILVER
		74199930	ARTICLE OF BRASS
		74199940	COPPER WORKED ARTICLES

Exploring Export Potential of Handicrafts products to UAE

Fig: 2 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Art Metal Wares)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	UAE RCA	UAE RCA-Import	UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	732392	576	66,57,001	2,297	23,30,697	4,33,066	28,27,24,119	0.06	0.64	0.41	288	4,30,961	3,032	48,33,600	1.07	288.00	0.02
2	732394	1,17,083	66,57,001	5,314	23,30,697	7,53,282	28,27,24,119	6.60	0.86	0.61	1,746	4,30,961	7,841	48,33,600	2.50	6095.00	4.02
3	741810	7,133	33,72,968	1,656	18,08,403	1,21,247	14,32,80,133	2.50	1.08	2.05	1,595	2,22,979	4,045	23,32,087	4.12	2450.00	5.12
4	741999	4,81,032	33,72,968	15,969	18,08,403	32,68,557	14,32,80,133	6.25	0.39	2.28	7,620	2,22,979	1,21,235	23,32,087	0.66	113615.00	14.25
5	961400	16,571	5,43,176	2,000	1,87,800	4,94,657	5,05,27,310	3.12	1.09	0.83	207	22,962	5,676	6,95,850	1.11	5469.00	2.60
6	830610	5,702	5,67,714	53	3,32,289	1,04,335	6,68,53,267	6.44	0.10	0.63	283	39,767	795	8,05,899	7.21	512.00	4.07
7	761510	70,895	36,55,402	35,970	62,06,454	46,80,602	17,25,14,591	0.71	0.21	2.31	12,103	76,814	72,253	11,53,646	2.52	58792.00	1.65
8	830621	1,100	5,67,714	468	3,32,289	89,400	6,68,53,267	1.45	1.05	4.11	1,054	39,767	4,432	8,05,899	4.82	46.00	5.96
9	830629	2,476	5,67,714	9,656	3,32,289	16,74,065	6,68,53,267	0.17	1.16	1.44	7,679	39,767	29,100	8,05,899	5.35	-5203.00	0.25
10	940510	55,934	14,40,548	97,070	7,97,067	1,59,52,286	24,24,29,283	0.59	1.85	1.18	3,237	69,207	1,98,704	25,55,929	0.60	52697.00	0.70
11	940550	11,381	14,40,548	1,962	7,97,067	9,41,233	24,24,29,283	2.03	0.63	1.01	978	69,207	10,060	25,55,929	3.59	9082.00	2.06
12	970300	13,858	94,494	11,402	1,72,651	45,83,128	2,75,80,551	0.88	0.40	0.07	103	8,096	7,254	6,16,020	1.08	7151.00	0.06
13	960622	496	5,43,176	258	1,87,800	4,67,487	5,05,27,310	0.10	0.15	0.12	1	22,962	797	6,95,850	0.04	495.00	0.01

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Fig: 3 Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Art Metal Wares)

S. No.	ITC HS Code (6 digits)	ITC HS Code (8 digits)	Country 1 & Percentage share		Country 2 & Percentage share		Country 3 & Percentage share		Country 4 & Percentage share		Country 5 & Percentage Share	
			Country	Percentage share	Country	Percentage share	Country	Percentage share	Country	Percentage share	Country	Percentage share
1	732392	73239200	France	48.8	China	25.5	India	9.5				
2	732394	73239420	China	55.6	India	22.3						
		73239490	China	55.6	India	22.3						
3	741810	74181024	India	39.4								
		74181031	India	39.4								
		74181021	India	39.4								
		74181022	India	39.4								
		74181023	India	39.4								
		74181039	India	39.4								
4	741999	74199920	Philippines	67	India	6.3						
		74199930	Philippines	67	India	6.3						
		74199940	Philippines	67	India	6.3						
5	961400	96140000	Jordan	29.9	China	25.2	Egypt	14.5	Japan	10.4	India	3.6
6	830610	83061000	China	39.4	India	35.6						
7	761510	76151030	China	45.6	India	16.8						
		76151090	China	45.6	India	16.8						
8	830621	83062190	China	26	India	23.8						
9	830629	83062990	China	29.9	India	26.4						
10	940510	94051010	China	39.6	Italy	13.9	United Kingdom	7.6	Germany	6	Spain	4.5
		94051020	China	39.6	Italy	13.9	United Kingdom	7.6	Germany	6	Spain	4.5

Exploring Export Potential of Handicrafts products to UAE

							<u>m</u>		<u>y</u>			
11	940550	94055010	China	65.4	<u>India</u>	9.7						
12	970300	97030010	<u>United Kingdom</u>	38.2	<u>France</u>	23.8	<u>United States of America</u>	7.9	<u>Italy</u>	7.2	<u>Belgium</u>	5.3
13	960622	96062200	<u>China</u>	38	<u>Taipei, Chinese</u>	24.1	<u>United States of America</u>	21.5	<u>Turkey</u>	6.3	<u>Hong Kong, China</u>	4.8

Source: ITC Trade Map

Interpretation

- For the product 732392, India's unit value is 1959 US \$ per unit, which is not lowest among its top competitors. France (UV \$ 18037) and China (UV \$ 1350).

India's Unit Value is not lowest as compared to France but still India stands at number 3 in UAE's Global Imports with 9.5% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.

Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. France and China.

- For the product 732394, India's unit value is 2630 US \$ per unit, which is not lowest among its top competitor China (UV \$ 1622).

India's Unit Value is not lowest as compared to China but lower than other countries because of which India stands at number 2 in UAE's Global Imports with 22.3% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.

Tariff applied by UAE on India is 5% which also remains same for its competitor China.

- For the product 741810, India's unit value is 4038 US \$ per unit, which is not lowest among its competitors with 39.4% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.

Tariff applied by UAE on India is 5%.

- For the product 741999, India's unit value is 2234 US \$ per unit, which is not lowest among its top competitor Philippines (UV \$ 5951).

India's Unit Value is not lowest as compared to Philippines but lower than other countries because of which India stands at number 2 in UAE's Global Imports with 6.3% share in UAE's

Exploring Export Potential of Handicrafts products to UAE

Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.

Tariff applied by UAE on India is 5% which also remains same for its competitor Philippines.

- For the product 961400, India's unit value is 6900 US \$ per unit, which is not the lowest among its top 4 competitors. Jordan (UV \$ 3473), China (UV \$ 1874), Egypt (UV \$ 918) and Japan (UV \$ 25652).

India's Unit Value is not lowest as compared to its competitors but still India has a number 5 in UAE's Global Imports with 3.6% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.

Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China and Japan. Tariff applied by UAE on Jordan and Egypt is 0%.

- For the product 830610, India's unit value is 12864 US \$ per unit, which is not lowest among its top competitor China (UV \$ 2268).

India's Unit Value is not lowest as compared to China but lower than other countries because of which India stands at number 2 in UAE's Global Imports with 35.6% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.

Tariff applied by UAE on India is 5% which also remains same for its competitor China.

- For the product 761510, India's unit value is 2725 US \$ per unit, which is not lowest among its top competitor China (UV \$ 2444).

India's Unit Value is not lowest as compared to China but lower than other countries because of which India stands at number 2 in UAE's Global Imports with 16.8% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.

Tariff applied by UAE on India is 5% which also remains same for its competitor China.

- For the product 830621, India's unit value is 210800 US \$ per unit, which is not lowest among its top competitor China (UV \$ 5726).

India's Unit Value is not lowest as compared to China but lower than other countries because of which India stands at number 2 in UAE's Global Imports with 23.8% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.

Tariff applied by UAE on India is 5% which also remains same for its competitor China.

- For the product 830629, India's unit value is 1554 US \$ per unit, which is not lowest among its top competitor China (UV \$ 6303).

India's Unit Value is not lowest as compared to China but lower than other countries because of which India stands at number 2 in UAE's Global Imports with 26.4% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.

Tariff applied by UAE on India is 5% which also remains same for its competitor China.

Exploring Export Potential of Handicrafts products to UAE

- For the product 940510, India's unit value is 10754 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 3326), Italy (UV \$ 32836), UK (UV \$ 39488), Germany (UV \$ 48355) and Spain (UV \$ 26781).
India's Unit Value is lowest as compared to its competitors but still India has low share in UAE's Global Imports with 1.6% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, Italy, UK, Germany and Spain.
- For the product 940550, India's unit value is 8150 US \$ per unit, which is not lowest among its top competitor China (UV \$ 3089).
India's Unit Value is not lowest as compared to China but lower than other countries because of which India stands at number 2 in UAE's Global Imports with 9.7% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.
Tariff applied by UAE on India is 5% which also remains same for its competitor China.
- For the product 970300, India's unit value is 51500 US \$ per unit, which is not the lowest among its top 5 competitors. UK (UV \$ 106654), France (UV \$ 215625), USA (UV \$ 191667), Italy (UV \$ 130000) and Belgium (UV \$ 385000).
India's Unit Value is lowest as compared to its competitors but still India has low share in UAE's Global Imports with 1.4% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. UK, France, USA, Italy and Belgium
- For the product 960622, India's unit value can't be calculated because Quantity is not given because of which no interpretation can be done.
Tariff applied by UAE on India is 5% which also remains same for its competitors.

Exploring Export Potential of Handicrafts products to UAE

Category 2: WOOD WARES		
S. No.	ITC HS Code	Description
1	44140000	WOODEN FRAMES FOR PAINTING, PHOTOGRAPHS, MIRRORS OR SIMILAR OBJECTS
2	44190010	TABLEWARE
3	44190020	KITCHENWARE OF WOOD
4	44201000	STATUTES & OTHER ORNAMENTS OF WOOD
5	44209010	WOOD MARQUETRY & INLAID WOOD
6	44209090	OTHERS-WOOD MARQUETRY & INLAID WOOD; CASKETS & CASES FOR CULTRY & OTHER SIMILAR ARTICLES OF WOOD; STATUETTES AND OTHER ORNAMENTS, OF WOOD; WOODEN ARTICLES OF FURNITURE NOT FALLING IN CHAPTER 94
7	44219060	PARTS OF DOMESTIC DECORATIVE ARTICLES USED AS TABLEWARE & KITCHENWARE
8	66020000	WALKING STICKS, SEAT STICKS, WHIPS, RIDING CROPS, AND THE LIKE
9	83062910	OTHER STATUETTES (EXCLUDING WORKS OF ART)
10	94033010	CABINETWARE
11	94033090	OTHERS - WOODEN FURNITURE OF A KIND USED IN OFFICES
12	94035010	BED STEAD
13	94035090	OTHER WOODEN FURNITURE USED IN BEDROOM
14	94036000	OTHER WOODEN FURNITURE WITH OR WITHOUT EMBELLISHMENTS OF OTHER MATERIAL
15	97019091	DOMESTIC ARTICLES OF WOOD HAND DECORATED
16	97019099	OTHER HAND DECORATED MANUFACTURED ARTICLES
17	94039000	PARTS OF FURNITURES OF HEADING 9403
18	95030010	DOLLS OF WOOD
19	95030090	OTHER

Exploring Export Potential of Handicrafts products to UAE

Product Category: Wood Wares

Trade Intensity Index (TII) between India & UAE is **24.23**, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Fig: 5 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Wood Wares)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (UAE) (At 6 digit level)	India's Global exports (At 6 digit level)	UAE Global Imports (At 6 digit level)	UAE's Imports from India (At 6 digit level)	India's Percentage Share in UAE Global Imports	India's Trade Potential
1	441400	6.98	1.13	19,064	7351	206	2.8	7145
2	442090	10.92	5.18	26,731	1081961	1330	6.2	20,070
3	442190	9.39	0.84	1,71,208	5931547	1092	4.6	22,613
4	940360	3.01	0.91	4,45,089	23977372	7723	3	2,54,062
5	441900	2.49	1.18	9,402	1391297	548	4.7	1,133
6	442010	0.72	1.65	2,448	896609	545	8.3	1903
7	830629	0.17	1.16	2,476	1641428	7679	26.4	NA
8	940330	1.28	1.87	32,126	3511959	938	1.2	31188
9	940350	0.17	1.80	11,191	10438277	2231	1.2	8960
10	970190	3.89	0.54	6,696	531458	1385	31.8	2,964
11	940390	0.24	0.74	20,300	13235928	3387	1.7	16913
12	950300	0.65	0.62	76,715	49027809	1272	0.4	75443
13	660200	3.18	0.12	332	188936	10	2	322

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

India's Export at 8 digit level

S. No.	ITC HS Code	ITC HS Code	India's Global exports (At 8 digit level)	India's export to UAE
	(6 digits)	(At 8 digit level)		(At 8 digit level)
1	441400	44140000	19,064	214
2	442090	44209010	1,024	19
		44209090	25,707	538
3	442190	44219060	3,002	56
4	940360	94036000	4,45,089	8,530
5	441900	44190010	854	22
		44190020	1,848	38
6	442010	44201000	2,448	2
7	830629	83062910	398	15
8	940330	94033010	23,881	313
		94033090	8,245	509
9	940350	94035010	2,746	100
		94035090	8,445	778
10	970190	97019091	544	2
		97019099	6,149	2,029
11	940390	94039000	20,300	889
12	950300	95030010	2,585	7
		95030090	38,748	629
13	660200	66020000	332	42

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Therefore, after analysing RCAs of India & UAE for respective HS Codes and calculation of India's Trade Potential, the products under **Wood wares** which have high export potential is as under:-

Products with high Export potential:

1. 441400: WOODEN FRAMES FOR PAINTINGS PHOTOGRAPHS MIRRORS OR SIMILAR OBJECTS
2. 442090: WOOD MARQUETRY AND INLAID WOOD;CASKETSANDCASESFOR CULTRY AND OTHR SIMILAR ARTICLES OF WOOD
3. 441900: TABLE/KITCHENWARE OF WOOD
4. 940330: WOODEN FRNTR OF A KND USED IN OFFICES

Suggestion

On the HS Codes suggested below India can increase its production and has the potential to push their products into UAE market. Codes are suggested on the basis of India's RCA and Trade Potential.

442190: OTHER ARTICLES EXCL CLOTH HANGERS

940360: OTHER WOODEN FURNITURE

List of suggested HS Codes is as under:-

SNO.	SUGGESTED HS CODE (AT 6 DIGIT LEVEL)	SUGGESTED HS CODE (AT 8 DIGIT LEVEL)	DESCRIPTION
1	441400	44140000	WOODEN FRAMES FOR PAINTING, PHOTOGRAPHS, MIRRORS OR SIMILAR OBJECTS
2	442090	44209010	WOOD MARQUETRY & INLAID WOOD
		44209090	OTHERS-WOOD MARQUETRY & INLAID WOOD; CASKETS & CASES FOR CULTRY & OTHR SIMILAR ARTICLES OF WOOD; STATUETTES AND OTHER ORNAMENTS, OF WOOD; WOODEN ARTICLES OF FURNITURE NOT FALLING IN CHAPTER 94
3	442190	44219060	PARTS OF DOMESTIC DECORATIVE ARTICLES USED AS TABLEWARE & KITCHENWARE
4	940360	94036000	OTHER WOODEN FURNITURE WITH OR WITHOUT EMBELLISHMENTS OF OTHER MATERIAL
5	441900	44190010	TABLEWARE
		44190020	KITCHENWARE OF WOOD
6	940330	94033010	CABINETWARE
		94033090	OTHERS -WOODEN FRNTR OF A KND USED IN OFFICES

Exploring Export Potential of Handicrafts products to UAE

Fig: 6 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Wood Wares)

Sr. No	HS Code	India Export to world 6 DIGIT HS code	India Export to world 2 DIGIT HS code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT HS code	World Export 2 DIGIT HS code	INDIA RCA (Export)	UAE RCA (Export)	UAE RCA (Import)	UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	441400	19,064	4,15,300	1,315	1,77,406	8,92,742	13,57,30,929	6.98	1.13	0.92	206	18,477	7,351	12,11,455	1.84	7,145	6.44
2	442090	26,731	4,15,300	5,415	1,77,406	8,00,113	13,57,30,929	10.92	5.18	3.00	1,330	18,477	21,400	12,11,455	4.07	25,401	32.72
3	442190	1,71,208	4,15,300	6,545	1,77,406	59,57,104	13,57,30,929	9.39	0.84	0.45	1,092	18,477	23,705	12,11,455	3.02	1,70,116	4.19
4	940360	4,45,089	14,40,548	74,313	7,97,067	2,46,57,359	23,99,17,008	3.01	0.91	1.00	7,723	69,207	2,61,785	25,55,929	1.09	4,37,366	3.00
5	441900	9,402	4,15,300	1,903	1,77,406	12,34,843	13,57,30,929	2.49	1.18	0.11	65	18,477	1,198	12,11,455	3.56	9,337	0.27
6	442010	2,448	4,15,300	2,378	1,77,406	11,04,348	13,57,30,929	0.72	1.65	0.67	545	18,477	6,603	12,11,455	5.41	1,903	0.49
7	830629	2,476	5,67,714	9,656	3,32,289	16,74,738	6,68,83,007	0.17	1.16	1.44	7,679	39,767	29,100	8,05,899	5.35	-5,203	0.25
8	940330	32,126	14,40,548	25,996	7,97,067	41,92,849	23,99,17,008	1.28	1.87	1.71	938	69,207	76,483	25,55,929	0.45	31,188	2.18
9	940350	11,191	14,40,548	66,215	7,97,067	1,10,68,160	23,99,17,008	0.17	1.80	1.54	2,231	69,207	1,82,107	25,55,929	0.45	8,960	0.26
10	970190	6,696	94,494	1,692	1,72,651	5,02,236	2,75,77,150	3.89	0.54	0.39	1,385	8,096	4,349	6,16,020	24.23	5,311	1.51
11	940390	20,300	14,40,548	34,351	7,97,067	1,40,17,784	23,99,17,008	0.24	0.74	1.34	3,387	69,207	2,00,127	25,55,929	0.63	16,913	0.32
12	950300	76,715	3,02,502	1,28,972	5,29,627	4,38,74,806	11,24,60,304	0.65	0.62	0.72	1,272	4,789	3,42,780	12,13,381	0.94	75,443	0.47
13	660200	332	1,806	26	3,886	1,97,780	34,22,801	3.18	0.12	0.69	10	295	507	12,722	0.85	322	2.19

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Fig: 7 Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Wood Wares)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share		Country 2 & Percentage Share		Country 3 & Percentage Share		Country 4 & Percentage Share		Country 5 & Percentage Share	
		Country	Share	Country	Share	Country	Share	Country	Share	Country	Share
1	441400	China	43.7	Poland	32.3	Italy	4.8	India	2.8		
2	442090	China	52.9	Italy	7.8	India	6.2				
3	442190	China	38	Viet Nam	10.9	France	8.7	Italy	6	Germany	4.7
4	940360	China	24.8	Italy	20.4	Poland	8.1	Germany	4.7	Viet Nam	4.2
5	441900	China	49.5	Czech Republic	8.9	Thailand	6.1	Viet Nam	4.7	India	4.7
6	442010	China	43.4	United States of America	25.4	India	8.3				
7	830629	China	29.9	India	26.4						
8	940330	China	24.2	Italy	21.5	Germany	9.6	Malaysia	7.9	Lithuania	3.7
9	940350	China	27.7	Italy	15.3	Poland	9.7	Malaysia	8.1	Viet Nam	7.5
10	970190	India	31.8								
11	940390	China	32.2	Italy	15	Germany	8.5	Malaysia	6.2	Turkey	3.6
12	950300	China	83.7	United States of America	2.1	Czech Republic	1.7	Viet Nam	1.6	Indonesia	1.5
13	660200	China	55	Italy	13	Taipei, Chinese	10.8	France	8.7	United States of America	3

Source: ITC Trade Map

Interpretation

- For the product 441400, India's unit value is 3614 US \$ per unit, which is not the lowest among its top 4 competitors therefore India stands at number 4 in UAE global imports. China (UV \$ 2683), Poland (UV \$ 2697) and Italy (UV \$ 15217) are the major competitors for India. **Tariff** applied by UAE on India is 5% which also remains same for its competitors i.e. China, Poland and Italy.
- For the product 442090, India's unit value is 5808 US \$ per unit, which is not the lowest among its top 2 competitors. Therefore India stands at number 3 in UAE global imports. China (UV \$ 5823) and Italy (UV \$ 16265) are the major competitors of India. **Tariff** applied by UAE on India is 5% which also remains same for its competitors i.e. China and Italy.

Exploring Export Potential of Handicrafts products to UAE

3. For the product 442190, India's unit value is 4105 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 2530), Vietnam (UV \$ 1719), France (UV \$ 20097), Italy (UV \$ 14039) and Germany (UV \$ 1829) are the major competitors of India.
Tariff data is not available.
4. For the product 940360, India's unit value is 4625 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 2466), Italy (UV \$ 5427), Poland (UV \$ 1771), Germany (UV \$ 4228.04) and Vietnam (UV \$ 3898) are the major competitors of India.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, Italy, Poland, Germany and Vietnam.
5. For the product 441900, India's unit value is 2930 US \$ per unit, which is not the lowest among its top 4 competitors. China (UV \$ 3582), Czech Republic (UV \$ 41520), Thailand (UV \$ 4904) and Vietnam (UV \$ 4119) are the major competitors of India.
Tariff data is not available.
6. For the product 442010, India's unit value is 6193 US \$ per unit, which is not the lowest among its top 2 competitors. China (UV \$ 4212) and USA (UV \$ 418500) are the major competitors of India.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China and USA.
7. For the product 830629, India's unit value is 1554 US \$ per unit, which is not the lowest among its competitor China (UV \$ 6303).
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China.
8. For the product 940330, India's unit value is 3622 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 1353), Italy (UV \$ 8093), Germany (UV \$ 3903), Malaysia (UV \$ 1565) and Lithuania (UV \$ 1668) are the major competitors of India.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, Italy, Germany, Malaysia and Lithuania.
9. For the product 940350, India's unit value is 3295 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 1882), Italy (UV \$ 1869), Poland (UV \$ 1922), Malaysia (UV \$ 1593) and Vietnam (UV \$ 3898) are the major competitors of India.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, Italy, Poland, Malaysia, and Vietnam.
10. For the product 970190, India's unit value is 18973 US \$ per unit, which is lowest among its competitors and making India the primary Importer of UAE.
Tariff applied by UAE on India is 5%.

Exploring Export Potential of Handicrafts products to UAE

11. For the product 940390, India's unit value is 2844 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 1884), Italy (UV \$ 3069), Germany (UV \$ 2180), Malaysia (UV \$ 1384) and Turkey (UV \$ 2683) are the major competitors of India.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, Italy, Germany, Malaysia and Turkey.

12. For the product 950300, India's unit value is 4327 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 5076), USA (UV \$ 15311), Czech Republic (UV \$ 32691), Vietnam (UV \$ 8337) and Indonesia (UV \$ 17401) are the major competitors of India.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, USA, Czech Republic, Vietnam and Indonesia.

13. For the product 660200, India's unit value is 10000 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 2130), Italy (UV \$ 66000), Taipei Chinese (UV \$ 9167), France (UV \$ 11000) and UK (UV \$ 3333) are the major competitors of India.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, Italy, Taipei Chinese, France and UK.

Therefore, for these above products, we can look forward to push their exports after reviewing the pricing strategy since they provide export potential in the UAE Market.

Category 3: HANDPRINTED TEXTILES		
S. No.	ITC HS Code	Description
1	63079011	DRESS MATERIAL HANDPRINTED OF COTTON
2	63079012	DRESS MATERIAL HANDPRINTED OF SILK
3	63079013	DRESS MATERIAL HANDPRINTED OF MAN MADE FIBER
4	63079019	DRESS MATERIAL HANDPRINTED OTHERS
5	63079090	DRESS MATERIAL HANDPRINTED OTHERS
6	63079020	MADE UP ARTCLS OF COTTON

Exploring Export Potential of Handicrafts products to UAE

Product Category: Hand printed Textiles

Trade Intensity Index (TII) between India & UAE is **0.43**, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Fig: 9 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Hand printed Textiles)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (UAE) (At 6 digit level)	India's Global exports (At 6 digit level)	UAE's Global Imports (At 6 digit level)	UAE's Imports from India (At 6 digit level)	India's % Share in UAE's Global Imports	India's Trade Potential
1	630790	0.70	0.30	6,02,983	72,970	5,660	7.8	67,310

Source: ITC Trade Map

India's Export at 8 digit level

S. No.	ITC HS Code	ITC HS Code	India's Global exports	India's export to UAE
	(At 6 digits)	(At 8 digit level)	(At 8 digit level)	(At 8 digit level)
1	630790	63079011	2,661	129
		63079012	479	70
		63079013	11,717	2,817
		63079019	54,648	28,550
		63079090	2,14,995	24,501
		63079020	3,18,483	10,488

Therefore, after analysing RCA and TCI of India & UAE for respective HS Codes and calculation of India's Trade Potential, the products under **Hand printed Textiles** we cannot suggest any code because of low RCA, TII and TCI of India and UAE.

Exploring Export Potential of Handicrafts products to UAE

Fig: 10 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Hand printed Textiles)

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	UAE RCA	UAE RCA-Import	UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	630790	6,02,983	49,62,867	22,170	4,28,976	1,10,71,753	6,35,40,800	0.70	0.30	0.75	5,660	1,00,152	72,970	5,60,400	0.43	67,310	0.52
VALUE: USD THOUSAND																	

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Fig: 11 Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Hand printed Textiles)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share		Country 2 & Percentage Share		Country 3 & Percentage Share		Country 4 & Percentage Share		Country 5 & Percentage Share	
1	630790	China	30.30	United States of America	23	Viet Nam	12	India	7.8		

Source: ITC Trade Map

***NOTES: UNIT VALUE (UV) PER UNIT**

- For the product 630790, India's unit value is 7775 US \$ per unit, which is not the lowest among its top 3 competitors therefore India stands at number 4 in UAE global imports. China (UV \$ 4883), USA (UV \$ 34998) and Vietnam (UV \$ 8925) are the major competitors for India. **Tariff** applied by UAE on India is 5% which also remains same for its competitors i.e. China, USA and Vietnam.

Exploring Export Potential of Handicrafts products to UAE

Category 4: HANDKNITTED & HAND CROCHETTED / EMBROIDIRES		
S. No.	ITC HS Code	Description
1	58050010	HAND WOOVEN TAPESTRIES HAND MADE OR NEDDLE WORKED BY HAND, OF COTTON - EMBRODIERY
2	58101000	EMBORIDERY IN THE PIECE, IN STRIPS OR IN MOTIFS - EMBRODIERY WITHOUT VISIBLE GROUND
3	58109210	EMBROIDERY BADGES, MOTIFS AND THE LIKE
4	58110010	KANTHA - EMBROIDERY
5	58110020	QUILT WADDING - EMBROIDERY
6	61043100	ENSAMBLES OF WOOL OR FINE ANIMAL HAIR - CROCHETTED
7	94049099	HANDMADE POUFFES/ARTICLES OF BEDDING, CUSHIONS ETC
8	63049190	OTHER - FURNISHING ARTICLS,KNTD/CROCHETED
9	58043000	HAND MADE LACE
10	58081090	BRAIDS, IN PCS OTHER THAN OF COTTON
11	64061010	EMBROIDERED UPPERS OF TEXTILE MATERIALS
12	58041090	TULLS AND OTHR NET FBRCs OF OTHR TXTL MATRLS
13	63041100	BEDSPREADS,KNITTED OR CROCHETED

Exploring Export Potential of Handicrafts products to UAE

Product Category: Hand knitted & Hand Crocheted Embroideries

Trade Intensity Index (TII) between India & UAE is 6.57, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Fig: 13 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Hand knitted & Hand Crocheted Embroideries)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (UAE) (At 6 digit level)	India's Global exports (At 6 digit level)	UAE's Global Imports	UAE's Imports from India	India's Percentage Share in UAE Global Imports	India's Trade Potential
1	580500	0.28	0.06	1,519	144	1	0.7	143
2	581010	8.76	0.95	64,921	2,452	380	15.5	2,072
3	581092	2.22	3.26	86,010	42,229	4,549	10.8	37,680
4	581100	0.10	0.66	740	759	0	0	740
5	610431	0.39	0.10	2,956	796	5	0.6	791
6	940490	6.31	1.22	3,89,641	1,18,763	14,453	12.2	1,04,310
7	630491	0.75	0.33	56,978	3,149	381	12.1	2,768
8	580430	5.62	2.78	1,997	667	99	14.8	568
9	580810	0.99	0.11	7,026	1,115	37	3.3	1,078
10	640610	4.34	0.04	3,18,161	2,421	697	28.8	1,724
11	580410	0.52	0.66	10,318	4,789	121	2.5	4,668
12	630411	0.09	0.68	1,192	2,090	276	13.2	916

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

India's Export at 8 digit level

S. No.	ITC HS Code	ITC HS Code	India's Global exports	India's Export to UAE
	(6 digits)	(8 digits)	(At 8 digit level)	(At 8 digit level)
1	580500	58050010	1,170	0
2	581010	58101000	64,921	8,431
3	581092	58109210	15,341	2,046
4	581100	58110010	136	0
		58110020	186	0
5	610431	61043100	2,956	2
6	940490	94049099	3,56,474	7,067
7	630491	63049190	40,012	1,921
8	580430	58043000	1,997	130
9	580810	58081090	6,393	120
10	640610	64061010	5,184	23
11	580410	58041090	9,858	1,230
12	630411	63041100	1,192	495

Exploring Export Potential of Handicrafts products to UAE

Therefore, after analysing RCA's of India & UAE for respective HS Codes and calculation of India's Trade Potential and TCI the products under **Hand knitted & Hand Crocheted Embroideries** we can be classified as products with high export potential are as under:-

Products with high Export potential:

1. 940490: Othr mattress suport and artcls of bedng etc.
2. 580430: Handmade lace
3. 581092: Embroidery of man-made fibres on a textile fabric base, in the piece, in strips or in motifs

Suggestion:

1. 640610: Uppers and parts thereof (excluding stiffeners and general parts made of asbestos)

List of suggested HS Codes is as under:-

SNO	SUGGESTED HS CODE (AT 6 DIGIT LEVEL)	SUGGESTED HS CODE (AT 8 DIGIT LEVEL)	DESCRIPTION
1	640610	64061010	EMBROIDERED UPPERS OF TEXTILE MATERIALS

Exploring Export Potential of Handicrafts products to UAE

Fig: 15 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Hand knitted & Hand Crocheted Embroideries)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT HS code	India Export to world 2 DIGIT HS code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT HS code	World Export 2 DIGIT HS code	INDIA RCA	UAE RCA	UAE RCA-Import	UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	580500	1,519	3,76,883	37	44,701	1,77,155	1,23,99,652	0.28	0.06	0.09	1	13,121	144	1,14,953	0.06	143	0.02
2	581010	64,921	3,76,883	838	44,701	2,43,859	1,23,99,652	8.76	0.95	1.08	380	13,121	2,452	1,14,953	1.36	2,072	9.50
3	581092	86,010	3,76,883	14,992	44,701	12,75,036	1,23,99,652	2.22	3.26	3.57	4,549	13,121	42,229	1,14,953	0.94	81,461	7.93
4	581100	740	3,76,883	573	44,701	2,39,968	1,23,99,652	0.10	0.66	0.34	0	13,121	759	1,14,953	0.00	740	0.03
5	610431	2,956	83,47,381	130	15,00,910	2,04,105	22,53,32,581	0.39	0.10	0.32	5	5,46,162	796	27,70,783	0.03	2,951	0.12
6	940490	3,89,641	14,40,548	41,547	7,97,067	1,02,81,716	23,99,17,008	6.31	1.22	1.08	14,453	69,207	1,18,763	25,55,929	4.49	3,75,188	6.84
7	630491	56,978	49,62,867	2,136	4,28,976	9,71,712	6,35,40,800	0.75	0.33	0.37	381	1,00,152	3,149	5,60,400	0.68	56,597	0.28
8	580430	1,997	3,76,883	117	44,701	11,694	1,23,99,652	5.62	2.78	6.15	99	13,121	667	1,14,953	1.30	1,898	34.57
9	580810	7,026	3,76,883	94	44,701	2,33,313	1,23,99,652	0.99	0.11	0.52	37	13,121	1,115	1,14,953	0.29	6,989	0.51
10	640610	3,18,161	27,85,993	939	8,36,793	36,81,292	13,97,56,095	4.34	0.04	0.05	697	89,180	2,421	20,34,642	6.57	3,17,464	0.20
11	580410	10,318	3,76,883	1,579	44,701	6,58,929	1,23,99,652	0.52	0.66	0.78	121	13,121	4,789	1,14,953	0.22	10,197	0.40
12	630411	1,192	49,62,867	808	4,28,976	1,77,155	6,35,40,800	0.09	0.68	1.34	276	1,00,152	2,090	5,60,400	0.74	916	0.12

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Fig: 16 Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Hand knitted & Hand Crocheted Embroideries)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share		Country 2 & Percentage Share		Country 3 & Percentage Share		Country 4 & Percentage Share		Country 5 & Percentage Share	
1	580500*	China	41	France	39.6	Taipei, Chinese	13.9	United Kingdom	2.8	United States of America	1.4
2	581010	China	55.9	India	15.5						
3	581092	China	58.4	Korea, Republic of	15.4	India	10.8				
4	581100	China	81.8	France	5.1	Korea, Republic of	3.6	United Kingdom	3.4	Italy	2.1
5	610431	Italy	41.5	China	23	Romania	6.8	Portugal	6	United Kingdom	5.5
6	940490	China	55.2	India	12.2						
7	630491	China	50.3	Thailand	14.5	India	12.1				
8	580430	China	78.7	India	14.8						
9	580810	China	26.8	Germany	22.2	Australia	14.1	Thailand	13.9	Japan	8.2
10	640610	India	28.8								
11	580410	Indonesia	27.2	China	24.8	Turkey	15.2	Korea, Republic of	9.1	Taipei, Chinese	8.3
12	630411	China	70.2	India	13.2						

Source: ITC Trade Map

NOTES: UNIT VALUE (UV) PER UNIT

- For the product 581010, India's unit value is 11176 US \$ per unit, which is not the lowest among its competitor China (UV \$ 1898) because of which India stands at number 2 in UAE's global imports.

Tariff applied by UAE on India is 5% which remains same for all the competitor countries i.e China

Exploring Export Potential of Handicrafts products to UAE

2. For the product 581092, India's unit value is 7186 US \$ per unit, which is not the lowest among its top 2 competitors therefore India stands at number 3 in UAE global imports. China (UV \$ 4513) and Korea (Peoples Republic of Korea) (UV \$ 12632) are the major competitors for India.
Tariff applied by UAE on India is 5% which remains same for all the competitor countries i.e. China and South Korea
3. For the product 940490, India's unit value is 6341.82 US \$ per unit, which is not the lowest among its competitor China with UV \$ 3129 hence India stands at number 2 in UAE global imports.
Tariff applied by UAE on India is 5% which remains same for all the competitor countries i.e. China.
4. For the product 630491, India's unit value is 3256.41 US \$ per unit, which is not the lowest among its competitors China (UV \$ 3168), Thailand (UV \$ 1737.64) therefore India stands at number 3 in UAE global imports.
Tariff applied by UAE on India is 5% which remains same for all the competitor countries i.e. China and Thailand.
5. For the product 580430, India's unit value is 1285.71 US \$ per unit, which is not the lowest amongst its competitor China (UV \$ 2442) therefore India stands at number 2 in UAE global imports.
Tariff applied by UAE on India is 5% which remains same for all the competitor countries i.e. China
6. For the product 580810, India's unit value is 37000.00 US \$ per unit, which is not the lowest among its top 5 competitors China (UV \$ 1359), Germany (UV \$ 12350.00), Australia (UV \$ 26167), Thailand (UV \$ 5962), and Japan (UV \$ 10111) giving India a tough competition in UAE market.
Tariff applied by UAE on India is 5% which remains same for all the competitor countries i.e. China, Germany, Australia, Thailand and Japan.
7. For the product 640610, India's unit value is 27880.00 US \$ per unit, which is lowest in comparison to other countries; making India the top exporter for the product 640610 in UAE's global imports.
Tariff applied by UAE on India is 5%.
8. For the product 580410, India's unit value is 3558.82 US \$ per unit, which is not the lowest among its top 5 competitors Indonesia (UV \$ 5886.88), China (UV \$ 4833.33), Turkey (UV \$ 9605.26), Korea-Peoples Republic (UV \$ 6140.85) and Taipei, Chinese (UV \$ 3443.48) giving India a tough competition in UAE market.
Tariff applied by UAE on India is 5% which remains same for all the competitor countries i.e. Indonesia, China, Turkey, South Korea and Taipei Chinese.
9. For the product 630411, India's unit value is 6731.71 US \$ per unit, which is not the lowest among its competitor China (UV \$ 3561) because of which India stands at number 2 in UAE's global imports.
Tariff applied by UAE on India is 5% which remains same for all the competitor countries i.e. China.

Exploring Export Potential of Handicrafts products to UAE

Therefore, for these above products, India is having a good share in UAE's global imports. But still India can push its product in UAE by revising its pricing strategy or by doing product innovation/customization according to the requirement of the country.

* 580500 has no interpretation because quantity is not available

For the product 581100, India has no export to UAE.

610431 India has zero export to UAE

Exploring Export Potential of Handicrafts products to UAE

Fig: 17 Table showing Unit Value Analysis of UAE's Imports in 2017 comparing India & its competitors (Hand knitted & hand crocheted embroideries)

S. No.	ITC HS Code (6 digits)	UAE's Imports from India (At 6 digit level) (Value)	UAE's Imports from India (At 6 digit level) (Quantity)	India's Unit Value	TARIFF (%)	Country wise UAE's Import Data (Country 1)				TARIFF (%)	Country wise UAE's Import Data (Country 2)				TARIFF (%)	Country wise UAE's Import Data (Country 3)				TARIFF (%)	Country wise UAE's Import Data (Country 4)				TARIFF (%)	Country wise UAE's Import Data (Country 5)				TARIFF (%)	
						Country 1	Value	Quantity	Unit Value		Country 2	Value	Quantity	Unit Value		Country 3	Value	Quantity	Unit Value		Country 4	Value	Quantity	Unit Value		Country 5	Value	Quantity	Unit Value		
						1	580500	1000	0			5	<u>China</u>	59000		3	19667	5	<u>France</u>		57000			5		<u>Taipei, Chinese</u>	20000	2	10000		5
2	581010	380000	34	11176	5	<u>China</u>	13,70,000	722	1898	5	<u>India</u>	380000	34	11176	5																
3	581092	45,49,000	633	7186	5	<u>China</u>	2,46,70,000	5,466	4513	5	<u>Korea, Republic of</u>	64,93,000	514	12632	5	<u>India</u>	45,49,000	633	7186	5											
4	581100	0	0	0.00	5	<u>China</u>	621000	162	3,833	5	<u>France</u>	39000	3	13000	5	<u>Korea, Republic of</u>	27000	2	13500	5	<u>United Kingdom</u>	26000	0	0	5	<u>Italy</u>	16000	0	0	5	
5	610431	5000	0	0.00	5	<u>Italy</u>	330000	1	330000	5	<u>China</u>	183000	11	16636	5	<u>Romania</u>	54000	0		5	<u>Portugal</u>	48000	0	0	5	<u>United Kingdom</u>	44000	0	0	5	
6	940490	1,44,53,000	2,279	6341.82	5	<u>China</u>	6,55,39,000	20,945	3129	5	<u>India</u>	1,44,53,000	2,279	6341.82	5																
7	630491	381000	117	3256.41	5	<u>China</u>	15,84,000	500	3168	5	<u>Thailand</u>	457000	263	1737.64	5	<u>India</u>	381000	117	3256												
8	580430	99000	77	1285.71	5	<u>China</u>	525000	215	2442	5	<u>India</u>	99000	77	1285.71	5																
9	580810	37000	1	37000.00	5	<u>China</u>	299000	220	1359	5	<u>Germany</u>	247000	20	12350.00	5	<u>Australia</u>	157000	6	26167	5	<u>Thailand</u>	155000	26	5962	5	<u>Japan</u>	91000	9	10111	5	
10	640610	697000	25	27880.00	5	<u>India</u>	697000	25	27880	5					5																
11	580410	121000	34	3558.82	5	<u>Indonesia</u>	1301000	221	5886.88	5	<u>China</u>	1189000	246	4833.33	5	<u>Turkey</u>	730000	76	9605	5	<u>Korea, Republic of</u>	436000	71	6140.85	5	<u>Taipei, Chinese</u>	396000	115	3443.48	5	
12	630411	276000	41	6731.71	5	<u>China</u>	14,67,000	412	3561	5	<u>India</u>	276000	41	6731.71	5																

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Category 5: SHAWLS AS ARTWARE		
S. No.	ITC HS Code	Description
1	61171020	SHAWLS OF WOOL

Exploring Export Potential of Handicrafts products to UAE

Product Category: Shawls as Art ware

Trade Intensity Index (TII) between India & UAE is **1.00**, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Fig: 18 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Shawls as Art wares)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (UAE) (At 6 digit level)	India's Global exports (At 6 digit level)	UAE Global Imports	UAE Imports from India	India's % Share in UAE's Global Import	India's Trade Potential
1	611710	0.03	0.40	49,702	11,754	1,668	14.2	10,086

Source: ITC Trade Map

India's export at 8 digit level

ITC HS Code (At 6 digits)	ITC HS Code (At 8 digit level)	India's Global exports (At 8 digit level)	India's Export to UAE (At 8 digit level)
611710	61171020	499	2

Therefore, after analysing RCAs of India & UAE for respective HS Codes and calculation of India's Trade Potential and TCI the products under **Shawls as Art wares** India should not try to push its products in UAE market because of low RCA, TII and TCI between both sides.

Exploring Export Potential of Handicrafts products to UAE

Fig: 19 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Shawls as Art wares)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT HS code	India Export to world 2 DIGIT HS code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT HS code	World Export 2 DIGIT HS code	INDIA RCA	UAE RCA	UAE RCA-Import		UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	611710	49,702	20,07,29,943	4,344	15,00,910	16,22,833	22,53,32,581	0.03	0.40	1		1,668	5,46,162	11,754	27,70,783	1	10,086	0

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Fig: 20 Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Shawls as Art wares)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share		Country 2 & Percentage Share		Country 3 & Percentage Share		Country 4 & Percentage Share		Country 5 & Percentage Share	
		Country	Percentage Share	Country	Percentage Share	Country	Percentage Share	Country	Percentage Share	Country	Percentage Share
1	611710	China	52.4	India	14.2						

Source: ITC Trade Map

- For the product 611710, India's unit value is 1730.29 US \$ per kg, which is not the lowest among its competitor China (UV \$ 5162.62) because of which India stands at number 2 in UAE's global imports.

Tariff applied by UAE is 5% which remains same for all the competitor countries of India.

Fig:21 Table showing Unit Value Analysis of UAE's Imports in 2017 comparing India & its competitors (Shawls as Art wares)

S. No.	ITC HS Code (6 digits)	UAE's Imports from India (At 6 digit level) (Value)	UAE's Imports from India (At 6 digit level) (Quantity)	India's Unit Value	Tariff (%)	Country wise UAE's Import Data (Country 1)				Tariff (%)	Country wise UAE's Import Data (Country 2)				Tariff (%)
						Country 1	Value	Quantity	Unit value		Country 2	Value	Quantity	Unit value	
1	611710	16,68,000	964	1730.29	5.00	China	61,59,000	1,193	5162.62	5.00	India	16,68,000	964	1730.29	5.00

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Category 6: ZARI & ZARI GOODS		
S. No.	ITC HS Code	Description
1	83089020	IMITATION ZARI SPANGLES
2	56050020	IMITATION ZARI THREAD
3	56050090	OTHERS
4	58090010	ZARI BORDERS
5	58090090	OTHERS

Exploring Export Potential of Handicrafts products to UAE

Product Category: Zari & Zari Goods

Trade Intensity Index (TII) between India & UAE is 4.04, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Fig: 21 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Zari & Zari Goods)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (UAE) (At 6 digit level)	India's Global exports (At 6 digit level)	UAE Global Imports	UAE Imports from India	India's Percentage Share in UAE's global import	India's Trade Potential
1	830890	0.22	0.24	3,611	6,381	436	6.8	3,175
2	560500	3.36	0.45	12,437	2,355	136	5.8	2,219
3	580900	1.63	2.25	1,478	1,053	485	46.1	568

Source: ITC Trade Map

India's Export at 8 digit level

S. No.	ITC HS Code	ITC HS Code	India's Global exports	India's Export to UAE
	(At 6 digits)	(At 8 digit level)	(At 8 digit level)	(At 8 digit level)
1	830890	83089020	45	40
2	560500	56050020	4,281	88
		56050090	8,098	76
3	580900	58090010	77	2
		58090090	1,401	231

Exploring Export Potential of Handicrafts products to UAE

Therefore, after analysing RCAs of India & UAE for respective HS Codes and calculation of India's Trade Potential and TCI the products under **Zari & Zari Goods** the product with high export potential is 580900: wvn fbrcs of mtl thrd and mtlsd yarn of hdg 5605 of a kno used in apparel as frnshng fbrcs/for smlr purposes n.e.s./inc

However we can suggest below HS Codes on the basis of India's RCA and Trade Potential.

830890: othr made up articles incl parts

560500: mtlsd yrn,w/n gmpd being txtl yrn/strp/thelike of hd 5404/5405 combnd wth metl in the form of thred,strp/pwdr/covrd wt

List of suggested HS Code is as under:-

SNO	SUGGESTED HS CODE (AT 6 DIGIT LEVEL)	SUGGESTED HS CODE (AT 8 DIGIT LEVEL)	DESCRIPTION
1	830890	83089020	IMITATION ZARI SPANGLES
		83089031	FOR GARMENTS, MADEUPSM KNITWARE, PLASTIC AND LEATHER GOODS - BUCKLES
		83089039	OTHER BEADS AND SPANGLES OF BASE METAL
2	560500	56050020	IMITATION ZARI THREAD
		56050090	OTHERS

Fig: 22 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Zari & Zari Goods)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	UAE RCA	UAE RCA Import	UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	830890	3,611	5,67,714	2,309	3,32,289	19,49,592	6,68,83,007	0.22	0.24	0.27	436	39,767	6,381	8,05,899	1.38	3,175	0.06
2	560500	12,437	3,87,100	265	61,818	2,42,322	2,53,29,411	3.36	0.45	1.62	136	16,272	2,355	1,52,419	0.54	2,219	5.42
3	580900	1,478	3,76,883	241	44,701	29,775	1,23,99,652	1.63	2.25	3.81	485	13,121	1,053	1,14,953	4.04	568	6.23

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Fig: 23 Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Zari & Zari Goods)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share		Country 2 & Percentage Share		Country 3 & Percentage Share		Country 4 & Percentage Share		Country 5 & Percentage Share	
		Country	Share	Country	Share	Country	Share	Country	Share	Country	Share
1	830890	China	32.6	France	19.4	Netherlands	13.7	Taipei, Chinese	7.8	India	6.8
2	560500	Japan	64.6	China	18	Pakistan	10.4	India	5.8		
3	580900	India	46.1								

Source: ITC Trade Map

***NOTES: UNIT VALUE (UV) PER UNIT**

1. For the product 830890, India's unit value is 2708.07 US \$ per kg, which is not the lowest among its top 4 competitors therefore India stands at number 5 in UAE global imports. China (UV \$ 5646.74), France (UV \$ 412333.33), Netherland (UV \$ 1287.61) and Taipei Chinese (UV \$ 4000.00) are the major competitors for India.

Tariff applied by UAE is 5% which remains same for all the competitor countries.

2. For the product 560500, India's unit value is 3238.10 US \$ per kg, which is not the lowest among its top 3 competitors therefore India stands at number 4 in UAE global imports. Japan (UV \$ 16180.85), China (UV \$ 1151.76) and Pakistan (UV \$ 1936.51) are the major competitors for India.

Tariff applied by UAE is 5% which remains same for all the competitor countries.

3. For the product 580900, India's unit value is 1809.70 US \$ per kg, which is lowest among its competitors. India stands at number 1 in UAE's global imports

Tariff applied by UAE is 5% which remains same for all the competitor countries.

Exploring Export Potential of Handicrafts products to UAE

Fig: 24 Table showing Unit Value Analysis of UAE's Imports in 2017 comparing India & its competitors (Zari & Zari Goods)

S. No.	ITC HS Code (6 digits)	UAE's Imports from India (At 6 digit level) (Value)	UAE's Imports from India (At 6 digit level) (Quantity)	India's Unit Value	TARIFF (%)	Country wise UAE's Import Data (Country 1)				TARIFF (%)	Country wise UAE's Import Data (Country 2)				TARIFF (%)	Country wise UAE's Import Data (Country 3)				TARIFF (%)	Country wise UAE's Import Data (Country 4)				TARIFF (%)	Country wise UAE's Import Data (Country 5)				TARIFF (%)
						Country 1	Value	Quantity	Unit Value		Country 2	Value	Quantity	Unit Value		Country 3	Value	Quantity	Unit Value		Country 4	Value	Quantity	Unit Value		Country 5	Value	Quantity	Unit Value	
						1	830890	436000	161		2708.07	5	China	20,78,000		368	5646.74	5	France		12,37,000	3	412333.33	5		Netherlands	873000	678	1287.61	
2	560500	136000	42	3238.10	5	Japan	1521000	94	16180.85	5	China	425000	369	1151.76	5	Pakistan	244000	126	1936.51	5	India	136000	42	3238.10	5					
3	580900	485000	268	1809.70	5	India	485000	268	1809.70																					

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Category 7: IMITATION JEWELLERY		
S. No.	ITC HS Code	Description
1	70181010	BANGLES
2	70181020	BEADS
3	70181090	OTHERS -GLSS BEADS,IMTN PERLS,IMTN PRCS STONES/ SEMI PRCS STONES & SMLR GLSS SMALLWARES
4	71131110	SILVER FILLIGREE WORK
5	71171100	CUFFLINGS AND STUDS
6	71171910	BANGLES
7	71171920	GERMAN SILVER JEWELLERY
8	71171990	OTHERS - IMMITATION JEWELLERY CATEGORY
9	71179010	JEWELLERY STUDED WITH IMITATION PERALS OR IMITATION OR SYN. STONES
10	71179090	OTHERS - IMMITATION JEWELLERY FOR PERSONAL ADORNMENT
11	83089031	FOR GARMENTS, MADEUPSM KNITWARE, PLASTIC AND LEATHER GOODS - BUCKLES
12	83089039	OTHER BEADS AND SPANGLES OF BASE METAL

Exploring Export Potential of Handicrafts products to UAE

Product Category: Imitation Jewellery

Trade Intensity Index (TII) between India & UAE is **5.12**, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Fig: 25 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Imitation Jewellery)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (UAE) (At 6 digit level)	India's Global exports (At 6 digit level)	UAE's Global Imports	UAE's Imports from India	India's Percentage Share in UAE's global import	India's Trade Potential
1	701810	4.62	1.36	36,614	39,302	948	2.4	35,666
2	711311	5.67	0.46	43,90,131	8,67,904	8,29,393	95.6	38,511
3	711711	0.03	0.61	317	22,229	55	0.2	262
4	711719	0.27	0.12	86,235	1,30,559	5,288	4.1	80,947
5	711790	0.98	0.06	1,14,802	31,495	2,955	9.4	28,540
6	830890	0.22	0.24	3,611	6,381	436	6.8	3,175

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

India's export at 8 digit

S. No.	ITC HS Code	ITC HS CODE	India's Global exports	India's Export to UAE
	(At 8 digit level)	(At 8 digit level)	(At 8 digit level)	(At 8 digit level)
1	701810	70181010	5,225	2
		70181020	14,700	860
		70181090	16,689	662
2	711311	71131110	4,623	98
3	711711	71171100	317	2
4	711719	71171910	48,679	4,264
		71171920	44	0
		71171990	37,512	955
5	711790	71179010	5,931	489
		71179090	1,08,870	5,185
6	830890	83089031	17	1
		83089039	60	0

Exploring Export Potential of Handicrafts products to UAE

Therefore, after analysing RCAs of India & UAE for respective HS Codes and calculation of India's Trade Potential and TCI the products under Imitation Jewellery which can be classified as a product of high export potential on the basis of their export potentials to UAE is as under

1. Products with high Export potential:

701810 : Glss beads,imtn perls,imtn prcs stones/ semi prcs stones and smlr GLSS SMALLWARES

Suggestion:

711311 : Artcls of jewellery and prts thereof of slvr w/n pltd/cld wth othr prcs MTL India has good RCA and Trade Potential which means India can increase its exports by doing more market research of the product in UAE.

List of suggested HS Code is under:-

SNO	SUGGESTED HS CODE (AT 6 DIGIT LEVEL)	SUGGESTED HS CODE (AT 8 DIGIT LEVEL)	DESCRIPTION
1	711311	71131110	SILVER FILLIGREE WORK

Exploring Export Potential of Handicrafts products to UAE

Fig: 26 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Imitation Jewellery)
*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	UAE RCA	UAE RCA-Import	UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	701810	36,614	6,80,693	8,951	5,64,526	8,35,572	7,18,36,019	4.62	1.36	4.42	948	65,792	39,302	7,63,657	0.28	35,666	20.46
2	711311	43,90,131	4,25,72,929	3,90,197	4,64,99,019	1,19,85,730	65,90,20,695	5.67	0.46	0.87	8,29,393	1,02,08,754	8,67,904	5,47,33,597	5.12	38,511	4.94
3	711711	317	4,25,72,929	7,594	4,64,99,019	1,76,622	65,90,20,695	0.03	0.61	1.52	55	1,02,08,754	22,229	5,47,33,597	0.01	262	0.04
4	711719	86,235	4,25,72,929	41,257	4,64,99,019	48,82,110	65,90,20,695	0.27	0.12	0.32	5,288	1,02,08,754	1,30,559	5,47,33,597	0.22	80,947	0.09
5	711790	1,14,802	4,25,72,929	7,670	4,64,99,019	18,07,725	65,90,20,695	0.98	0.06	0.21	2,955	1,02,08,754	31,495	5,47,33,597	0.50	28,540	0.21
6	830890	3,611	5,67,714	2,309	3,32,289	19,49,592	6,68,83,007	0.22	0.24	0.27	436	39,767	6,381	8,05,899	1.38	3,175	0.06

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Fig: 27 Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Imitation Jewellery)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share in UAE's Imports		Country 2 & Percentage Share in UAE's Imports		Country 3 & Percentage Share in UAE's Imports		Country 4 & Percentage Share in UAE's Imports		Country 5 & Percentage Share in UAE's Imports	
		Country	Percentage	Country	Percentage	Country	Percentage	Country	Percentage	Country	Percentage
1	701810	Czech Republic	44.9	Austria	41.8	Japan	5.1	China	2.5	India	2.4
2	711311	India	95.6								
3	711711	China	29.8	France	27.2	Germany	21.1	Switzerland	8.6	Korea, Republic of Peoples	5.2
4	711719	China	38.1	Thailand	17.8	Italy	12.5	Switzerland	8.7	Viet Nam	5.7
5	711790	China	41.2	Italy	15.8	Spain	11.4	India	9.4		
6	830890	China	32.6	France	19.4	Netherlands	13.7	Taipei, Chinese	7.8	India	6.8

Source: ITC Trade Map

Interpretation

1. For the product 701810, India's unit value is 6676 US \$ per kg, which is not the lowest among its top 4 competitors which means India stands at number 5 in UAE global imports. Czech Republic (UV \$ 107695), Austria (UV \$ 288000), Japan (UV \$ 8562) and China (UV \$ 1273) are the major competitors for India.

Tariff applied by UAE is 5% which remains same for all the competitor countries.

2. For the product 711311, India's unit value is 51837063 US \$ per kg, which is lowest among its competitors therefore India stands at number 1 with 95.6% share in UAE global imports.

Tariff applied by UAE is 5%. This remains same if compared to top 5 countries from which UAE imports.

Exploring Export Potential of Handicrafts products to UAE

3. For the product 711711, India's unit value is 9167 US \$ per kg, which is not the lowest among its top 5 competitors. China (UV \$ 42506), France (UV \$ 1211), Germany (UV \$ 669286), Switzerland (UV \$ 961000) and Korea, Republic of People (South Korea) (UV \$ 143750).

Tariff applied by UAE is 5% which remains same for China, France, Germany and South Korea. However tariff applied by UAE on Switzerland is 0%.

4. For the product 711719, India's unit value is 13490 US \$ per kg, which is not the lowest among its top 5 competitors. China (UV \$ 15164), Thailand (UV \$ 287556), Italy (UV \$ 629231), Switzerland (UV \$ 1140000) and Vietnam (UV \$ 132196).

Tariff applied by UAE is 5% which remains same for China, Thailand, Italy, Switzerland and Vietnam. However tariff applied by UAE on Switzerland is 0%.

5. For the product 711790, India's unit value is 5575 US \$ per kg, which is not the lowest among its top 3 competitors from which we can interpret that India stands at number 4 in UAE's Global Imports. China (UV \$ 17644), Italy (UV \$ 293176) and Spain (UV \$ 189632).

Tariff applied by UAE is 5% which remains same for all the competitor countries i.e China, Italy and Spain.

6. For the product 830890, India's unit value is 2708 US \$ per kg, which is not the lowest among its top 4 competitors i.e. India stands at number 5 in UAE's Global Imports. China (UV \$ 5647), France (UV \$ 412333), Netherlands (UV \$ 189632) and Taipei, Chinese (UV \$ 4000).

Tariff applied by UAE is 5% which remains same for all the competitor countries i.e China, France, Netherlands and Taipei Chinese.

Exploring Export Potential of Handicrafts products to UAE

Fig: 28 Table showing Unit Value Analysis of UAE's Imports in 2017 comparing India & its competitors (Imitation Jewelry)

S. No.	ITC HS Code (6 digits)	UAE's Imports from India (At 6 digit level) (Value)	UAE's Imports from India (At 6 digit level) (Quantity)	India's Unit Value	Tariff (%)	Country wise UAE's Import data (Country 1)				Tariff (%)	Country wise UAE's Import data (Country 2)				Tariff (%)	Country wise UAE's Import data (Country 3)				Tariff (%)	Country wise UAE's Import data (Country 4)				Tariff (%)	Country wise UAE's Import data (Country 5)				Tariff (%)	
						Country 1	Value	Quantity	Unit Value		Country 2	Value	Quantity	Unit Value		Country 3	Value	Quantity	Unit Value		Country 4	Value	Quantity	Unit Value		Country 5	Value	Quantity	Unit Value		
1	701810	948000	142	6676.0563	5	Czech Republic	1,76,62,000	164	107695	5	Austria	1,64,16,000	57	288000	5	Japan	19,95,000	233	8562	5	China	994000	781	1273	5	India	948000	142	6676	5	
2	711311	82,93,93,000	16	51837063	5	India	82,93,93,000	16	51837063	5																					
3	711711	55000	6	9167	5	China	66,31,000	156	42506	5	France	6,055	5	1211	5	Germany	46,85,000	7	669286	5	Switzerland	19,22,000	2	961000	0	Korea, Republic of Peoples	11,50,000	8	143750	5	
4	711719	52,88,000	392	13490	5	China	4,97,54,000	3,281	15164	5	Thailand	2,32,92,000	81	287556	5	Italy	1,63,60,000	26	629231	5	Switzerland	1,14,00,000	10	1140000	0	Viet Nam	74,03,000	56	132196	5	
5	711790	29,55,000	530	5575	5	China	1,29,68,000	735	17644	5	Italy	49,84,000	17	293176	5	Spain	36,03,000	19	189632	5	India	29,55,000	530	5575	5						
6	830890	436000	161	2708	5	China	20,78,000	368	5647	5	France	12,37,000	3	412333	5	Netherlands	873000	678	1288	5	Taipei, Chinese	496000	124	4000	5	India	436000	161	2708	5	

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

ATTARS & AGARBATIES		
S. No.	ITC HS Code	Description
1	33019031	ATTARS OF ALL KINDS IN FIXED OIL BASE
2	33074100	AGARBATTI" & OTHR ODORIFEROUS PRPNS WHICHOPERATE BY BURNING
3	33074900	OTHER ODORIFEROUS PRPNS USD FOR DEODORIZING ROOM (EXCL AGARBATTI)

Exploring Export Potential of Handicrafts products to UAE

Product Category: Attars & Agarbaties

Trade Intensity Index (TII) between India & UAE is 8.00, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Fig: 29 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Attars & Agarbaties)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (UAE) (At 6 digit level)	India's Global exports (At 8 digit level)	UAE Global Imports	UAE Imports from India	India's %Share in UAE's Global Imports	India's Trade Potential
1	330190	25.65	0.42	3,90,587	23,501	4,303	18.3	19,198
2	330741	21.76	0.50	1,23,393	8,761	4,435	50.6	4,326
3	330749	0.57	0.30	20,359	37,477	1,060	2.8	19,299

Source: ITC Trade Map

India's Export at 8 digit level

S. No.	ITC HS Code	ITC HS Code	India's Global exports	India's export to UAE
	(At 6 digits level)	(At 8 digit level)	(At 8 digit level)	(At 8 digit level)
1	330190	33019031	8,905	1,986
2	330741	33074100	1,23,393	23,665
3	330749	33074900	20,359	1,359

Exploring Export Potential of Handicrafts products to UAE

Therefore, after analysing RCAs of India & UAE for respective HS Codes and calculation of India's Trade Potential and TCI the products under **Attars & Agarbatties** we cannot categories products on the basis of their export potential because RCA, TII and TCI is low from both sides. However on the basis of India's RCA, TCI and Trade Potential we can suggest below HS Codes where India can increase its market share by increasing its production and pushing the product in the Emirates market.

330190 : othr conc of esnl oils in fats/fixd/wax like trpnc byprdcts of deterpenation of esnl oils aqus distlts/soltn of esnl

330741 : Aggarbatti and othr odoriferous prpns whichoperate by burni

List of suggested HS Code is as under:-

SNO	SUGGESTED HS CODE (AT 6 DIGIT LEVEL)	SUGGESTED HS CODE (AT 8 DIGIT LEVEL)	DESCRIPTION
1	330190	33019031	ATTARS OF ALL KINDS IN FIXED OIL BASE
2	330741	33074100	AGARBATTI" & OTHR ODORIFEROUS PRPNS WHICHOPERATE BY BURNING

Fig: 30 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Attars & Agarbatties)

*Values in USD Thousands

Sr. No	HS Code	India Export to world 6 DIGIT HS code	India Export to world 2 DIGIT HS code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT HS code	World Export 2 DIGIT HS code	INDIA RCA	UAE RCA	UAE RCA-Import	UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	330190	3,90,587	18,21,620	8,226	23,48,855	10,86,896	12,99,98,161	25.65	0.42	0.85	4,303	2,09,245	23,501	33,07,579	2.89	19,198	21.79
2	330741	1,23,393	18,21,620	3,631	23,48,855	4,04,657	12,99,98,161	21.76	0.50	0.85	4,435	2,09,245	8,761	33,07,579	8.00	4,326	18.52
3	330749	20,359	18,21,620	13,778	23,48,855	25,63,884	12,99,98,161	0.57	0.30	0.57	1,060	2,09,245	37,477	33,07,579	0.45	19,299	0.33

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Fig 31: Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Attars & Agarbaties)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share		Country 2 & Percentage Share		Country 3 & Percentage Share		Country 4 & Percentage Share		Country 5 & Percentage Share	
1	330190	Singapore	36.7	India	18.3						
2	330741	India	50.6								
3	330749	Oman	15.2	United Kingdom	12.3	United States of America	10.2	Malaysia	6.9	France	6.4

Source: ITC Trade Map

Interpretation:

1. For the product 330190, India's unit value is 6734 US \$ per kg, which is not the lowest among its competitor Singapore (UV \$ 14077). India stands at number 2 in UAE's global imports.

Tariff applied by UAE is on India is 5% however it is zero when compared with Singapore..

2. For the product 330741, India's unit value is 2865 US \$ per kg, which is lowest among its competitors. Therefore India stands at number 1 in UAE's global imports.

Tariff applied by UAE is 5% which remains same for all the competitor countries.

3. For the product 330749, India's unit value is 4840 US \$ per kg, which is not the lowest among its top 5 competitors. Oman (UV \$ 5359), United Kingdom (UV \$ 6373), USA (UV \$ 9323), Malaysia (UV \$ 6822) and France (UV \$ 21764) are the major competitors for India.

Tariff applied by UAE is 5% which remains same for all the competitor countries i.e. UK, USA, Malaysia and France. However tariff applied by UAE on Oman is 0%

Exploring Export Potential of Handicrafts products to UAE

Fig: 32 Table showing Unit Value Analysis of UAE's imports in 2017 comparing India & its competitors (Attars & Agarbatties)

S.No.	ITC HS Code (6 digits)	UAE's Imports from India (At 6 digit level) (Values)	UAE's Imports from India (At 6 digit level) (Quantity)	India's Unit value	Tariff (%)	Country wise UAE's Import Data (Country 1)				Tariff (%)	Country wise UAE's Import Data (Country 2)				Tariff (%)	Country wise UAE's Import Data (Country 3)				Tariff (%)	Country wise UAE's Import Data (Country 4)				Tariff (%)	Country wise UAE's Import Data (Country 5)											
						Country 1	Value	Quantity	Unit value		Country 2	Value	Quantity	Unit value		Country 3	Value	Quantity	Unit value		Country 4	Value	Quantity	Unit value		Country 5	Value	Quantity	Unit value								
1	330190	43,03,000	639	6734	5	Singapore	86,15,000	612	14077	0	India	43,03,000	639	6734	5																						
2	330741	44,35,000	1,548	2865	5	India	44,35,000	1,548	2865	5																											
3	330749	10,60,000	219	4840	5	Oman	56,81,000	1,060	5359	0	United Kingdom	45,95,000	721	6373	5	United States of America	38,13,000	409	9323	5	Malaysia	25,99,000	381	6822	5	France	23,94,000	110	21764								

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Miscellaneous Handicrafts		
S. No.	ITC HS Code	Description
1. MUSICAL INSTRUMENTS		
1	92029000	OTHER STRING MUSICAL INSTRUMENTS
2	92059090	OTHERS WIND MUSICAL INSTRUMENTS
3	92060000	PERCUSSION MUSICAL INSTRUMENTS (E.G. DRUMS, XYLOPHONES, CYMBOLS, CASTENETS, MARACAS)
4	92059010	FLUTES
2. ARTICLE OF TORTOISE		
1	96019020	WRKD MOTHR OF PEARL & ARTCLS THEROF
2	96019030	WRKD BONE(EXCL WHALE BONE)& ARTCLS THROF
3	96019040	WRKD HRN,CORL ETC ANML CRVNG MTRL & ARTCLS
4	96019090	OTHR UNDER HDNG 9601
5	96020010	WORKED VEGETABLE CARVING MATERIAL & ARTICLES THEREOF
3. STUFFED ANIMALS		
1	97050010	STUFFED ANIMALS & BIRDS (TAXIDERMY)
2	97050090	OTHERS-COLECTNS & COLLECTRS PIECS OF ZOOLOGICL BOTANICL,MINERALOGICL,ANATOMICL,HISTORICL ARCHAEOLOGICL,ETHNOGRAPHIC/NUMSMATC INTERST
4. LEATHER GOODS		
1	42022910	HANDBAGS OF OTHER MATERIALS EXCLUDING WICKER WORK OR BASKET WORK
2	42023110	JEWELLERY BOX - SURFACE OF LEATHER
3	42023910	JEWELLERY BOX - OTHER SURFACE OF LEATHER
4	64032040	KOLAPURI CHAPPALS AND SIMILAR FOOTWEAR
5. ARTICLES OF WICKER, BAMBOO ETC.		
1	46021100	BASKETWORK, WICKERWORK AND OTHER ARTICLES, OF BAMBOO.
2	46021911	PALM LEAF BASKET ETC.
3	46021200	BASKETWORK, WICKERWORK AND OTHER ARTICLES, OF RATTAN.

Exploring Export Potential of Handicrafts products to UAE

4	46021919	PALM LEAF ITEMS OTHER THEN BASKETS
5	46021990	OTHERS - BASKETWORK, WICKERWORK AND OTHER ARTICLES, MADE DIRECTLY TO SHAPE FROM PLAITING MATERIALS OR MADE UP FROM GOODS OF HEADING 4601; ARTICLES OF LOOFAH.
6	94038100	FURNITURE OF RATTAN/BAMBOO
7	94038900	OTHER - FURNITURE OF OTHER MATERIALS, INCLUDING CANE, OSIER, BAMBOO PR SIMILAR MATERIALS
6. ANTIQUES		
1	97060000	ANTIQUES OF AN AGE EXCDNG ONE HUNDRED YRS
7. ARTICLES OF FUR, FEATHERS & HUMAN HAIRS		
1	67010010	FEATHERS DUSTERS
8. ARTICLES OF GRASS & NATURAL FIBRE		
1	46019900	PLNTS & SMLR PRDCTS OF PLATNG MATRLS PLATS& SMLR PRODCTS PLACD SIDE BY SIDE & BOUND TOGETHER IN FORM OF SHEETS (E.G.MATS ETC)
2	46012900	COIR MATS & MATTING BOUND IN PARALLEL STAND
9. ARTICLES OF PAPER MACHE		
1	48237030	ARTICLES MADE OF PAPER MACHE OTHER THAN ARTWARE.
10. HATWARES		
1	65040000	HATS & OTHR HEADGEAR PLTD/MADE BY ASSMBLNGSTRIPS OF ANY MATRLS W/N LIND/TRMMD
2	65050090	OTHER HEADGEAR, HATS, KNITTED / CROCHETTED MADE UP FROM LACES ETC W/N LIND/TRMMD
11. SCULPTURE		
1	97030020	ORIGNL SCLPTRS & STATUARY IN STONE
2	97030090	ORIGNL SCLPTRS & STATUARY IN OTHR MATRLS
3	68159990	OTHERS-OTHER ARTCLS OF STONES/OTHR MINRLS
12. PAINTINGS		
1	97011010	MADHUBANI PAINTINGS(ON TXTLS)
2	97011020	KALAMKARI PAINTINGS(ON TXTLS)
3	97011030	RAJASTHANI PAINTINGS(ON TXTLES)
4	97011090	OTHERS-PAINTINGS,DRAWINGS & PASTELS

Exploring Export Potential of Handicrafts products to UAE

13.POTTERY & GLASS WARE		
1	69111011	TABLEWARE OF BONE CHINA AND SHOFT PORCELAIN
2	69111019	TABLEWARE OF OTHER THAN BONE CHINA & SFTPRCLN
3	69111021	KITCHENWARE OF BON CHINA & SFT PRCLN
4	69111029	KITCHENWARE OF OTHER THAN BON CHINA & SFT PRCLN
5	69119010	TOILET ARTICLES OF PRCLN CHINA
6	69119020	OTHERS -WATER FILTERS OF A CAPACITY NOT EXCEEDING 40 LTRS. OF PORCELAIN
7	69119090	OTHER OF OTHER HSEHLD & TOLT ARTCLS OF PRCLN
8	69120010	CERAMIC TABLEWARE (E.G. OF IMITATION PORCELAIN/OR SEMI-PORCELAIN)
9	69120020	CEREMIC KITCHENWARE
10	69120030	TOILET ARTICLES OTHER THAN PORCELAIN /CHINA
11	69120040	CLAY ARTICLS AS TABLEWARE, KITCHENWARE ETC
12	69120090	OTHERS
13	69131000	STATUETTES ETC OF PORCELAIN/CHINA
14	69139000	OTHER STATUETTE ETC (EXCL OF PORCLAIN /CHINA
15	69141000	OTHER CERMC ARTCLS OF PORCELAIN / CHINA
16	69149000	OTHER CERMC ARTCLS EXCL OF PORCELAIN / CHINA
17	70099200	OTHR GLASS MIRRORS, FRAMED
18	70132800	OTHER
19	70133300	OF LEAD CRYSTAL; OTHER DRINKING GLASSES, OTHER THAN OF GLASS CERAMICS
20	70133700	OTHERS
21	70139100	OF LEAD CRYSTAL: OTHER GLASSWARE
22	70134100	GLSSWR FR TBL KTCHN,TOLT,OFFC INDOR DCORTION (EXCL GOODS OF HDG NO 7010/7018)
23	70134900	GLSSWR FR TBL KTCHN,TOLT,OFFC INDOR DCORTION (EXCL GOODS OF HDG NO 7010/7018)
24	70189010	GLASS STATUE OF OTHR ARTCLE OF HDG 7018

Exploring Export Potential of Handicrafts products to UAE

25	70200011	GLOBES FOR LAMPS & LANTERNS
26	70200029	OTHER GLS CHIMENEYS
27	70200090	OTHER ARTICLES OF GLASS NES
28	83063000	PHOTOGRPH,PICTURE/SMLR FRAMES,MIRORS
14. OTHER HANDICRAFTS		
1	48021010	HAND MADE PAPER
2	39231020	WATCHBOX JEWELLERY BOX AND SIMILAR CONTAINER OF PLASTICS
3	34060010	CANDLES
4	48021020	HAND MADE PAPERBOARD
5	48239018	PRODUCT CONSISTINGS OF SHEETS OF PAPER/ RBORD, IMPREGNGTED,COTED OR COVERED WITH PLASTICS
6	94053000	LGHTNG SETS OF A KIND USD FR CHRISTMS TREE
7	95051000	ARICLES OF CHRISTMAS
8	95059010	OTHER MAGICAL EQUIPMENTS
9	96020090	OTHER WORKED VEGITABLE OR MATERIAL CARVING MATERIAL AND ARTICLES OF THESE MATERIALS MOULDED OR CARVED
10	96031000	BROOMS & BRUSHES,CONSTNG OF TWIGS/OTHR VGTBL MTRLS BOUND TOGTHR,WTH/WTHT HNDLS
11	96089910	PEN HOLDERS PENCIL HOLDERS AND SIMILAR HOLDERS
12	97019092	RESTAURANT DECORATION OF PLASTICS
13	97020000	ORIGNL ENGRVNGS,PRNTS & LITHOGRPHS
14	67029090	ARTIFICIAL FLOWERS ETC OF OTHER MATERIALS
15	96011000	WORKED IVORY AND ARTICLES OF IVORY
16	96019010	WRKD TORTOISE-SHELL AND ARTCLS THEREOF
17	96020020	MOULD/CRVD ARTCLS OF WAX,STEARN,NTRL GUMS AND RESINS AND OTHR MOULD/CRVD ARTCLS
18	96020040	OTHR ARTCLS OF UNHRDND GELATIN
19	97040010	USED POSTAL STAMP
20	97040020	USED OR UNUSED FIRST-DAY COVERS FOR PHILAT
21	97040090	OTHR UNDER SUB-HEADING 970400

Exploring Export Potential of Handicrafts products to UAE

Product Category: (Miscellaneous Handicrafts-Musical Instruments)

Trade Intensity Index (TII) between India & UAE is **4.66**, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Fig: 33 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Miscellaneous Handicrafts-Musical Instruments)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (UAE) (At 6 digit level)	India's Global exports (At 6 digit level)	UAE Global Imports	UAE Imports from India	India's % Share in UAE's Global Imports	India's Trade Potential
1	920290	0.35	1.00	723	7,747	2	0	721
2	920590	0.62	0.16	842	1,393	4	0.3	838
3	920600	2.85	0.51	3,197	2,342	11	0.5	2,331

Source: ITC Trade Map

India's export at 8 digit level

S. No.	ITC HS Code	ITC HS Code	India's Global exports	India's Export to UAE
	(At 6 digit level)	(At 8 digit level)	(At 8 digit level)	(At 8 digit level)
1	920290	92029000	723	0
2	920590	92059090	793	2
		92059010	46	1
3	920600	92060000	3,197	16

Exploring Export Potential of Handicrafts products to UAE

Therefore, after analysing RCAs of India & UAE for respective HS Codes and calculation of India's Trade Potential and TCI the products under **Miscellaneous Handicrafts-Musical Instruments** we cannot classify products on the basis of RCA, Trade Potential and TCI. However we can suggest the hs code **920600** (percussion musical instrument) because India's RCA is quite high in comparison to UAE's RCA and also has relatively better Trade Potential and TCI. Through constant market research, improvement in design and quality of the product we can push the product into the UAE market and can increase the amount of sale in that country.

Exploring Export Potential of Handicrafts products to UAE

Fig: 34 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Miscellaneous Handicrafts-Musical instrument)
***Values in USD Thousands**

Sr. No	HS Code	India Export to world 6 DIGIT HS code	India Export to world 2 DIGIT HS code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT HS code	World Export 2 DIGIT HS code	INDIA RCA	UAE RCA	UAE RCA-Import	UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	920290	723	16,629	8,976	72,647	7,79,182	62,98,063	0.35	1.00	0.78	2	81	7,747	80,321	0.26	721	0.27
2	920590	842	16,629	935	72,647	5,15,476	62,98,063	0.62	0.16	0.21	4	81	1,393	80,321	2.85	838	0.13
3	920600	3,197	16,629	2,479	72,647	4,25,360	62,98,063	2.85	0.51	0.43	11	81	2,342	80,321	4.66	2,331	1.23

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Fig 35 : Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Miscellaneous Handicrafts-Musical Instruments)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share		Country 2 & Percentage Share		Country 3 & Percentage Share		Country 4 & Percentage Share		Country 5 & Percentage Share	
		Country	Percentage Share	Country	Percentage Share	Country	Percentage Share	Country	Percentage Share	Country	Percentage Share
1	920290	Indonesia	58	China	22	Spain	8.2	United States of America	4.9	Mexico	3.4
2	920590	Indonesia	43.9	Japan	20.1	UK	18.1	China	12.8	Germany	2.2
3	920600	China	46	Belgium	15.3	United States of America	13.9	Germany	5.9	Taipei, Chinese	3.1

Source: ITC Trade Map

1. For the product 920290, quantity is not available hence unit value can't be calculated. However on the basis percentage share in UAE's Global Imports Indonesia (58%), China (22%), Spain (8.2%), USA (4.9%), Mexico (3.4%) are the top suppliers of the product.
2. Tariff applied by UAE is 5% which remains same for all the competitor countries i.e. Indonesia, China, Spain, USA and Mexico.
3. For the product 920590, quantity is not available hence unit value can't be calculated. However on the basis percentage share in UAE's Global Imports Indonesia (43.9%), Japan (20.1%), UK (18.1%), China (12.8%) and Germany (2.2%) are the top suppliers of the product.
4. Tariff applied by UAE is 5% which remains same for all the competitor countries i.e. Indonesia, Japan, UK, China and Germany.
5. For the product 920600, India's unit value is 1000 US \$ per kg, which is not the lowest among its top 5 competitors. China (UV \$ 5853), Belgium (UV \$ 6509), USA (UV \$ 29636), Germany (UV \$ 13900) and Taipei, Chinese (UV \$ 18250) are the major competitors for India.
6. Tariff applied by UAE is 5% which remains same for all the competitor countries i.e. China, Belgium, USA, Germany and Tapei Chinese.

Exploring Export Potential of Handicrafts products to UAE

Fig: 36 Table showing Unit Value Analysis of UAE's Imports in 2017 comparing India & its competitors (Musical Instruments)

S. No.	ITC HS Code (6 digits)	UAE's Imports from India (At 6 digit level) (Value)	UAE's Imports from India (At 6 digit level) (Quantity)	India's Unit Value	Tariff (%)	Country wise UAE's Import Data (Country 1)				Tariff (%)	Country wise UAE's Import Data (Country 2)				Tariff (%)	Country wise UAE's Import Data (Country 3)				Tariff (%)	Country wise UAE's Import Data (Country 4)				Tariff (%)	Country wise UAE's Import Data (Country 5)				Tariff (%)
						Country 1	Value	Quantity	Unit Value		Country 2	Value	Quantity	Unit Value		Country 3	Value	Quantity	Unit Value		Country 4	Value	Quantity	Unit Value		Country 5	Value	Quantity	Unit Value	
1	920290	2000	-		5	Indonesia	44,95,000	231	19459	5	China	17,06,000	97	17588	5	Spain	639000	10	63900	5	United States of America	378000	3	126000	5	Mexico	263000	4	65750	5
2	920590	4000	-		5	Indonesia	612000	26	23538	5	Japan	280000	5	56000	5	United Kingdom	252000	12	21000	5	China	179000	9	19889	5	Germany	30000	-		5
3	920600	11000	11	1000	5	China	10,77,000	184	5853	5	Belgium	358000	55	6509	5	United States of America	326000	11	29636	5	Germany	139000	10	13900	5	Taipei, Chinese	73000	4	18250	5
4	920590	4000	0		5	Indonesia	612000	26	23538	5	Japan	280000	5	56000	5	United Kingdom	252000	12	21000	5	China	179000	9	19889	5	Germany	30000	-		5

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Product Category: (Miscellaneous Handicrafts-Articles of Tortoise)

Trade Intensity Index (TII) between India & UAE is **12.14**, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Fig: 37 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Miscellaneous Handicrafts-Articles of Tortoise)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (UAE) (At 6 digit level)	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	India's Export to UAE (At 8 digit level)	UAE Global Imports	UAE's Imports from India	India's % Share in UAE's Global Imports	India's Trade Potential
1	960190	11.05	0.03	96019020	273	1	94	11	11.7	83
				96019030	1,408	14				
				96019040	5,542	17				
				96019090	8,002	5				
2	960200	10.25	0.13	96020010	1,048	0	2,020	812	40.2	1,208

Source: ITC Trade Map

India's export at 8 digit level

S. No.	ITC HS Code	ITC HS Code	India's Global exports	India's Export to UAE
	(At 6 digits level)	(At 8 digit level)	(At 8 digit level)	(At 8 digit level)
1	960190	96019020	273	1
		96019030	1,408	14
		96019040	5,542	17
		96019090	8,002	5
2	960200	96020010	1,048	0

Exploring Export Potential of Handicrafts products to UAE

Therefore, after analysing RCAs of India & UAE for respective HS Codes and calculation of India's Trade Potential, the products under **Miscellaneous Handicrafts-Musical Instruments** we cannot categories products on the basis of their export potential because India's RCA is good however UAE's RCA is less than 1.

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	UAE RCA	UAE RCA-Import	UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	960190	15,273	5,43,034	15	1,87,800	1,28,567	5,05,08,309	11.05	0.03	0.05	11	22,952	94	6,93,288	3.53	83	0.59
2	960200	98,086	5,43,034	417	1,87,800	8,89,704	5,05,08,309	10.25	0.13	0.17	812	22,952	2,020	6,93,288	12.14	1,208	1.70

Exploring Export Potential of Handicrafts products to UAE

Fig: 38 Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Miscellaneous Handicrafts-Articles of Tortoise)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share		Country 2 & Percentage Share		Country 3 & Percentage Share		Country 4 & Percentage Share		Country 5 & Percentage Share	
		Country	Percentage Share	Country	Percentage Share	Country	Percentage Share	Country	Percentage Share	Country	Percentage Share
1	960190	Hong Kong, China	19.1	China	18.1	United States of America	18.1	India	11.7		
5	960200	India	40.2								

Source: ITC Trade Map

Interpretation

1. For the product 960190, India's unit value is 11000 US \$ per kg, but no interpretation can be done on this basis because Quantity of material imported from competitor countries is not available but on the basis of percentage (%) share Hong Kong (19.1%), China (18.1%), USA (11.7%) are the major competitors of India .

Tariff applied by UAE on India is 5% which remains same for all the competitor countries i.e. Hong Kong, China and USA..

2. For the product 960200, India's unit value is 9124 US \$ per kg, which is lowest amongst other countries. Therefore India is the top exporter for the product 960200 with 40.2% share in UAE's global imports.

Tariff applied by UAE on India is 5%.

Exploring Export Potential of Handicrafts products to UAE

Product Category: (Miscellaneous Handicrafts-Stuffed Animals)

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Fig: 40 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Miscellaneous Handicrafts-Stuffed Animals)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (UAE) (At 6 digit level)	India's Global exports (At 8 digit level)	UAE Global Imports	UAE Imports from India	India's % Share in UAE's Global Imports	India's Trade Potential
1	970500	0.25	0.06	1,099	3,514	179	5.1	920

Source: ITC Trade Map

India's export at 8 digit

S. No.	ITC HS Code	ITC HS Code	India's Global exports	India's export to UAE
	(6 digits level)	(At 8 digit level)	(At 8 digit level)	(At 8 digit level)
1	970500	97050010	1	0
		97050090	1,098	0

Exploring Export Potential of Handicrafts products to UAE

Therefore, after analysing RCAs of India & UAE for respective HS Codes and calculation of India's Trade Potential, the products under **Miscellaneous Handicrafts-Stuffed Animals** we cannot suggest any code because India's export to UAE under the above category is zero.

Note: Data at 8 digit level is not available therefore it is calculated at 6 digit level. Corresponding HS code at 8 digits is given below:-

Sr. No	HS Code	India Export to world 6 DIGIT HS code	India Export to world 2 DIGIT HS code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT HS code	World Export 2 DIGIT HS code	INDIA RCA	UAE RCA	UAE RCA- Import	UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	970500	1,099	94,494	450	1,72,651	12,68,690	2,75,77,150	0.25	0.06	0.12	179	8,096	3,514	6,16,020	3.88	920	0.03

Exploring Export Potential of Handicrafts products to UAE

Fig: 41 Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Miscellaneous Handicrafts-Stuffed Animals)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share		Country 2 & Percentage Share		Country 3 & Percentage Share		Country 4 & Percentage Share		Country 5 & Percentage Share	
1	970500	United Kingdom	36.6	Italy	14.3	United States of America	13.2	Australia	5.9	India	5.1

Source: ITC Trade Map

Interpretation

1. For the product 970500, UVA can't be done because Quantity of material imported is not available. However on the of percentage share UK (36.6%), Italy (14.3%), USA (13.2%) and Australia (5.9%) are the major competitors of India. India has 5.1% of share in UAE global imports.

Tariff applied by UAE is 5% which remains same for all the competitor countries i.e. UK, Italy, USA and Australia

Exploring Export Potential of Handicrafts products to UAE

Fig: 42 Table showing Unit Value Analysis of UAE's Imports in 2017 comparing India & its competitors (Stuffed Animals)

S. No.	ITC HS Code (6 digits)	UAE's Imports from India (At 8 digit level)	UAE's Imports from India (At 8 digit level)	India's Unit Value	Tariff (%)	Country wise UAE's Import Data (Country 1)				Tariff (%)	Country wise UAE's Import Data (Country 2)				Tariff (%)	Country wise UAE's Import Data (Country 3)				Tariff (%)	Country wise UAE's Import Data (Country 4)				Tariff (%)	Country wise UAE's Import Data (Country 5)				Tariff (%)
						Country 1	Value	Quantity	Unit Value		Country 2	Value	Quantity	Unit Value		Country 3	Value	Quantity	Unit Value		Country 4	Value	Quantity	Unit Value		Country 5	Value	Quantity	Unit Value	
1	970500	179000	0		5	<u>United Kingdom</u>	12,86,000	0		5	<u>Italy</u>	502000	0		5	<u>United States of America</u>	463000	0		5	<u>Australia</u>	207000	0		5	<u>India</u>	179000	0		5

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Product Category: (Miscellaneous Handicrafts-Leather Goods)

Trade Intensity Index (TII) between India & UAE is **5.32**, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Fig: 43 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Miscellaneous Handicrafts-Leather Goods)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (China) (At 6 digit level)	India's Global exports (At 6 digit level)	China's Global Imports	China's Imports from India	India's % Share in UAE's Global Imports	India's Trade Potential
1	420229	1.17	0.88	35,534	13,400	342	2.6	13,058
2	420231	3.17	1.52	4,60,455	1,08,442	7,599	7	1,00,843
3	420239	0.47	0.16	7,290	2,231	314	14.1	1,917
4	640320	3.13	2.05	13,218	28,420	1,693	6	11,525

Source: ITC Trade Map

India's export at 8 digit level

S. No.	ITC HS Code	ITC HS Code	India's Global exports	India's exports to UAE
	(At 6 digit level)	(At 8 digit level)	(At 8 digit level)	(At 8 digit level)
1	420229	42022910	26,695	176
2	420231	42023110	662	62
3	420239	42023910	2,151	199
4	640320	64032040	332	8

Exploring Export Potential of Handicrafts products to UAE

Therefore, after analysing RCAs of India & UAE for respective HS Codes and calculation of India's Trade Potential, the products under **Miscellaneous Handicrafts-Leather Goods** can be classified into as products with export potentials to UAE and suggested hs codes.

1. **Products with high Export potential:**

- 420231: Articles with outer surface of leather of compstn lthr/of ptnt lthr caried in pockt/hndbag
- 640320: Footwear with outer soles of leather, and uppers which consist of leather straps across the

Suggestion:

On the basis of RCA, TII and trade potential HS code under 420229 (other handbags incl those without handle) has the potential where India can increase its exports by product innovation, improvement in design and quality.

List of suggested HS Code is as follows:-

SNO	SUGGESTED HS CODE (AT 6 DIGIT LEVEL)	SUGGESTED HS CODE (AT 8 DIGIT LEVEL)	DESCRIPTION
1	420229	42022910	HANDBAGS OF OTHER MATERIALS EXCLUDING WICKER WORK OR BASKET WORK
2	420231	42023110	JEWELLERY BOX - SURFACE OF LEATHER
3	640320	64032040	KOLAPURI CHAPPALS AND SIMILAR FOOTWEAR

Exploring Export Potential of Handicrafts products to UAE

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	UAE RCA	UAE RCA-Import	UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	420229	35,534	24,10,114	3,535	3,19,635	9,71,862	7,72,22,999	1.17	0.88	0.80	342	35,004	13,400	13,22,930	0.96	13,058	0.94
2	420231	4,60,455	24,10,114	29,255	3,19,635	46,54,614	7,72,22,999	3.17	1.52	1.36	7,599	35,004	1,08,442	13,22,930	2.65	1,00,843	4.31
3	420239	7,290	24,10,114	327	3,19,635	4,97,723	7,72,22,999	0.47	0.16	0.26	314	35,004	2,231	13,22,930	5.32	1,917	0.12
4	640320	13,218	27,85,993	2,610	8,36,793	2,12,179	13,97,56,095	3.13	2.05	9.20	1,693	89,180	28,420	20,34,642	1.36	11,525	28.75

Source: ITC Trade Map

Fig: 44 Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Miscellaneous Handicrafts-Leather Goods)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share		Country 2 & Percentage Share		Country 3 & Percentage Share		Country 4 & Percentage Share		Country 5 & Percentage Share	
1	420229	China	66.5	Italy	14.4	Malaysia	4.5	France	2.7	India	2.6
2	420231	Italy	33.6	China	22.5	France	22	India	7		
3	420239	China	55.2	India	14.1						
4	640320	China	43.9	Italy	16.1	Thailand	14.6	Spain	7.6	India	6

Source: ITC Trade Map

- For the product 420229, India's unit value is 6453 US \$ per unit, which is not the lowest among its top 4 competitors. China (UV \$ 3951), Italy (UV \$ 321167), Malaysia (UV \$ 8681) and France (UV \$ 363000) are the major competitors for India.

India's UVA is lowest as compared to Italy, Malaysia and France but still India stands at number 5 with 2.6% share in UAE's Global Imports. By product innovation, improvement in quality and design India can do much better in terms of trade done by its competitors.

Tariff applied by UAE is 5% which remains same for all the competitor countries i.e. China, Italy, Malaysia and France.

Exploring Export Potential of Handicrafts products to UAE

2. For the product 420231, India's unit value is 18998 US \$ per unit, which is not the lowest among its top 3 competitors. Italy (UV \$ 301521), China (UV \$ 34193) and France (UV \$ 476340) are the major competitors for India.

India's UVA is lowest as compared to Italy, China and France but still India stands at number 4 with 7% share in UAE's Global Imports. By product innovation, improvement in quality and design India can do much better in terms of trade done by its competitors.

Tariff applied by UAE is 5% which remains same for all the competitor countries i.e. Italy, China and France.

3. For the product 420239, India's unit value is 6038 US \$ per unit, which is not the lowest among its competitor China (UV \$ 15388) and therefore India stands at number 2 in UAE Global Imports.

India's UVA is lowest as compared to China but still India stands at number 2 with 14.1% share in UAE's Global Imports. By doing more research about product and developing the same India can do better and increase its percentage share in UAE's imports

Tariff applied by UAE is 5% which remains same its competitor China.

4. For the product 640320, India's unit value is 5643 US \$ per unit, which is not the lowest among its top 4 competitors. China (UV \$ 9951), Italy (UV \$ 111293), Thailand (UV \$ 5170) and Spain (UV \$ 38536) are the major competitors for India.

India's UVA is lowest as compared to China, Italy, Thailand and Spain but still India stands at number 5 with 6% share in UAE's Global Imports. By product innovation, improvement in quality and design India can do much better in terms of trade done by its competitors.

Tariff applied by UAE is 5% which remains same for all the competitor countries i.e. China, Italy, Thailand and Spain.

Exploring Export Potential of Handicrafts products to UAE

Fig: 45 Table showing Unit Value Analysis of UAE's Imports in 2017 comparing India & its competitors (Leather Goods)

S. No.	ITC HS Code (6 digits)	UAE's Imports from India (At 6 digit level) (Value)	UAE's Imports from India (At 6 digit level) (Quantity)	India's Unit Value	Tariff (%)	Country wise UAE's Import Data (Country 1)				Tariff (%)	Country wise UAE's Import Data (Country 2)				Tariff (%)	Country wise UAE's Import Data (Country 3)				Tariff (%)	Country wise UAE's Import Data (Country 4)				Tariff (%)	Country wise UAE's Import Data (Country 5)				Tariff (%)
						Country 1	Value	Quantity	Unit Value		Country 2	Value	Quantity	Unit Value		Country 3	Value	Quantity	Unit Value		Country 4	Value	Quantity	Unit Value		Country 5	Value	Quantity	Unit Value	
1	420229	342000	53	6453	5	China	89,17,000	2,257	3951	5	Italy	19,27,000	6	321167	5	Malaysia	599000	69	8681	5	France	363000	1	363000	5	India	342000	53	6453	5
2	420231	75,99,000	400	18998	5	Italy	3,64,84,000	121	301521	5	China	2,44,48,000	715	34193	5	France	2,38,17,000	50	476340	5	India	75,99,000	400	18997.5	5					
3	420239	314000	52	6038	5	China	12,31,000	80	15388	5	India	314000	52	6038.46	5															
4	640320	16,93,000	300	5643	5	China	1,24,78,000	1,254	9951	5	Italy	45,63,000	41	111293	5	Thailand	41,36,000	800	5170	5	Spain	21,58,000	56	38536	5	India	16,93,000	300	5643	5

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Product Category: (Miscellaneous Handicrafts-Antiques)

Trade Intensity Index (TII) between India & UAE is **3.04**, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Fig: 46 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Miscellaneous Handicrafts-Antiques)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (UAE) (At 6 digit level)	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	India's Exports to UAE (At 8 digit level)	UAE Global Imports	UAE Imports from India	India's % Share in UAE's Global Imports	India's Trade Potential
1	970600	0.38	0.02	97060000	3,232	1	1,351	54	4	1,297

Source: ITC Trade Map

India's export at 8 digit level

S. No.	ITC HS Code (At 6 digit level)	ITC HS Code (At 8 digit level)	India's Global exports (At 8 digit level)	India's Exports to UAE (At 8 digit level)
1	970600	97060000	3,232	1

Therefore, after analysing RCAs of India & UAE for respective HS Codes and calculation of India's Trade Potential, the products under **Miscellaneous Handicrafts-Antiques** products at 6 digit level under 970600 we cannot recommend any code since India has a low RCA.

Exploring Export Potential of Handicrafts products to UAE

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	UAE RCA	UAE RCA-Import	UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	970600	3,232	94,494	254	1,72,651	24,71,325	2,75,77,150	0.38	0.02	0.02	54	8,096	1,351	6,16,020	3.04	1,297	0.01

Fig: 47 Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Miscellaneous Handicrafts-Antiques)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share		Country 2 & Percentage Share		Country 3 & Percentage Share		Country 4 & Percentage Share		Country 5 & Percentage Share	
		Country	Share	Country	Share	Country	Share	Country	Share	Country	Share
1	970600	France	23.5	United Kingdom	14.5	Iran	10.3	Egypt	8.9	United States of America	7.3

Source: ITC Trade Map

- For the product 970600, India's unit value can't be calculated because Quantity is not available but on the basis of percentage share in UAE's Global Imports France (23.5%), UK (14.5%), Iran (10.3%), Egypt (8.9%) and USA (7.3%) are the major competitors of India. However India's percentage share in UAE Global Import is only 4%.

Tariff applied by UAE is 5% which remains same for all the competitor countries i.e. France, UK, Iran and USA. However tariff applied by UAE on Egypt is 0%.

Exploring Export Potential of Handicrafts products to UAE

Fig: 48 Table showing Unit Value Analysis of UAE's Imports in 2017 comparing India & its competitors (Antiques)

S. No.	ITC HS Code (6 digits)	UAE's Imports from India (At 6 digit level) (Values)	UAE's Imports from India (At 6 digit level)	India's Unit Value	Tariff (%)	Country wise UAE's Import Data (Country 1)				Tariff (%)	Country wise UAE's Import Data (Country 2)				Tariff (%)	Country wise UAE's Import Data (Country 3)				Tariff (%)	Country wise UAE's Import Data (Country 4)				Tariff (%)	Country wise UAE's Import Data (Country 5)				Tariff (%)
						Country 1	Value	Quantity	Unit Value		Country 2	Value	Quantity	Unit Value		Country 3	Value	Quantity	Unit Value		Country 4	Value	Quantity	Unit Value		Country 5	Value	Quantity	Unit Value	
						1	970600	54000	0			5	France	317000		3	105667	5	United Kingdom		196000	8	24500	5		Iran, Islamic Republic of	139000	0		

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Product Category: (Miscellaneous Handicrafts-Articles of Wicker, Bamboo etc.)

Trade Intensity Index (TII) between India & UAE is **0.39**, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Fig: 49 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Miscellaneous Handicrafts- Articles of Wicker, Bamboo etc.)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (UAE) (At 6 digit level)	ITC HS Code (8 digits)	India's Global exports (At 8 digit level)	India's exports to UAE (At 8 digit level)	UAE Global Imports	UAE Imports from India	Percentage Share	India's Trade Potential
1	460211	0.09	0.24	46021100	190	2	1,883	4	0.2	186
2	460212	1.20	0.23	46021200	27	11	4,393	63	0.7	4,330
3	460219	0.02	0.61	46021911	25	0	2,682	20	1.4	7
				46021919	6,441	38				
				46021990	3,151	29				
4	940381	0.16	1.55	94038100	37	0	3,822	4	0.1	149
5	940389	0.88	0.62	94038900	14,211	495	12,244	106	0.9	12,138

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

India's export at 8 digit level

S. No.	ITC HS Code	ITC HS Code	India's Global exports	India's exports to UAE
	(6 digits)	(8 digits)	(At 8 digit level)	(At 8 digit level)
1	460211	46021100	190	2
2	460212	46021200	27	11
3	460219	46021911	25	0
		46021919	6,441	38
		46021990	3,151	29
4	940381	94038100	37	0
5	940389	94038900	14,211	495

Therefore, after analysing RCAs of India & UAE for respective HS Codes and calculation of India's Trade Potential, the products under **Miscellaneous Handicrafts- Articles of Wicker, Bamboo etc.** we cannot suggest any code because RCA, Trade Potential and TCI is low from both the sides.

Exploring Export Potential of Handicrafts products to UAE

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	UAE RCA	UAE RCA-Import	UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	460211	190	18,947	343	13,501	2,47,232	22,88,471	0.09	0.24	0.86	4	750	1,883	20,231	0.06	186	0.08
2	460219	9,617	18,947	1,323	13,501	9,70,578	22,88,471	1.20	0.23	0.51	63	750	4,393	20,231	0.39	4,330	0.61
3	460212	27	18,947	581	13,501	1,61,698	22,88,471	0.02	0.61	1.88	20	750	2,682	20,231	0.20	7	0.04
4	940381	153	14,40,548	840	7,97,067	1,63,407	23,99,17,008	0.16	1.55	2.20	4	69,207	3,822	25,55,929	0.04	149	0.34
5	940389	14,211	14,40,548	5,533	7,97,067	26,84,438	23,99,17,008	0.88	0.62	0.43	106	69,207	12,244	25,55,929	0.32	12,138	0.38

Exploring Export Potential of Handicrafts products to UAE

Fig: 50 Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Miscellaneous Handicrafts- Articles of Wicker, Bamboo etc.)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share		Country 2 & Percentage Share		Country 3 & Percentage Share		Country 4 & Percentage Share		Country 5 & Percentage Share	
		Country	Percentage Share	Country	Percentage Share	Country	Percentage Share	Country	Percentage Share	Country	Percentage Share
1	460211	China	45.9	Viet Nam	25.9	United Kingdom	23.8	Indonesia	1.7	Bangladesh	0.5
2	460219	Viet Nam	54.1	China	35.5	Philippines	2.3	India	1.4		
3	460212	Indonesia	39.5	Viet Nam	17	China	16.4	Philippines	7.5	United Kingdom	7.4
4	940381	China	59.5	Indonesia	22	Viet Nam	10.2	Turkey	3.6	Italy	1.6
5	940389	China	27.1	South Africa	21.3	Italy	18.3	Slovakia	15.3	Czech Republic	2.9

Source: ITC Trade Map

- For the product 460211, we can't calculate India's unit value because Quantity is not available and therefore no interpretation can be drawn on the basis of Unit Value but on the basis of percentage share in UAE's global import China(45.9%), Vietnam(25.9%), UK(23.8%), Indonesia (1.7%) and Bangladesh (0.5%) are the major competitors of India. India's percentage share is 0.2% in UAE's global imports.

Tariff applied by UAE is 5% which remains same for all the competitor countries i.e. China, Vietnam, UK, Indonesia and Bangladesh.

- For the product 460219, India's unit value is 4200 US \$ per unit, which is not the lowest among its top 3 competitors because of which India stands at number 4 in UAE global imports. Vietnam (UV \$ 4851), China (UV \$ 5095) and Philippines (UV \$ 6800) are the major competitors for India.

India's UVA is lowest as compared to Vietnam, China and Philippines but still India stands at number 4 with 1.4% share in UAE's Global Imports. By product innovation, improvement in quality and design India can do much better in terms of trade done by its competitors.

Tariff applied by UAE is 5% which remains same for all the competitor countries i.e. Vietnam, China and Philippines.

- For the product 460212, India's unit value is 10000 US \$ per unit, which is not the lowest among its top 5 competitors. Indonesia (UV \$ 4995), Vietnam (UV \$ 6894), China (UV \$ 5176) and Philippines (UV \$ 7444) and UK (UV \$ 22000) are the major competitors for India.

India's Unit Value is quite high as compared to competitors but still there is a scope for India to revise its pricing strategy and through constant product innovation, improvement in quality and design India can do better and can increase its percentage share in UAE's Imports.

Exploring Export Potential of Handicrafts products to UAE

Tariff applied by UAE is 5% which remains same for all the competitor countries i.e. Indonesia, Vietnam, China, Philippines and UK.

4. For the product 940381, we can't calculate India's unit value because Quantity is not available and therefore no interpretation can be drawn on the basis of Unit Value but on the basis of percentage share in UAE's global imports; China (59.5%), Indonesia (22%), Viet Nam (10.2%), Turkey (3.6%), Italy(1.6%) are the major competitors of India. India's percentage share is 0.1% in UAE's global imports.

Tariff applied by UAE is 5% which remains same for all the competitor countries i.e. China, Indonesia, Vietnam, Turkey and Italy.

5. For the product 940389, India's unit value is 4077 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 1015), South Africa (UV \$ 29625), Italy (UV \$ 17547), Slovakia (UV \$ 1818) and Czech Republic (UV \$ 2908) are the major competitors for India.

India's Unit Value is quite high as compared to China but relatively less than countries like South Africa and Italy. India should revise its pricing strategy and through constant product innovation, improvement in quality and design India can do better and can increase its percentage share in UAE's Imports.

Tariff applied by UAE is 5% which remains same for all the competitor countries i.e. China, South Africa, Italy, Slovakia and Czech Republic.

Exploring Export Potential of Handicrafts products to UAE

Fig: 51. Table showing Unit Value Analysis of UAE's Imports in 2017 comparing India & its competitors (Wicker, Bamboo etc.)

S. No.	ITC HS Code (6 digits)	UAE's Imports from India (At 6 digit level) (Value)	UAE's Imports from India (At 6 digit level) (Quantity)	India's Unit Value	Tariff (%)	Country wise UAE's Import Data (Country 1)				Tariff (%)	Country wise UAE's Import Data (Country 2)				Tariff (%)	Country wise UAE's Import Data (Country 3)				Tariff (%)	Country wise UAE's Import Data (Country 4)				Tariff (%)	Country wise UAE's Import Data (Country 5)				Tariff (%)
						Country 1	Value	Quantity	Unit Value		Country 2	Value	Quantity	Unit Value		Country 3	Value	Quantity	Unit Value		Country 4	Value	Quantity	Unit Value		Country 5	Value	Quantity	Unit Value	
1	460211	4000	0		5	China	865000	231	3745	5	Viet Nam	488000	93	5247	5	United Kingdom	448000	20	22400	5	Indonesia	32000	7	4571	5	Bangladesh	10000	1	10000	5
2	460219	63000	15	4200	5	Viet Nam	23,77,000	490	4851	5	China	15,59,000	306	5095	5	Philippines	102000	15	6800	5	India	63000	15	4200	5					
3	460212	20000	2	10000	5	Indonesia	10,59,000	212	4995	5	Viet Nam	455000	66	6894	5	China	440000	85	5176	5	Philippines	201000	27	7444	5	United Kingdom	198000	9	22000	5
4	940381*	4000	0			China	22,73,000	729	3118		Indonesia	841000	188	4473		Viet Nam	389000	93	4183		Turkey	139000	60	2317		Italy	63000	14	4500	
5	940389	106000	26	4077	5	China	33,20,000	3,270	1015	5	South Africa	26,07,000	88	29625	5	Italy	22,46,000	128	17547	5	Slovakia	18,69,000	1,028	1818	5	Czech Republic	349000	120	2908	5

Source: ITC Trade Map

* Tariff rates not available

Exploring Export Potential of Handicrafts products to UAE

Product Category: (Miscellaneous Handicrafts-Articles of Fur, Feather etc.)

Trade Intensity Index (TII) between India & UAE is **0.11**, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Fig: 52 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Miscellaneous Handicrafts- Articles of Fur, Feather etc.)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (UAE) (At 6 digit level)	India's Global exports (At 6 digit level)	UAE Global Imports	UAE Imports from India	India's % Share in UAE's Global Import	India's Trade Potential
1	670100	0.00	1.13	15	496	1	0.2	14

Source: ITC Trade Map

India's export at 8 digits

S. No.	ITC HS Code	ITC HS Code	India's Global exports	India's Export to UAE
	(At 6 digit level)	(At 8 digit level)	(At 8 digit level)	(At 8 digit level)
1	670100	67010010	3	0

Therefore, after analysing RCAs of India & UAE for respective HS Codes and calculation of India's Trade Potential, the products under **Miscellaneous Handicrafts- Articles of Fur, Feather etc.** we cannot suggest any HS Code because India's RCA is Zero and also has low export potential.

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	UAE RCA	UAE RCA- Import	UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	670100	15	2,39,903	255	16,050	1,13,089	80,42,354	0.00	1.13	0.98	1	648	496	36,151	0.11	14	0.00

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Fig: 53 Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Miscellaneous Handicrafts- Articles of Fur, Feather etc.)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share		Country 2 & Percentage Share		Country 3 & Percentage Share		Country 4 & Percentage Share		Country 5 & Percentage Share	
		Country	Percentage Share	Country	Percentage Share	Country	Percentage Share	Country	Percentage Share	Country	Percentage Share
1	670100	China	39.7	Argentina	31.3	South Africa	15.1	Thailand	6.9	Italy	2.2

Source: ITC Trade Map

1. For the product 670100, we cannot calculate India's unit value because Quantity is not available and therefore no interpretation can be drawn on the basis of Unit Value but on the basis of percentage share in UAE's global import China (39.7%), Argentina (31.3%), South Africa (15.1%), Thailand (6.9%) and Italy (2.2%) are the major competitors of India. India's percentage share is 0.2% in UAE's global imports.

Tariff applied by UAE is 5% which remains same for all the competitor countries i.e. China, Argentina, South Africa, Thailand and Italy.

Exploring Export Potential of Handicrafts products to UAE

Fig: 54 Table showing Unit Value Analysis of UAE's Imports in 2017 comparing India & its competitors (Fur, Feather etc.)

S. No.	ITC HS Code (6 digits)	UAE's Imports from India (At 6 digit level) (Value)	UAE's Imports from India (At 8 digit level) (Quantity)	India's Unit Value	Tariff (%)	Country wise UAE's Import Data (Country 1)				Tariff (%)	Country wise UAE's Import Data (Country 2)				Tariff (%)	Country wise UAE's Import Data (Country 3)				Tariff (%)	Country wise UAE's Import Data (Country 4)				Tariff (%)	Country wise UAE's Import Data (Country 5)				Tariff (%)
						Country 1	Value	Quantity	Unit value		Country 2	Value	Quantity	Unit value		Country 3	Value	Quantity	Unit value		Country 4	Value	Quantity	Unit value		Country 5	Value	Quantity	Unit value	
1	670100	1000	0		5	China	197000	14	14071	5	Argentina	155000	3	51667	5	South Africa	75000	0		5	Thailand	34000	0		5	Italy	11000	0		5

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Product Category: (Miscellaneous Handicrafts-Articles of Grass & Natural Fibre)

Trade Intensity Index (TII) between India & UAE is **17.18**, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Fig: 55 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Miscellaneous Handicrafts- Articles of Grass & Natural Fiber)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (UAE) (At 6 digit level)	India's Global exports (At 6 digit level)	UAE Global Imports	UAE Imports from India	India's % Share in UAE's Global Imports	India's Trade Potential
1	460199	6.97	0.02	8,803	416	265	63.7	151
2	460129	0.13	0.34	215	1,246	179	14.4	36

Source: ITC Trade Map

India's export at 8 digit level

S. No.	ITC HS Code (At 6 digit level)	ITC HS Code (At 8 digit level)	India's Global exports (At 8 digit level)	India Export to UAE (At 8 digit level)
1	460199	46019900	8,803	1,032
2	460129	46012900	215	1

Exploring Export Potential of Handicrafts products to UAE

Therefore, after analysing RCAs of India & UAE for respective HS Codes and calculation of India's Trade Potential, the products under **Miscellaneous Handicrafts- Articles of Grass & Natural Fibre** we cannot classify the products with high export potential because of low RCA. However we can recommend the code 460199 because India has good RCA and TCI

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	UAE RCA	UAE RCA-Import	UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	460199	8,803	18,947	19	13,501	1,52,443	22,88,471	6.97	0.02	0.31	265	750	416	20,231	17.18	151	2.15
2	460129	215	18,947	418	13,501	2,06,412	22,88,471	0.13	0.34	0.68	179	750	1,246	20,231	3.88	36	0.09

Exploring Export Potential of Handicrafts products to UAE

Fig: 56 Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Miscellaneous Handicrafts- Articles of Grass & Natural Fiber)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share		Country 2 & Percentage Share		Country 3 & Percentage Share		Country 4 & Percentage Share		Country 5 & Percentage Share	
1	460199	India	63.7								
2	460129	China	34.8	Viet Nam	27	India	14.4				

Source: ITC Trade Map

- For the product 460199, India's unit value is 2008 US \$ per unit, which is lowest amongst other suppliers for the product. India has the market share of 63.7% in UAE's global imports. **Tariff** applied by UAE is 5%.
- For the product 4601129, India's unit value is 782 US \$ per unit, which is not the lowest among its top 2 competitors. China (UV \$ 1124) and Vietnam (UV \$ 7326) are the major competitors for India. **India's UVA** is lowest as compared to China and Vietnam but still India stands at number 3 with 14.4% share in UAE's Global Imports. By product innovation, improvement in quality and design India can do much better in terms of trade done by its competitors. **Tariff** applied by UAE is 5% which remains same for all the competitor countries i.e. China and Vietnam.

Exploring Export Potential of Handicrafts products to UAE

Fig: 57 Table showing Unit Value Analysis of UAE's Imports in 2017 comparing India & its competitors (Grass, Natural fibre etc.)

S. No.	ITC HS Code (6 digits)	UAE's Imports from India (At 6 digit)	UAE's Imports from India (At 6 digit)	India's Unit Value	Tariff (%)	Country wise UAE's Import Data (Country 1)				Tariff (%)	Country wise UAE's Import Data (Country 2)				Tariff (%)	Country wise UAE's Import Data (Country 3)			
						Country 1	Value	Quantity	Unit Value		Country 2	Value	Quantity	Unit Value		Country 3	Value	Quantity	Unit Value
1	460199	265000	132	2008	5	India	265000	132	2008	5									
2	460129	179000	229	782	5	China	434000	386	1124	5	Viet Nam	337000	46	7326	5	India	179000	229	782

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Product Category: (Miscellaneous Handicrafts-Articles of Paper Mache)

Trade Intensity Index (TII) between India & UAE is **0.13**, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Fig: 58 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Miscellaneous Handicrafts- Articles of Paper Mache)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (UAE) (At 6 digit level)	India's Global exports (At 6 digit level)	UAE Global Imports	UAE Imports from India	India's % Share in UAE's Global Import	India's Trade Potential
1	482370	0.81	0.15	4,744	3,203	42	1.3	3,161

Source: ITC Trade Map

India's export at 8 digit level

S. No.	ITC HS Code	ITC HS Code	India's Global exports	India's Export to UAE
	(At 6 digit level)	(At 8 digit level)	(At 8 digit level)	(At 8 digit level)
1	482370	48237030	1,380	15

Therefore, after analysing RCAs of India & UAE for respective HS Codes and calculation of India's Trade Potential, the products under **Miscellaneous Handicrafts- Articles of Paper Mache** no recommendation can be made because of low RCA, Trade Potential and TCI from the sides.

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	UAE RCA	UAE RCA-Import	UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	482370	4,744	12,85,997	338	4,88,786	7,38,104	16,13,91,707	0.81	0.15	0.52	42	1,35,384	3,203	13,53,488	0.13	3,161	0.42

Exploring Export Potential of Handicrafts products to UAE

Fig: 59 Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Miscellaneous Handicrafts- Articles of Paper Mache)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share		Country 2 & Percentage Share		Country 3 & Percentage Share		Country 4 & Percentage Share		Country 5 & Percentage Share	
1	482370	Saudi Arabia	45.5	Oman	10.9	China	10.7	Egypt	8.1	Germany	5.4

Source: ITC Trade Map

- For the product 482370, India's unit value is 1909.09 US \$ per unit, which is not the lowest among its top 5 competitors. Saudi Arabia (UV \$ 1356), Oman (UV \$ 989), China (UV \$ 2157), Egypt (UV \$ 627) and Germany (UV \$ 5375) are the major competitors for India.

India's Unit Value is lowest as compared to Saudi Arabia, China and Germany but still India stands at number 11 with 1.3% share in UAE's Global Imports. By product innovation, improvement in quality and design India can do much better in terms of trade done by its competitors because price is not the only factor because of which India's export is less as compared to other competing countries.

Tariff applied by UAE is 5% which remains same for China and Germany. Tariff applied by UAE on Saudi Arabia, Oman and Egypt is 0%.

Exploring Export Potential of Handicrafts products to UAE

Fig: 60 Table showing Unit Value Analysis of UAE's Imports in 2017 comparing India & its competitors (Paper Mache)

S. No.	ITC HS Code (6 digits)	UAE's Imports from India (At 6 digit level)	UAE's Imports from India (At 6 digit level)	India's Unit Value	Tariff (%)	Country wise UAE's Import Data (Country 1)				Tariff (%)	Country wise UAE's Import Data (Country 2)				Tariff (%)	Country wise UAE's Import Data (Country 3)				Tariff (%)	Country wise UAE's Import Data (Country 4)				Tariff (%)	Country wise UAE's Import Data (Country 5)				Tariff (%)
						Country 1	Value	Quantity	Unit Value		Country 2	Value	Quantity	Unit Value		Country 3	Value	Quantity	Unit Value		Country 4	Value	Quantity	Unit Value		Country 5	Value	Quantity	Unit Value	
						1	482370	42000	22		1909	5	Saudi Arabia	14,58,000		1,075	1356	0	Oman		349000	353	989	0		China	343000	159	2157	

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Product Category: (Miscellaneous Handicrafts-Articles of Hat Wares)

Trade Intensity Index (TII) between India & UAE is **0.87**, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Fig: 61 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Miscellaneous Handicrafts- Articles of Hat Wares)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (UAE) (At 6 digit level)	India's Global exports (At 8 digit level)	UAE Global Imports	UAE Imports from India	Percentage Share	India's Trade Potential
1	650400	0.91	5.61	1,661	15,395	985	6.4	676
2	650500	0.68	0.59	15,684	35,279	771	2.2	14,913

Source: ITC Trade Map

India's export at 8 digit level

S. No.	ITC HS Code	ITC HS Code	India's Global exports	India's Export to UAE
	(At 6 digit level)	(At 8 digit level)	(At 8 digit level)	(At 8 digit level)
1	650400	65040000	1,661	273
2	650500	65050090	15,596	956

Exploring Export Potential of Handicrafts products to UAE

Therefore, after analysing RCAs of India & UAE for respective HS Codes and calculation of India's Trade Potential, the products under **Miscellaneous Handicrafts- Articles of Hat Wares** no recommendation can be made because of low RCA, Trade Potential and TCI from the sides i.e India and UAE.

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	UAE RCA	UAE RCA-Import	UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	650400	1,661	41,470	6,588	26,719	4,12,837	94,00,730	0.91	5.61	4.43	985	5,788	15,395	79,112	0.87	676	4.04
2	650500	15,684	41,470	8,658	26,719	52,01,909	94,00,730	0.68	0.59	0.81	771	5,788	35,279	79,112	0.30	14,913	0.55

Exploring Export Potential of Handicrafts products to UAE

Fig: 62 Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Miscellaneous Handicrafts- Articles of Hat Wares)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share		Country 2 & Percentage Share		Country 3 & Percentage Share		Country 4 & Percentage Share		Country 5 & Percentage Share	
		Country	Share	Country	Share	Country	Share	Country	Share	Country	Share
1	650400	China	69	India	6.4						
2	650500	China	67.3	Italy	5	Viet Nam	4.6	United Kingdom	2.5	Sri Lanka	2.3

Source: ITC Trade Map

1. For the product 650400, India's unit value is 28143 US \$ per unit, which is not the lowest among its competitors China (UV \$ 8514). But still it is close competitor for china in in term of unit value. Chuna has 69% share in in UAE's Global imports where India has only 6.4% share.

By product innovation, improvement in quality and design India can do much better in terms of trade and can increase its share in UAE's global imports..

Tariff applied by UAE on India is 5% which also remains same for China.

2. For the product 650500, India's unit value is 8380 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 10037), Italy (UV \$ 91947), Vietnam (UV \$ 27017), UK (UV \$ 14500) and Sri Lanka (UV \$ 38905) are the major competitors for India.

India's Unit Value is lowest as compared to China, Italy, Vietnam, UK and Sri Lanka but still India stands at number 6 with 2.2% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can do improve its exports performance and can increase its share in UAE's global imports. Price is not the only factor because countries with high prices have more share in UAE global import.

Tariff applied by UAE on India is 5% which remains same for China, Italy, Vietnam, UK and Sri Lanka

Exploring Export Potential of Handicrafts products to UAE

Product Category: (Miscellaneous Handicrafts-Sculptures)

Trade Intensity Index (TII) between India & UAE is **1.08**, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Fig: 64 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Miscellaneous Handicrafts-Sculptures)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (UAE) (At 6 digit level)	India's Global exports (At 6 digit level)	UAE Global Imports	UAE Imports from India	India's % Share in UAE Global Imports	India's Trade Potential
1	970300	0.88	0.40	13,858	7,254	103	1.4	7,151
2	681599	2.50	0.11	1,00,195	10,664	800	7.5	9,864

Source: ITC Trade Map

India's export at 8 digit level

S. No.	ITC HS Code (At 6 digit level)	ITC HS Code (At 8 digit level)	India's Global exports (At 8 digit level)	India's export to UAE (At 8 digit level) (At 8 digit level)
	1	970300	97030020	5,210
	97030090		6,093	180
2	681599	68159990	99,594	1,900

Therefore, after analysing RCAs of India & UAE for respective HS Codes and calculation of India's Trade Potential, the products under **Miscellaneous Handicrafts-Sculptures** no recommendation can be made because of low RCA, Trade Potential and TCI from the sides. However we can suggest 681599 because of its RCA and Trade Potential.

Exploring Export Potential of Handicrafts products to UAE

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	UAE RCA	UAE RCA-Import	UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	970300	13,858	94,494	11,402	1,72,651	45,83,562	2,75,77,150	0.88	0.40	0.07	103	8,096	7,254	6,16,020	1.08	7,151	0.06
2	681599	1,00,195	13,63,226	968	3,02,350	14,92,734	5,06,95,477	2.50	0.11	0.37	800	75,869	10,664	9,74,783	0.96	9,864	0.93

Exploring Export Potential of Handicrafts products to UAE

Fig: 65 Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Miscellaneous Handicrafts-Sculptures)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share		Country 2 & Percentage Share		Country 3 & Percentage Share		Country 4 & Percentage Share		Country 5 & Percentage Share	
1	970300	United Kingdom	38.2	France	23.8	United States of America	7.9	Italy	7.2	Belgium	5.3
2	681599	China	52.7	Spain	7.6	India	7.5				

Source: ITC Trade Map

Interpretation:-

- For the product 970300, India's unit value is 51500 US \$ per unit, which is not the lowest among its top 5 competitors. United Kingdom (UV \$ 106654, France (UV \$ 215625), USA (UV \$ 191667), Italy (UV \$ 130000) and Belgium (UV \$ 385000).

India's Unit Value is lowest as compared to UK, France, USA, Italy and Belgium but still India stands at number 9 with 1.4% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports. Price is not the only factor because countries with high prices have more share in UAE global import. India should also focus on market sentiments and quality of the product.

Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. UK, France, USA, Italy and Belgium.

- For the product 681599, India's unit value is 2797 US \$ per unit, which is not the lowest among its top competitors i.e. China (UV \$ 982) and Spain (UV \$ 1209) are the major competitors for India.

India's Unit Value is not lowest among its competitors. India should work on its pricing strategy and must try to get up with new and innovative products, with good quality. Apart from all this India stands at number 3 in UAE Global Imports with 7.5 % share.

Tariff applied by UAE on India is 5% which remains same for China, Italy, Vietnam, UK and Sri Lanka

Exploring Export Potential of Handicrafts products to UAE

Fig: 66 Table showing Unit Value Analysis of UAE's Imports in 2017 comparing India & its competitors (Sculptures)

S. No.	ITC HS Code (6 digits)	UAE's Imports from India (At 6 digit level) (Value)	UAE's Imports from India (At 6 digit level) (Quantity)	India's Unit Value	Tariff (%)	Country wise UAE's Import Data (Country 1)				Tariff (%)	Country wise UAE's Import Data (Country 2)				Tariff (%)	Country wise UAE's Import Data (Country 3)				Tariff (%)	Country wise UAE's Import Data (Country 4)				Tariff (%)	Country wise UAE's Import Data (Country 5)				Tariff (%)
						Country 1	Value	Quantity	Unit Value		Country 2	Value	Quantity	Unit Value		Country 3	Value	Quantity	Unit Value		Country 4	Value	Quantity	Unit Value		Country 5	Value	Quantity	Unit Value	
1	970300	103000	2	51500	5	United Kingdom	27,73,000	26	106654	5	France	17,25,000	8	215625	5	United States of America	575000	3	191667	5	Italy	520000	4	130000	5	Belgium	385000	1	385000	5
2	681599	800000	286	2797	5	China	56,19,000	5,724	982	5	Spain	811000	671	1209	5	India	800000	286	2797	5										

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Product Category: (Miscellaneous Handicrafts-Paintings)

Trade Intensity Index (TII) between India & UAE is **0.80**, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Fig: 67 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Miscellaneous Handicrafts-Paintings)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (China) (At 6 digit level)	India's Global exports (At 6 digit level)	UAE Global Imports	UAE Imports from India	India's % share in UAE Global Imports	India's Trade Potential
1	970110	1.01	1.41	62,395	5,98,350	6,300	4	56,095

Source: ITC Trade Map

India's export at 8 digit level

S. No.	ITC HS Code	ITC HS Code	India's Global exports	India's export to UAE
	(6 digits)	(At 8 digit level)	(At 8 digit level)	(At 8 digit level)
1	970110	97011010	40	5
		97011020	0	0
		97011030	40	0
		97011090	62,315	3555

Therefore, after analysing RCAs of India & UAE for respective HS Codes and calculation of India's Trade Potential, the products under **Miscellaneous Handicrafts-Paintings** we can recommend the code 970110 to be of medium export potential because of its RCA, Trade Potential and TCI.

Exploring Export Potential of Handicrafts products to UAE

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	UAE RCA	UAE RCA Import	UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	970110	62,395	94,494	1,58,609	1,72,651	1,79,91,353	2,75,77,150	1.01	1.41	1.49	6,300	8,096	5,98,350	6,16,020	0.80	56,095	1.51

Exploring Export Potential of Handicrafts products to UAE

Fig: 68 Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Miscellaneous Handicrafts-Paintings)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share		Country 2 & Percentage Share		Country 3 & Percentage Share		Country 4 & Percentage Share		Country 5 & Percentage Share	
		Country	Share	Country	Share	Country	Share	Country	Share	Country	Share
1	970110	France	75.3	Belgium	9.9	United Kingdom	2.2	United States of America	1.9	Egypt	1.3

Source: ITC Trade Map

- For the product 970110, India's unit value is 787500 US \$ per unit, which is not the lowest among its top 5 competitors. France (UV \$ 6092432), Belgium (UV \$ 29758000), United Kingdom (UV \$ 1313700), USA (UV \$ 145308) and Egypt (UV \$ 957750) are the competitors of India.

India's Unit Value is lowest as compared to France, Belgium, UK, USA and Egypt but still India stands at number 7 with 1.1% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports. Price is not the only factor because countries with high prices have more share in UAE global import. India should also focus on market sentiments and quality of the product to improve its presence in UAE global imports.

Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. France, Belgium, UK and USA. However Tariff applied by UAE on Egypt is 0%.

Exploring Export Potential of Handicrafts products to UAE

Fig: 69 Table showing Unit Value Analysis of UAE's Imports in 2017 comparing India & its competitors (Paintings)

S. No.	ITC HS Code (6 digits)	UAE's Imports from India (At 6 digit level) (Value)	UAE's Imports from India (At 6 digit level) (Quantity)	India's Unit Value	Tariff (%)	Country wise UAE's Import Data (Country 1)				Tariff (%)	Country wise UAE's Import Data (Country 2)				Tariff (%)	Country wise UAE's Import Data (Country 3)				Tariff (%)	Country wise UAE's Import Data (Country 4)				Tariff (%)	Country wise UAE's Import Data (Country 5)				Tariff (%)
						Country 1	Value	Quantity	Unit Value		Country 2	Value	Quantity	Unit Value		Country 3	Value	Quantity	Unit Value		Country 4	Value	Quantity	Unit Value		Country 5	Value	Quantity	Unit Value	
1	970110	63,00,000	8	787500	5	France	45,08,40,000	74	6092432	5	Belgium	5,95,16,000	2	29758000	5	United Kingdom	1,31,37,000	10	1313700	5	United States of America	1,13,34,000	78	145308	5	Egypt	76,62,000	8	957750	0

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Product Category: (Miscellaneous Handicrafts-Pottery & Glassware's)

Trade Intensity Index (TII) between India & UAE is **1.41**, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Fig: 70 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Miscellaneous Handicrafts-Pottery & Glassware's)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (UAE) (At 6 digit level)	India's Global exports (At 8 digit level)	UAE Global Imports	UAE Imports from India	India's % share in UAE Global Imports	India's Trade Potential
1	691110	0.09	1.31	15,151	85011	667	0.8	14484
2	691190	0.04	13.01	312	7829	282	3.6	30
3	691200	0.26	2.62	11,438	36458	844	2.3	10594
4	691310	0.00	0.12	20	5923	37	0.6	-
5	691390	0.02	0.24	394	6937	356	5.1	38
6	691410	0.15	0.73	1,626	3564	10	0.3	1616
7	691490	0.52	0.27	15,323	16224	325	2	14998
8	700992	1.69	0.50	24,816	32683	991	3	23825
9	701328	0.10	0.11	883	6320	11	0.2	872
10	701333	0.29	59.64	507	2102	122	5.8	385
11	701337	0.04	0.92	794	17375	190	1.1	604
12	701391	0.05	1.80	85	9017	381	4.2	-
13	701341	0.01	2.25	6	4388	350	8	-

Exploring Export Potential of Handicrafts products to UAE

14	701349	0.46	3.76	9,611	34948	1026	2.9	8585
15	701890	0.41	0.19	2,071	7318	67	0.9	2004
16	702000	5.81	0.07	1,97,034	14105	1712	12.1	12393
17	830630	1.17	0.40	2,595	4359	86	2	2509

Source: ITC Trade Map

India's export to world

S. No.	ITC HS Code	ITC HS Code	India's Global exports	India's export to UAE (At 8 digit level)
	(At 6 digit level)	(At 8 digit level)	(At 8 digit level)	(At 8 digit level)
1	691110	69111011	13,438	215
		69111019	730	0
		69111021	345	69
		69111029	638	24
2	691190	69119010	16	0
		69119020	58	0
		69119090	238	3
3	691200	69120010	1,306	13
		69120020	3,943	51
		69120030	76	0
		69120040	2,671	306
		69120090	3,442	440
4	691310	69131000	20	0
5	691390	69139000	394	24
6	691410	69141000	1,626	77
7	691490	69149000	15,323	149
8	700992	70099200	24,816	255
9	701328	70132800	883	72
10	701333	70133300	507	116
11	701337	70133700	794	26

Exploring Export Potential of Handicrafts products to UAE

12	701391	70139100	85	1
13	701341	70134100	6	0
14	701349	70134900	1,041	9,611
15	701890	70189010	786	0
16	702000	70200011	145	0
		70200029	1,686	72
		70200090	1,71,208	4,225
17	830630	83063000	2,595	54

Therefore, after analysing RCAs of India & UAE for respective HS Codes and calculation of India's Trade Potential, the products under **Miscellaneous Handicrafts-Pottery** we can suggest the code 702000 and 700992 to be of medium export potential on the basis of their RCA, Trade Potential and TCI where India can look forward to increase exports because India earns good amount of foreign exchange under these headings and on the contrary UAE also has demand under these headings so on the basis of India's RCA and Trade Potential we can suggest if can further look forward to increase the exports under these HS Codes.

List of suggested HS Code is as under

SNO	SUGGESTED HS CODE (AT 6 DIGIT LEVEL)	SUGGESTED HS CODE (AT 8 DIGIT LEVEL)	DESCRIPTION
1	700992	70099200	OTHR GLASS MIRRORS, FRAMED
2	702000	70200011	GLOBES FOR LAMPS & LANTERNS
		70200029	OTHER GLS CHIMENEYS
		70200090	OTHER ARTICLES OF GLASS NES

Exploring Export Potential of Handicrafts products to UAE

Sr. No	HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	UAE RCA	UAE RCA-Import		UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
1	691110	15,151	12,43,354	72,604	4,12,956	70,20,672	5,24,79,648	0.09	1.31	1.12		667	62,859	85,011	5,67,712	0.07	14,484	0.10
2	691190	312	12,43,354	35,324	4,12,956	3,45,150	5,24,79,648	0.04	13.01	2.10		282	62,859	7,829	5,67,712	0.33	30	0.08
3	691200	11,438	12,43,354	38,351	4,12,956	18,59,323	5,24,79,648	0.26	2.62	1.81		844	62,859	36,458	5,67,712	0.21	10,594	0.47
4	691310*	20	12,43,354	1,139	4,12,956	12,20,118	5,24,79,648	0.00	0.12	0.45		37	62,859	5,923	5,67,712	0.06	-	0.00
5	691390	394	12,43,354	1,662	4,12,956	8,98,707	5,24,79,648	0.02	0.24	0.71		356	62,859	6,937	5,67,712	0.46	38	0.01
6	691410	1,626	12,43,354	2,689	4,12,956	4,68,419	5,24,79,648	0.15	0.73	0.70		10	62,859	3,564	5,67,712	0.03	1,616	0.10
7	691490	15,323	12,43,354	2,661	4,12,956	12,50,939	5,24,79,648	0.52	0.27	1.20		325	62,859	16,224	5,67,712	0.18	14,998	0.62
8	700992	24,816	6,80,693	6,097	5,64,526	15,48,848	7,18,36,019	1.69	0.50	1.98		991	65,792	32,683	7,63,657	0.35	23,825	3.36
9	701328	883	6,80,693	826	5,64,526	9,77,689	7,18,36,019	0.10	0.11	0.61		11	65,792	6,320	7,63,657	0.02	872	0.06
10	701333	507	6,80,693	87,870	5,64,526	1,87,468	7,18,36,019	0.29	59.64	1.05		122	65,792	2,102	7,63,657	0.67	385	0.30
11	701337	794	6,80,693	15,240	5,64,526	21,09,506	7,18,36,019	0.04	0.92	0.77		190	65,792	17,375	7,63,657	0.13	604	0.03
12	701391*	85	6,80,693	2,607	5,64,526	1,84,560	7,18,36,019	0.05	1.80	4.60		381	65,792	9,017	7,63,657	0.49	-	0.22
13	701341*	6	6,80,693	1,944	5,64,526	1,10,090	7,18,36,019	0.01	2.25	3.75		350	65,792	4,388	7,63,657	0.93	-	0.02
14	701349	9,611	6,80,693	65,786	5,64,526	22,28,606	7,18,36,019	0.46	3.76	1.48		1,026	65,792	34,948	7,63,657	0.34	8,585	0.67
15	701890	2,071	6,80,693	800	5,64,526	5,35,556	7,18,36,019	0.41	0.19	1.29		67	65,792	7,318	7,63,657	0.11	2,004	0.52
16	702000	1,97,034	6,80,693	1,846	5,64,526	35,79,673	7,18,36,019	5.81	0.07	0.37		1,712	65,792	14,105	7,63,657	1.41	12,393	2.15
17	830630	2,595	5,67,714	515	3,32,289	2,60,880	6,68,83,007	1.17	0.40	1.39		86	39,767	4,359	8,05,899	0.40	2,509	1.63

Source: ITC Trade Map

Exploring Export Potential of Handicrafts products to UAE

Fig: 71 Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Miscellaneous Handicrafts- Pottery & Glassware's)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share		Country 2 & Percentage Share		Country 3 & Percentage Share		Country 4 & Percentage Share		Country 5 & Percentage Share	
		Country	Share	Country	Share	Country	Share	Country	Share	Country	Share
1	691110	China	56.6	Indonesia	17	Germany	5	France	3.5	Turkey	2.2
2	691190	China	75.8	France	4.6	India	3.6				
3	691200	China	50.6	Thailand	12.3	United Kingdom	9.9	Portugal	7.8	Turkey	2.6
4	691310*	China	51.9	Italy	14.9	Spain	10.5	Germany	8.5	France	1.6
5	691390	China	44.1	Italy	9.1	France	7.4	India	5.1		
6	691410	China	69.1	United States of America	5.7	United Kingdom	4.5	Indonesia	4.1	Italy	3.5
7	691490	China	71.7	Spain	8	Viet Nam	2.9	Turkey	2.6	India	2
8	700992	China	60.3	Malaysia	7.3	Poland	5.7	Italy	5.4	Turkey	4
9	701328	Slovakia	20.5	Germany	18.4	France	13.1	China	8.2	Netherlands	6.4
10	701333	China	45.5	Turkey	10.9	France	7.5	Italy	6	India	5.8
11	701337	China	35.2	Slovakia	11.2	France	10.8	Italy	8.8	Turkey	7
12	701391*	France	32.6	China	32.1	Italy	12.7	India	4.2		
13	701341*	China	32.6	France	22.5	Slovenia	9.7	India	8		
14	701349	China	34.6	France	20.9	Spain	7.8	United States of America	5.9	Turkey	4
15	701890	France	77.3	China	19	India	0.9				
16	702000	Egypt	42	China	23.3	India	12.1				
17	830630	China	30.4	Kuwait	21.6	Germany	17	Switzerland	6.3	Italy	4.1

Exploring Export Potential of Handicrafts products to UAE

1. For the product 691110, India's unit value is 2913 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 1889), Indonesia (UV \$ 13759), Germany (UV \$ 15371), France (UV \$ 48623) and Turkey (UV \$ 2914).

India's Unit Value is lowest as compared to Indonesia, Germany, France and Turkey. India has 0.8% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports. Price is not the only factor because countries with high prices have more share in UAE global import. India should also focus on market sentiments and quality of the product.

Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, to Indonesia, Germany, France and Turkey.

2. For the product 691190, India's unit value is 972 US \$ per unit, which is not the lowest among its competitors i.e. China (UV \$ 928) and France (UV \$ 40444)

India's Unit Value is not lowest as compared to China but lower than France. India stands at number 3 in UAE's Global Imports with 3.6% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.

Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China and France.

3. For the product 691200, India's unit value is 1940 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 2368), Thailand (UV \$ 3806), UK (UV \$ 13127), Portugal (UV \$ 2214) and Turkey (UV \$ 1959).

India's Unit Value is lowest as compared to China, Thailand, UK, Portugal and Turkey. India has 2.3% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports. Price is not the only factor because countries with high prices have more share in UAE global import. India should also focus on market sentiments and quality of the product.

Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, Thailand, UK, Portugal and Turkey.

4. For the product 691310, India's unit value is 1121 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 2832), Italy (UV \$ 62857), Spain (UV \$ 206333), Germany (UV \$ 100200) and France (UV \$ 97000).

India's Unit Value is lowest as compared to China, Italy, Spain, Germany and France. India has 0.6% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports. Price is not the only factor because countries with high prices have more share in UAE global import. India should also focus on market sentiments and quality of the product.

Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, Italy, Spain, Germany and France

Exploring Export Potential of Handicrafts products to UAE

5. For the product 691390, India's unit value is 749 US \$ per unit, which is not the lowest among its top 3 competitors. China (UV \$ 2943), Italy (UV \$ 2700) and France (UV \$ 64375).
India's Unit Value is lowest as compared to China, Italy and France. India has 5.1% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports. Price is not the only factor because countries with high prices have more share in UAE global import. India should also focus on market sentiments and quality of the product.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, Italy and France.

6. For the product 691410, India's unit value is 1667 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 1815), USA (UV \$ 40400), UK (UV \$ 53000), Indonesia (UV \$ 36500) and Italy (UV \$ 2050).
India's Unit Value is lowest as compared to China, USA, UK and Indonesia. India has 0.3% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports. Price is not the only factor because countries with high prices have more share in UAE global import. India should also focus on market sentiments and quality of the product.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, USA, UK, Indonesia and Italy.

7. For the product 691490, India's unit value is 1087 US \$ per unit, which is not the lowest among its top 4 competitors. China (UV \$ 2382), Spain (UV \$ 2982) Vietnam (UV \$ 682) and Turkey (UV \$ 3043).
India's Unit Value is lowest as compared to China, Spain and Turkey. India has 2% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports. Price is not the only factor because countries with high prices have more share in UAE global import. India should also focus on market sentiments and quality of the product.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, Spain, Vietnam and Turkey.

8. For the product 700992, India's unit value is 6607 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 2604), Malaysia (UV \$ 1223), Poland (UV \$ 2255), Italy (UV \$ 3913) and Turkey (UV \$ 1789).
India's Unit Value is not lowest as compared to China, Malaysia, Poland, Italy and Turkey. India has 3% share in UAE's Global Imports. India should work on its Pricing strategy along with product innovation, improvement in quality and design.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, Malaysia, Poland, Italy and Turkey.

Exploring Export Potential of Handicrafts products to UAE

9. For the product 701328, India's unit value is 5500 US \$ per unit, which is not the lowest among its top 5 competitors. Slovakia (UV \$ 5821), Germany (UV \$ 9923), France (UV \$ 6022), China (UV \$ 3357) and Netherlands (UV \$ 2636).

India's Unit Value is lowest as compared to Slovakia, Germany and France. India has 0.2% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports. Price is not the only factor because countries with high prices have more share in UAE global import. India should also focus on market sentiments and quality of the product.

Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. Slovakia, Germany, France, China and Netherlands.

10. For the product 701333, India's unit value is 5810 US \$ per unit, which is not the lowest among its top 4 competitors. China (UV \$ 1588), Turkey (UV \$ 9583), France (UV \$ 79000) and Italy (UV \$ 18000).

India's Unit Value is lowest as compared to Turkey, France and Italy. India has 5.8% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports. Price is not the only factor because countries with high prices have more share in UAE global import. India should also focus on market sentiments and quality of the product.

Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, Turkey, France and Italy.

11. For the product 701337, India's unit value is 1407 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 1267), Slovakia (UV \$ 3442), France (UV \$ 2325), Italy (UV \$ 5689) and Turkey (UV \$ 1448).

India's Unit Value is lowest as compared to China, Slovakia, France, Italy and Turkey. India has 1.1% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports. Price is not the only factor because countries with high prices have more share in UAE global import. India should also focus on market sentiments and quality of the product.

Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, Slovakia, France, Italy and Turkey.

12. For the product 701391, India's unit value is 2202 US \$ per unit, which is not the lowest among its top 3 competitors. France (UV \$ 71780), China (UV \$ 1371) and Italy (UV \$ 16897).

India's Unit Value is lowest as compared to France and Italy. India has 4.2% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports. Price is not the only factor because countries with high prices have more share in UAE global import. India should also focus on market sentiments and quality of the product.

Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, France and Italy.

Exploring Export Potential of Handicrafts products to UAE

13. For the product 701341, India's unit value is 4795 US \$ per unit, which is not the lowest among its top 3 competitors. China (UV \$ 1106). France (UV \$ 28200) and Slovenia (UV \$ 8653).

India's Unit Value is lowest as compared to France and Slovenia. India has 8% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports. Price is not the only factor because countries with high prices have more share in UAE global import. India can also increase its share if new products of better quality are introduced in the market..

Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, France and Slovenia.

14. For the product 701349, India's unit value is 1699 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 1201), France (UV \$ 2012), Spain (UV \$ 1628), USA (UV \$ 9211) and Turkey (UV \$ 1510).

India's Unit Value is not lowest as compared to China, Spain and Turkey. India has 2.9% share in UAE's Global Imports. India should focus on its pricing strategy and must focus on product innovation, improvement in quality and design.

Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, France, Spain, USA and Turkey.

15. For the product 701890, India's unit value is 11167 US \$ per unit, which is not the lowest among its competitors i.e. France (UV \$ 5553) and China (UV \$ 2377).

India's Unit Value is not lowest as compared to France and China. India has 0.9% share in UAE's Global Imports. India should focus on its pricing strategy and must focus on product innovation, improvement in quality and design.

Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. France and China.

16. For the product 702000, India's unit value is 4678 US \$ per unit, which is not the lowest among its competitors i.e. Egypt (UV \$ 3949) and China (UV \$ 2969).

India's Unit Value is not lowest as compared to France and China. India has 12.1% share in UAE's Global Imports. India should focus on its pricing strategy and must focus on product innovation, improvement in quality and design.

Tariff applied by UAE on India is 4% which also remains same for its competitors China. Tariff applied by UAE on Egypt is 0%.

17. For the product 830630, India's unit value is 7818 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 5461), Kuwait (UV \$ 470500), Germany (UV \$ 185000), Switzerland (UV \$ 273000) and Italy (UV \$ 35800).

Exploring Export Potential of Handicrafts products to UAE

India's Unit Value is lowest as compared to Kuwait, Germany, Switzerland and Germany. India has 2% share in UAE's Global Imports. India should focus on product innovation & improvement in quality and design.

Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, Germany and Italy. However tariff applied by UAE on Kuwait and Switzerland is 0%.

Exploring Export Potential of Handicrafts products to UAE

Fig: 72 Table showing Unit Value Analysis of UAE's Imports in 2017 comparing India & its competitors (Pottery & Glass Wares)

S. No.	ITC HS Code (6 digits)	UAE's Imports from India (At 6 digit level) (Value)	UAE's Imports from India (At 6 digit level) (Quantity)	India's Unit Value	Tariff (%)	Country wise UAE's Import Data (Country 1)				Tariff (%)	Country wise UAE's Import Data (Country 2)				Tariff (%)	Country wise UAE's Import Data (Country 3)				Tariff (%)	Country wise UAE's Import Data (Country 4)				Tariff (%)	Country wise UAE's Import Data (Country 5)				Tariff (%)
						Country 1	Value	Quantity	Unit Value		Country 2	Value	Quantity	Unit Value		Country 3	Value	Quantity	Unit Value		Country 4	Value	Quantity	Unit Value		Country 5	Value	Quantity	Unit Value	
1	691110	667000	229	2913	5	China	4,81,39,000	25,485	1889	5	Indonesia	1,44,88,000	1,053	13759	5	Germany	42,73,000	278	15371	5	France	29,66,000	61	48623	5	Turkey	18,68,000	641	2914	5
2	691190	282000	290	972	5	China	59,35,000	6,393	928	5	France	364000	9	40444	5	India	282000	290	972	5					5					
3	691200	844000	435	1940	5	China	1,84,62,000	7,798	2368	5	Thailand	44,91,000	1,180	3806	5	United Kingdom	36,23,000	276	13127	5	Portugal	28,54,000	1,289	2214	5	Turkey	960000	490	1959	5
4	691310	37000	33	1121	5	China	30,73,000	1,085	2832	5	Italy	880000	14	62857	5	Spain	619000	3	206333	5	Germany	501000	5	100200	5	France	97000	1	97000	5
5	691390	356000	475	749	5	China	30,61,000	1,040	2943	5	Italy	629000	233	2700	5	France	515000	8	64375	5	India	356000	475	749	5					
6	691410	10000	6	1667	5	China	24,61,000	1,356	1815	5	United States of America	202000	5	40400	5	United Kingdom	159000	3	53000	5	Indonesia	146000	4	36500	5	Italy	123000	60	2050	5
7	691490	325000	299	1087	5	China	1,16,37,000	4,885	2382	5	Spain	13,06,000	438	2982	5	Viet Nam	472000	692	682	5	Turkey	426000	140	3043	5	India	325000	299	1087	5
8	700992	991000	150	6607	5	China	1,97,06,000	7,567	2604	5	Malaysia	24,01,000	1,963	1223	5	Poland	18,47,000	819	2255	5	Italy	17,57,000	449	3913	5	Turkey	12,95,000	724	1789	5
9	701328	11000	2	5500	5	Slovakia	12,98,000	223	5821	5	Germany	11,61,000	117	9923	5	France	831000	138	6022	5	China	517000	154	3357	5	Netherlands	406000	154	2636	5
10	701333	122000	21	5810	5	China	956000	602	1588	5	Turkey	230000	24	9583	5	France	158000	2	79000	5	Italy	126000	7	18000	5	India	122000	21	5810	5
11	701337	190000	135	1407	5	China	61,15,000	4,826	1267	5	Slovakia	19,48,000	566	3442	5	France	18,69,000	804	2325	5	Italy	15,36,000	270	5689	5	Turkey	12,12,000	837	1448	5
12	701391	381000	173	2202	5	France	29,43,000	41	71780	5	China	28,94,000	2,111	1371	5	Italy	11,49,000	68	16897	5	India	381000	173	2202	5					
13	701341	350000	73	4795	5	China	14,32,000	1,295	1106	5	France	987000	35	28200	5	Slovenia	424000	49	8653	5	India	350000	73	4795	5					
14	701349	10,26,000	604	1699	5	China	1,21,01,000	10,075	1201	5	France	73,10,000	3,634	2012	5	Spain	27,35,000	1,680	1628	5	United States of America	20,54,000	223	9211	5	Turkey	13,82,000	915	1510	5
15	701890	67000	6	11167	5	France	56,58,000	1,019	5553	5	China	13,88,000	584	2377	5	India	67000	6	11167	5					5					5
16	702000	17,12,000	366	4678	4	Egypt	59,19,000	1,499	3949	0	China	32,87,000	1,107	2969	4	India	17,12,000	366	4678	4					5					5
17	830630	86000	11	7818	5	China	13,27,000	243	5461	5	Kuwait	941000	2	470500	0	Germany	740000	4	185000	5	Switzerland	273000	1	273000	0	Italy	179000	5	35800	5

Source: ITC Trade Map

Product Category: (Miscellaneous Handicrafts-Other Handicrafts)

Trade Intensity Index (TII) between India & UAE is 24.23, indicating a smaller bilateral trade flow than expected between India & UAE, given UAE's importance in world trade

Revealed Comparative Advantage Index shows how competitive is a product in countries' export compared to the products share in world trade. A product with high RCA is competitive and can be exported to countries with low RCA.

Fig: 73 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Miscellaneous Handicrafts-Other Handicrafts)

*Values in USD Thousands

S. No.	ITC HS Code (6 digits)	RCA (India) (At 6 digit level)	RCA (UAE) (At 6 digit level)	India's Global exports (At 6 digit level)	UAE Global Imports	UAE Imports from India	India's % Share in UAE's Global Imports	India's Trade Potential
1	480210	15.68	0.22	7,201	132	18	13.6	114
2	392310	0.40	0.09	46,561	47,426	3,698	7.8	42,863
3	340600	2.15	0.52	60,275	48,119	908	1.9	47,211
4	482390	8.63	0.75	2,65,749	26,776	9822	36.7	16,954
5	940530	0.15	0.16	1,502	2,256	5	0.2	1,497
6	950510	3.52	0.04	49,475	8,374	169	2	8,205
7	950590	1.72	0.21	9,892	13,478	186	1.4	9,706
8	960200	10.25	0.13	98,086	2,020	812	40.2	1,208
9	960310	1.85	1.28	3,249	1,977	137	6.9	1,840
10	960899	1.00	1.31	3,944	2,384	304	12.8	2,080
11	970190	3.89	0.54	6,696	4,349	1385	31.8	2,964
12	970200	3.42	0.02	7,199	1,083	69	6.4	1,014
13	670290	0.05	0.59	2,928	11,330	70	0.6	2,858
14	960110	2.74	-	110	NA	NA	NA	NA

15	960190	11.05	0.03	15,273	94	11	11.7	83
16	960200	10.25	0.13	98,086	2,020	812	40.2	1,208
17	970400	0.03	0.20	15	119	7	5.9	8

Source: ITC Trade Map

India's export at 8 digit level

S. No.	ITC HS Code	ITC HS Code	India's Global exports	India's Export to UAE
	(At 6 digit level)	(At 8 digit level)	(At 8 digit level)	(At 8 digit level)
1	480210	48021010	6,903	167
		48021020	298	0
2	392310	39231020	1,173	145
3	340600	34060010	59,660	462
4	482390	48239018	42,756	1,846
5	940530	94053000	1,502	3
6	950510	95051000	49,475	117
7	950590	95059010	555	2
8	960200	96020090	23,411	90
9	960310	96031000	3,249	582
10	960899	96089910	465	3
11	970190	97019092	2	0
12	970200	97020000	7,199	742
13	670290	67029090	2,925	10
14	960110	96011000	110	1

15	960190	96019010	49	0
16	960200	96020020	398	4
		96020040	0	0
17	970400	97040010	0	0
		97040020	2	0
		97040090	13	0

Therefore, after analysing RCAs of India & UAE for respective HS Codes and calculation of India's Trade Potential, the products under **Miscellaneous Handicrafts-Paintings** we can classify 960310 and 960899 under the category of medium export potential on the basis of their RCA, TCI and Trade Potential.

India can look forward to increase exports under heading 480210, 340600, 482390, 950510, 950590, 960200, 970190, 960110, 960190 and 970200 because India earns good amount of foreign exchange under these headings and also has good RCA, Trade Potential and TCI whereas UAE also has demand under these headings. On the basis of India's RCA and Trade Potential we can suggest if can further look forward to increase the exports under these HS Codes.

List of suggested HS Code is as under:-

SNO	SUGGESTED HS CODE (AT 6 DIGIT LEVEL)	SUGGESTED HS CODE (AT 8 DIGIT LEVEL)	DESCRIPTION
1	480210	48021010	HAND MADE PAPER
		48021020	HAND MADE PAPERBOARD
2	340600	34060010	CANDLES
3	482390	48239018	PRODUCT CONSISTINGS OF SHEETS OF PAPER/ RBORD, IMPREGNGTED,COTED OR COVERED WITH PLASTICS
4	950510	95051000	ARICLES OF CHRISTMAS
5	950590	95059010	OTHER MAGICAL EQUIPMENTS
6	960110	96011000	WORKED IVORY AND ARTICLES OF IVORY
7	960190	96019010	WRKD TORTOISE-SHELL AND ARTCLS THEREOF
		96019020	WRKD MOTHR OF PEARL & ARTCLS THEROF
		96019030	WRKD BONE(EXCL WHALE BONE)& ARTCLS THROF
		96019040	WRKD HRN,CORL ETC ANML CRVNG MTRL & ARTCLS

		96019090	OTHR UNDER HDNG 9601
8	960200	96020010	WORKED VEGETABLE CARVING MATERIAL & ARTICLES THEREOF
		96020020	MOULD/CRVD ARTCLS OF WAX,STEARN,NTRL GUMS AND RESINS AND OTHR MOULD/CRVD ARTCLS
		96020040	OTHR ARTCLS OF UNHRDND GELATIN
		96020090	OTHER WORKED VEGITABLE OR MATERIAL CARVING MATERIAL AND ARTICLES OF THESE MATERIALS MOULDED OR CARVED
9	970190	97019091	DOMESTIC ARTICLES OF WOOD HAND DECORATED
		97019092	RESTAURANT DECORATION OF PLASTICS
		97019099	OTHER HAND DECORATED MANUFACTURED ARTICLES
10	970200	97020000	ORIGNL ENGRVNGS,PRNTS & LITHOGRPHS

Fig: 74 Table showing RCA, Global export-import data of India & UAE and India's Trade Potential in 2017 (Miscellaneous Handicrafts-Other Handicrafts)

***Values in USD Thousands**

HS Code	India Export to world 6 DIGIT H S code	India Export to world 2 DIGIT H S code	UAE Export to world 6 DIGIT HS code	UAE Export to world 2 DIGIT HS code	World Export 6 DIGIT H S code	World Export 2 DIGIT H S code	INDIA RCA	UAE RCA	UAE RCA IMPORT	UAE Import from India 6 DIGIT	UAE Import from India 2 DIGIT	UAE Import from WORLD 6 DIGIT	UAE Import from WORLD 2 DIGIT	TII	Trade Potential	TCI
480210	7,201	12,85,997	39	4,88,786	57,638	16,13,91,707	15.68	0.22	0.27	18	1,35,384	132	13,53,488	1.36	114	4.28
392310	46,561	59,25,640	9,085	51,00,116	1,16,22,330	59,45,83,394	0.40	0.09	0.51	3,698	3,06,051	47,426	47,34,681	1.21	42,863	0.21
340600	60,275	5,64,731	11,553	4,47,888	29,25,759	5,90,09,145	2.15	0.52	0.96	908	44,277	48,119	10,08,715	0.43	47,211	2.07
482390	2,65,749	12,85,997	8,754	4,88,786	38,62,979	16,13,91,707	8.63	0.75	0.83	9822	1,35,384	26,776	13,53,488	3.67	16,954	7.14
940530	1,502	14,40,548	918	7,97,067	16,88,542	23,99,17,008	0.15	0.16	0.13	5	69,207	2,256	25,55,929	0.08	1,497	0.02
950510	49,475	3,02,502	1,064	5,29,627	52,28,960	11,24,60,304	3.52	0.04	0.15	169	4,789	8,374	12,13,381	5.11	8,205	0.52
950590	9,892	3,02,502	2,103	5,29,627	21,37,240	11,24,60,304	1.72	0.21	0.58	186	4,789	13,478	12,13,381	3.50	9,706	1.01
960200	98,086	5,43,034	417	1,87,800	8,89,704	5,05,08,309	10.25	0.13	0.17	812	22,952	2,020	6,93,288	12.14	1,208	1.70
960310	3,249	5,43,034	781	1,87,800	1,63,579	5,05,08,309	1.85	1.28	0.88	137	22,952	1,977	6,93,288	2.09	1,840	1.63
960899	3,944	5,43,034	1,775	1,87,800	3,65,486	5,05,08,309	1.00	1.31	0.48	304	22,952	2,384	6,93,288	3.85	2,080	0.48
970190	6,696	94,494	1,692	1,72,651	5,02,236	2,75,77,150	3.89	0.54	0.39	1385	8,096	4,349	6,16,020	24.23	2,964	1.51
970200	7,199	94,494	79	1,72,651	6,13,874	2,75,77,150	3.42	0.02	0.08	69	8,096	1,083	6,16,020	4.85	1,014	0.27
670290	2,928	2,39,903	2,258	16,050	19,16,184	80,42,354	0.05	0.59	1.32	70	648	11,330	36,151	0.34	2,858	0.07
960110	110	5,43,034	NA	NA	3,733	5,05,08,309	2.74	-	-	NA	NA	NA	NA			-
960190	15,273	5,43,034	15	1,87,800	1,28,567	5,05,08,309	11.05	0.03	0.05	11	22,952	94	6,93,288	3.53	83	0.59
960200	98,086	5,43,034	417	1,87,800	8,89,704	5,05,08,309	10.25	0.13	0.17	812	22,952	2,020	6,93,288	12.14	1,208	1.70
970400	15	94,494	165	1,72,651	1,28,667	2,75,77,150	0.03	0.20	0.04	7	8,096	119	6,16,020	4.48	8	0.00

Source: ITC Trade Map

Fig: 75 Table showing India's Competitors & their percentage shares out of UAE's Global imports in 2017 (Miscellaneous Handicrafts-Other Handicrafts)

S. No.	ITC HS Code (6 digits)	Country 1 & Percentage Share		Country 2 & Percentage Share		Country 3 & Percentage Share		Country 4 & Percentage Share		Country 5 & Percentage Share	
1	480210	Indonesia	41.7	Italy	19.7	India	13.6				
2	392310	China	30.8	Saudi Arabia	13.9	India	7.8				
3	340600	United States of America	52	China	19.7	Canada	9.2	United Kingdom	5.8	Poland	3.2
4	482390	India	36.7								
5	940530	China	71.5	Italy	7.2	Belgium	4.6	Turkey	3.3	Denmark	2.5
6	950510	China	79.9	United Kingdom	2.9	Thailand	2.7	India	2		
7	950590	China	53.9	United States of America	17.6	United Kingdom	7.9	Spain	5.2	Denmark	2.9
8	960200	India	40.2								
9	960310	China	45.3	Sri Lanka	27	India	6.9				
10	960899	Germany	40	China	12.8	India	12.8				
11	970190	India	31.8								
12	970200	France	24.6	United Kingdom	21.1	United States of America	20.7	Italy	14.3	India	6.4
13	670290	China	76.4	Egypt	3.9	United States of America	3.2	Saudi Arabia	3	Lebanon	2.9
14	960110	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
15	960190	Hong Kong, China	19.10	China	18.1	United States of America	18.1	India	11.7		
16	960200	India	40.2								
17	970400	Morocco	33.6	Egypt	21	United Kingdom	18.5	France	6.70	India	5.9

1. For the product 480210, India's unit value is 3000 US \$ per unit, which is not the lowest among its top competitors. Indonesia (UV \$ 965) and Italy (UV \$ 3714).
India's Unit Value is lowest as compared to Italy but not less than Indonesia. India has 13.6% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. Indonesia and Italy.
2. For the product 392310, India's unit value is 2352 US \$ per unit, which is not the lowest among its top 2 competitors. China (UV \$ 2668) and Saudi Arabia (UV \$ 1567).
India's Unit Value is lowest as compared to China but not less than Saudi Arabia. India has 7.8% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.
Tariff applied by UAE on India is 5% which also remains same for its competitors China.
Tariff applied by UAE on Saudi Arabia is 0%.
3. For the product 340600, India's unit value is 4090 US \$ per unit, which is not the lowest among its top 5 competitors. USA (UV \$ 6859), China (UV \$ 2929), Canada (UV \$ 6920), UK (UV \$ 19130) and Poland (UV \$ 2349).
India's Unit Value is lowest as compared to many of its competitors but still India has a low ranking in UAE's Global Imports. India has 1.9% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. USA, China, Canada, UK and Poland.
4. For the product 482390, India's unit value is 1532 US \$ per unit, which is lowest among other countries supplying the product under this heading.
India's Unit Value is lowest and has 36.7% share in UAE's Global Imports.
Tariff applied by UAE on India is 4.6%.
5. For the product 940530, India's unit value is 5000 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 3094), Italy (UV \$ 32600), Belgium (UV \$ 104000), Turkey (UV \$ 25000) and Denmark (UV \$ 2545).
India's Unit Value is lowest as compared to many of its competitors but still India has a low ranking in UAE's Global Imports. India has only 0.2% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, Italy, Belgium, Turkey and Denmark.
6. For the product 950510, India's unit value is 14083 US \$ per unit, which is not the lowest among its top 3 competitors. China (UV \$ 6947), UK (UV \$ 11429) and Thailand (UV \$ 10571).
India's Unit Value is not lowest as compared to its competitors but still India stands at number 4 in UAE's Global Imports. India has 2% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, UK and Thailand.

7. For the product 950590, India's unit value is 4895 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 4780), USA (UV \$ 22865), UK (UV \$ 18596), Spain (UV \$ 27880) and Denmark (UV \$ 5696).
India's Unit Value is lowest as compared to many of its competitors but still India has a low ranking in UAE's Global Imports. India has 1.4% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China, USA, UK, Spain and Denmark.
8. For the product 960200, India's unit value is 9124 US \$ per unit, which is lowest among other countries supplying the product under this heading.
India's Unit Value is lowest and has 40.2% share in UAE's Global Imports.
Tariff applied by UAE on India is 5%.
9. For the product 960310, India's unit value is 938 US \$ per unit, which is not the lowest among its top 2 competitors. China (UV \$ 1635) and Sri Lanka (UV \$ 832).
India's Unit Value is not lowest as compared to its China but still India stands at number 3 in UAE's Global Imports. India has 6.9% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China and Sri Lanka.
10. For the product 960899, India's unit value is 14476 US \$ per unit, which is not the lowest among its top 2 competitors. Germany (UV \$ 63533) and China (UV \$ 2684).
India's Unit Value is not lowest as compared to its China but still India stands at number 3 in UAE's Global Imports. India has 12.8% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. Germany and China.
11. For the product 970190, India's unit value is 18973 US \$ per unit, which is lowest among other countries supplying the product under this heading.
India's Unit Value is lowest and has 31.8% share in UAE's Global Imports.
Tariff applied by UAE on India is 5%.
12. For the product 970200, India's unit value is 11500 US \$ per unit, which is not the lowest among its top 4 competitors. France (UV \$ 266000), UK (UV \$ 228000), USA (UV \$ 112000) and Italy (UV \$ 51667).
India's Unit Value is lowest as compared to its competitors but still India at number 4 in UAE's Global Imports. India has 6.4% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. France , UK, USA and Italy.

13. For the product 670290, India's unit value is 8750 US \$ per unit, which is not the lowest among its top 5 competitors. China (UV \$ 6067), Egypt (UV \$ 8442), USA (UV \$ 18895), Saudi Arabia (UV \$ 2363) and Lebanon (UV \$ 27750).
India's Unit Value is lowest as compared to its competitors but still India has low ranking in UAE's Global Imports. India has 0.6% share in UAE's Global Imports. By product innovation, improvement in quality and design; India can improve its exports performance and can increase its share in UAE's global imports.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. China and USA. However tariff applied by UAE on Egypt, Saudi Arabia and Lebanon is 0% which makes these countries more competitive in UAE market.
14. For the product 960110 data is not available because of which no interpretation can be done.
15. For the product 960190, India's unit value is 11000 US \$ per unit but no interpretation can be done because Quantity of material supplied by competitor countries is not available.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. Hong Kong, China and USA.
16. For the product 960200, India's unit value is 9124 US \$ per unit, which is lowest among other countries supplying the product under this heading.
India's Unit Value is lowest and has 40.2% share in UAE's Global Imports.
Tariff applied by UAE on India is 5%.
17. For the product 970400, India's unit value is 7000 US \$ per unit. However no interpretation can be done because Quantity of material supplied by competitor countries is not available.
Tariff applied by UAE on India is 5% which also remains same for its competitors i.e. Morocco, Egypt, UK and France.

Fig: Table showing Unit Value Analysis of UAE's Imports in 2017 comparing India & its competitors (Other Handicrafts)

S. No.	ITC HS Code (6 digits)	UAE's Imports from India (At 6 digit level) (Value)	UAE's Imports from India (At 6 digit level) (Quantity)	India's Unit Value	% Share in UAE Global Import	Tariff (%)	Country wise UAE's Import Data (Country 1)					% Share in UAE Global Import	Tariff (%)	Country wise UAE's Import Data (Country 2)					% Share in UAE Global Import	Tariff (%)	Country wise UAE's Import Data (Country 3)					% Share in UAE Global Import	Tariff (%)	Country wise UAE's Import Data (Country 4)					% Share in UAE Global Import	Tariff (%)	Country wise UAE's Import Data (Country 5)					% Share in UAE Global Import	Tariff (%)						
							Country 1	Value	Quantity	Unit Value	Country 2			Value	Quantity	Unit Value	Country 3	Value			Quantity	Unit Value	Country 4	Value	Quantity			Unit Value	Country 5	Value	Quantity	Unit Value															
1	480210	18000	6	3000	13.6	5	Indonesia	55000	57	965	41.7	5	Italy	26000	7	3714	19.7	5	India	18000	6	3000	13.6	5																							
2	392310	36,98,000	1,572	2352	7.8	5	China	1,46,17,000	5,478	2668	30.8	5	Saudi Arabia	65,83,000	4,201	1567	13.9	0	India	36,98,000	1,572	2352	7.8	5																							
3	340600	908000	222	4090	1.9	5	United States of America	2,50,28,000	3,649	6859	52	5	China	94,69,000	3,233	2929	19.7	5	Canada	44,08,000	637	6920	9.2	5	United Kingdom	27,93,000	146	19130	5.8	5	Poland	15,36,000	654	2349	3.2	5											
4	482390	98,22,000	6,413	1532	36.7	4.6	India	98,22,000	6,413	1532	36.7	4.6						5						5																							
5	940530	5000	1	5000	0.2	5	China	16,12,000	521	3094	71.5	5	Italy	163000	5	32600	7.2	5	Belgium	104000	1	104000	4.6	5	Turkey	75000	3	25000	3.3	5	Denmark	56000	22	2545	2.5	5											
6	950510	169000	12	14083	2	5	China	66,90,000	963	6947	79.9	5	United Kingdom	240000	21	11429	2.9	5	Thailand	222000	21	10571	2.7	5	India	169000	12	14083	2	5																	
7	950590	186000	38	4895	1.4	5	China	72,61,000	1,519	4780	53.9	5	United States of America	23,78,000	104	22865	17.6	5	United Kingdom	10,60,000	57	18596	7.9	5	Spain	697000	25	27880	5.2	5	Denmark	393000	69	5696	2.9	5											
8	960200	812000	89	9124	40.2	5	India	812000	89	9124	40.2	5						5						5																							
9	960310	137000	146	938	6.9	5	China	896000	548	1635	45.3	5	Sri Lanka	533000	641	832	27	5	India	137000	146	938	6.9	5																							
10	960899	304000	21	14476	12.8	5	Germany	953000	15	63533	40	5	China	306000	114	2684	12.8	5	India	304000	21	14476	12.8	5																							
11	970190	13,85,000	73	18973	31.8	5	India	13,85,000	73	18973	31.8	5						5						5																							
12	970200	69000	6	11500	6.4	5	France	266000	1	266000	24.6	5	United Kingdom	228000	1	228000	21.1	5	United States of America	224000	2	112000	20.7	5	Italy	155000	3	51667	14.3	5	India	69000	6	11500	6.4	5											
13	670290	70000	8	8750	0.6	5	China	86,57,000	1,427	6067	76.4	5	Egypt	439000	52	8442	3.9	0	United States of America	359000	19	18895	3.2	5	Saudi Arabia	345000	146	2363	3	0	Lebanon	333000	12	27750	2.9	0											
14	960110	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA							
15	960190	11000	1	11000	11.7	5	Hong Kong, China	18000	0		19.10	5	China	17000	1	17000	18.1	5	United States of America	17000	0		18.1	5	India	11000	1	11000	11.7	5																	
16	960200	812000	89	9124	40.2	5	India	812000	89	9124	40.2	5						5						5																							
17	970400	7000	1	7000	5.9	5	Morocco	40000	0		33.6	0	Egypt	25000	0		21	0	United Kingdom	22000	0		18.5	5	France	8000	0		6.70	5	India	7000	1	7000	5.9	5											

Source: ITC Trade Map

Major Handicrafts Gifts & Housewares Fairs in UAE

A. INDEX DUBAI 2019

1. Name of Fair: INDEX DUBAI 2019
2. Frequency: Annual
3. Date: Sept. 17 - 19, 2019
4. Venue: Dubai World Trade Centre (Dubai Exhibition Centre)
5. Entry Fees: Free
6. Website: www.indexexhibition.com
7. Organizer: dmg :: events Middle East, Asia & Africa

Fair & Products Description:

International Furniture, Interiors and Retail Design Exhibition. INDEX showcases Furnishing, Furniture, Kitchen & Bathroom, Lighting, Textiles & Fabrics, Surfaces & Finishes, Outdoor Living, Contemporary Collection of Furniture, Objects for Decoration

B. Smart Stores Expo

1. Name of Fair: Smart Stores Expo
2. Frequency: Annual
3. Editions: April Edition (April 25-28) & October Edition (October 20-23)
4. Venue: Dubai International Convention & Exhibition Centre, UAE
5. Entry Fees: Free
6. Website: www.smartstoresexpo.com
7. Organizer: VIS Virtual Info Systems Pvt Ltd.

Fair & Products Description:

The Smart Stores Expo has been designed as a trade fair for retail solutions. It is aimed at developing smart solutions against the backdrop of steadily growing challenges and needs facing the Middle East. To this effect, national and international solution providers, including key decision-makers of renowned retail chains, are present at the Dubai International Convention and Exhibition Centre (DICEC). Their concept is based on the dimensions "Build", "Operate" and "Manage". The subject area "Build" deals with architecture, design, lighting and interior fittings, "Operate" refers to technologies, ATM equipment, RFID, cloud solutions and POS systems, and "Manage" focusses on smart merchandising, logistics systems and supply chain management. Finally, a concept for smart virtual stores is being designed. The organizers also force the direct contact and exchange of experience between exhibitors and

potential customers. Product demonstrations, seminars and conferences complement the Smart Stores Expo.

The smart stores expo in Dubai took place from Tuesday, 04. September to Thursday, 06. September 2018.

C. International Apparel and Textile Fair Dubai

1. Name of Fair: International Apparel and Textile Fair Dubai
2. Frequency: Bi - Annual
3. Editions: 02. - 04. April 2019
4. Venue: Dubai, United Arab Emirates, Dubai World Trade centre
5. Entry Fees: Free
6. Website: www.internationalappareltextilefair.com
7. Organizer: Nihalani Events

Fair & Products Description:

International Apparel & Textile Fair is a bi-annual event dedicated to the apparel and textile industry. IATF has evolved as a leading brand for buyers in the MENA region to source the best textiles, fabrics, accessories and prints from international mills. With exhibitors from all over the world, this fair has now become an indispensable business platform and order fair in the industry, where suppliers, buyers and designers matches. Declared as pure fair for trade event it offers a wide range of highly innovative and creative fabrics with an excellent price-performance ratio. The exhibition focuses on clothing, fabrics and materials for fashion, home and industrial materials. It convinces with innovative structures, mixing of materials and a variety of color palettes. In addition to establishing business contacts, the exhibition gives visitors and exhibitors a flood of new trends and the ability to handle all materials and feel, making this event a special experience.

The International Apparel and Textile Fair will take place on 3 days from Tuesday, 02. April to Thursday, 04. April 2019 in Dubai.

D. WORKSPACE 2019

1. Name of Fair: WORKSPACE 2019
2. Frequency: Annual
3. Date: Sept. 17 - 19, 2019
4. Venue: Dubai, United Arab Emirates, Dubai World Trade centre
5. Entry Fees: Free
6. Website: www.workspace-index.com
7. Organizer: dmg :: events Middle East, Asia & Africa

Fair & Products Description:

International Workspace Design Exhibiton. Workspace at INDEX is the regions only exhibition dedicated to commercial interior design and office furniture and is the largest sourcing platform in the region.

ANNEXURE-A

HS CODE WISE DATA FOR HANDICRAFTS EXPORTS TO UAE

SNO	ITC HS Code	Description	2016-2017 USD MILLION	2017-2018 USD MILLION
1	33019031	ATTARS OF ALL KINDS IN FIXED OIL BASE	3.32	1.21
2	33074100	AGARBATTI" & OTHR ODORIFEROUS PRPNS WHICH OPERATE BY BURNING	11.02	19.51
3	33074900	OTHER ODORIFEROUS PRPNS USD FOR DEODORIZING ROOM (EXCL AGARBATTI)	1.61	1.46
4	34060010	CANDLES	0.20	0.50
5	39231020	WATCHBOX JEWELLERY BOX AND SIMILAR CONTAINER OF PLASTICS	0.19	0.14
6	42022910	HANDBAGS OF OTHER MATERIALS EXCLUDING WICKER WORK OR BASKET WORK	0.39	0.27
7	42023110	JEWELLERY BOX - SURFACE OF LEATHER	0.08	0.04
8	42023910	JEWELLERY BOX - OTHER SURFACE OF LEATHER	0.20	0.20
9	44140000	WOODEN FRAMES FOR PAINTING, PHOTOGRAPHS, MIRRORS OR SIMILAR OBJECTS	0.13	0.25
10	44191900	OTHERS	0.12	0.23
11	44199090	OTHERS	0.30	0.10
12	44201000	STATUTES & OTHER ORNAMENTS OF WOOD	0.00	0.01
13	44209010	WOOD MARQUETRY & INLAID WOOD	0.04	0.01
14	44209090	OTHERS-WOOD MARQUETRY & INLAID WOOD; CASKETS & CASES FOR CULTRY & OTHR SIMILAR ARTICLES OF WOOD; STATUETTES AND OTHER ORNAMENTS, OF WOOD; WOODEN ARTICLES OF FURNITURE NOT FALLING IN CHAPTER 94	0.53	0.76

15	44219160	PARTS OF DOMESTIC DECORATIVE ARTICLES USED AS TABLEWARE AND	0.61	0.19
16	46012900	COIR MATS & MATTING BOUND IN PARALLEL STAND	0.03	0.01
17	46019900	PLNTS & SMLR PRDCTS OF PLATNG MATRLS PLATS& SMLR PRODCTS PLACD SIDE BY SIDE & BOUND TOGETHER IN FORM OF SHEETS (E.G.MATS ETC)	0.24	1.24
18	46021100	BASKETWORK, WICKERWORK AND OTHER ARTICLES, OF BAMBOO.	0.00	0.00
19	46021200	BASKETWORK, WICKERWORK AND OTHER ARTICLES, OF RATTAN.	0.01	0.00
20	46021911	PALM LEAF BASKET ETC.	0.00	0.00
21	46021919	PALM LEAF ITEMS OTHER THEN BASKETS	0.04	0.04
22	46021990	OTHERS - BASKETWORK, WICKERWORK AND OTHER ARTICLES, MADE DIRECTLY TO SHAPE FROM PLAINTING MATERIALS OR MADE UP FROM GOODS OF HEADING 4601; ARTICLES OF LOOFAH.	0.08	0.01
23	48021010	HAND MADE PAPER	0.19	0.21
24	48021020	HAND MADE PAPERBOARD	0.01	0.00
25	48237030	ARTICLES MADE OF PAPER MACHE OTHER THAN ARTWARE.	0.02	0.02
26	48239018	PRODUCT CONSISTINGS OF SHEETS OF PAPER/ RBORD, IMPREGNGTED,COTED OR COVERED WITH PLASTICS	1.46	1.75
27	56050020	IMITATION ZARI THREAD	0.04	0.09
28	56050090	OTHERS	0.01	0.09
29	58041090	TULLS AND OTHR NET FBRCs OF OTHR TXTL MATRLS	1.45	1.20
30	58043000	HAND MADE LACE	0.22	0.18
31	58050010	HAND WOOVEN TAPESTRIES HAND MADE OR NEDDLE WORKED BY HAND, OF COTTON - EMBRODIERY	0.00	0.00
32	58081090	BRAIDS, IN PCS OTHER THAN OF COTTON	0.14	0.24

33	58090010	ZARI BORDERS	0.00	0.01
34	58090090	OTHERS	0.14	0.28
35	58101000	EMBROIDERY IN THE PIECE, IN STRIPS OR IN MOTIFS - EMBROIDERY WITHOUT VISIBLE GROUND	7.21	7.98
36	58109210	EMBROIDERY BADGES, MOTIFS AND THE LIKE	2.68	5.24
37	58110010	KANTHA - EMBROIDERY	0.00	0.00
38	58110020	QUILT WADDING - EMBROIDERY	0.00	0.00
39	61043100	ENSAMBLES OF WOOL OR FINE ANIMAL HAIR - CROCHETED	0.00	0.00
40	61171020	SHAWLS OF WOOL	0.02	0.00
41	63041100	BEDSPREADS, KNITTED OR CROCHETED	0.01	0.49
42	63049190	OTHER - FURNISHING ARTICLES, KNITTED/CROCHETED	2.53	1.66
43	63079011	DRESS MATERIAL HANDPRINTED OF COTTON	0.20	0.20
44	63079012	DRESS MATERIAL HANDPRINTED OF SILK	0.05	0.06
45	63079013	DRESS MATERIAL HANDPRINTED OF MAN MADE FIBER	3.50	3.06
46	63079019	DRESS MATERIAL HANDPRINTED OTHERS	20.28	31.46
47	63079020	MADE UP ARTICLES OF COTTON	11.82	10.33
48	63079090	DRESS MATERIAL HANDPRINTED OTHERS	22.96	23.83
49	64032040	KOLAPURI CHAPPALS AND SIMILAR FOOTWEAR	0.01	0.00
50	64061010	EMBROIDERED UPPERS OF TEXTILE MATERIALS	0.00	0.02
51	65040000	HATS & OTHER HEADGEAR PLTD/MADE BY ASSEMBLING STRIPS OF ANY MATERIALS WITH LIND/TRIMMING	0.20	0.21
52	65050090	OTHER HEADGEAR, HATS, KNITTED / CROCHETED MADE UP FROM LACES ETC WITH LIND/TRIMMING	1.17	0.90
53	66020000	WALKING STICKS, SEAT STICKS, WHIPS, RIDING CROPS, AND THE LIKE	0.08	0.05
54	67010010	FEATHERS DUSTERS	0.00	0.00

55	67029090	ARTIFICIAL FLOWERS ETC OF OTHER MATERIALS	0.04	0.00
56	68159990	OTHERS-OTHER ARTCLS OF STONES/OTHR MINRLS	1.32	1.88
57	69111011	TABLEWARE OF BONE CHINA AND SHOFT PORCELAIN	0.17	0.23
58	69111019	TABLEWARE OF OTHER THAN BONE CHINA & SFTPRCLN	0.02	0.01
59	69111021	KITCHENWARE OF BON CHINA & SFT PRCLN	0.02	0.05
60	69111029	KITCHENWARE OF OTHER THAN BON CHINA & SFT PRCLN	0.01	0.02
61	69119010	TOILET ARTICLES OF PRCLN CHINA	0.00	0.00
62	69119020	OTHERS -WATER FILTERS OF A CAPACITY NOT EXCEEDING 40 LTRS. OF PORCELAIN	0.00	0.00
63	69119090	OTHER OF OTHER HSEHLD & TOLT ARTCLS OF PRCLN	0.00	0.00
64	69120010	CERAMIC TABLEWARE (E.G. OF IMITATION PORCELAIN/OR SEMI-PORCELAIN)	0.00	0.02
65	69120020	CEREMIC KITCHENWARE	0.06	0.02
66	69120030	TOILET ARTICLES OTHER THAN PORCELAIN /CHINA	0.00	0.00
67	69120040	CLAY ARTICLS AS TABLEWARE, KITCHENWARE ETC	0.29	0.34
68	69120090	OTHERS	0.43	0.40
69	69131000	STATUETTES ETC OF PORCELAIN/CHINA	0.00	0.00
70	69139000	OTHER STATUETTE ETC (EXCL OF PORCLAIN /CHINA	0.04	0.03
71	69141000	OTHER CERMC ARTCLS OF PORCELAIN / CHINA	0.10	0.01
72	69149000	OTHER CERMC ARTCLS EXCL OF PORCELAIN / CHINA	0.19	0.15
73	70099200	OTHR GLASS MIRRORS, FRAMED	0.25	0.34
74	70132800	OTHER	0.34	0.01
75	70133300	OF LEAD CRYSTAL; OTHER DRINKING GLASSES, OTHER THAN OF GLASS CERAMICS	0.00	0.12
76	70133700	OTHERS	0.08	0.03

77	70134100	GLSSWR FR TBL KTCHN,TOLT,OFFC INDOR DCORTION (EXCL GOODS OF HDG NO 7010/7018)	0.00	0.00
78	70134900	GLSSWR FR TBL KTCHN,TOLT,OFFC INDOR DCORTION (EXCL GOODS OF HDG NO 7010/7018)	1.02	1.11
79	70139100	OF LEAD CRYSTAL: OTHER GLASSWARE	0.00	0.00
80	70181010	BANGLES	0.01	0.01
81	70181020	BEADS	0.94	0.64
82	70181090	OTHERS -GLSS BEADS,IMTN PERLS,IMTN PRCS STONES/ SEMI PRCS STONES & SMLR GLSS SMALLWARES	0.85	0.22
83	70189010	GLASS STATUE OF OTHR ARTCLE OF HDG 7018	0.00	0.00
84	70200011	GLOBES FOR LAMPS & LANTERNS	0.00	0.03
85	70200029	OTHER GLS CHIMENEYS	0.07	0.04
86	70200090	OTHER ARTICLES OF GLASS NES	3.35	4.12
87	71131110	SILVER FILLIGREE WORK	0.09	0.15
88	71171100	CUFFLINGS AND STUDS	0.00	0.00
89	71171910	BANGLES	5.60	4.42
90	71171920	GERMAN SILVER JEWELLERY	0.00	0.00
91	71171990	OTHERS - IMMITATION JEWELLERY CATEGORY	1.93	0.74
92	71179010	JEWELLERY STUDED WITH IMITATION PERALS OR IMITATION OR SYN. STONES	0.48	0.44
93	71179090	OTHERS - IMMITATION JEWELLERY FOR PERSONAL ADORNMENT	6.23	5.12
94	73239200	OTHER HOUSEHOLD ARTICLES OF CAST IRON ENAMELLED	0.00	0.04
95	73239420	UTENSILS	21.45	8.98
96	73239490	OTHER HOUSEHOLD ARTICLES OF IRON N.E.S. (OTHER THAN CAST IRON)OR STEEL,ENAMELLED	1.69	3.37
97	74181021	UTENSILS OF BRASS	7.11	0.21
98	74181022	COPPER UTENSILS	0.59	0.24
99	74181023	UTENSILS OF OTHER COPPER ALLOYS	6.08	0.00
100	74181024	EPNS WARES	0.02	0.01

101	74181031	Of EPNS; TABLE, KITCHEN OR OTHER HOUSEHOLD ARTICLES AND PARTS THEREOF	0.00	0.00
102	74181039	OTHER TABLE, KITCHEN OR OTHER HOUSEHOLD ARTICLES	0.17	0.16
103	74199920	UTENSILS ARICLES OF COPPER ALLOYS ELECTROPLATED WITH NICKLE SILVER	0.01	0.00
104	74199930	ARTICLE OF BRASS	210.21	166.75
105	74199940	COPPER WORKED ARTICLES	9.07	0.71
106	76151030	OTHER TABLE AND KITCHENWARE OF ALUMINIUM	7.02	7.78
107	76151090	OTHER HOUSEHOLD ARTICLES & PARTS THERE OF	0.21	0.04
108	83061000	BELLS GONGS AND THE LIKE	0.34	0.22
109	83062190	OTHER ORNMNT PLTED WITH PRCS METAL	0.00	0.02
110	83062910	OTHR STATUETTES(EXCLUDING WORKS OF ART)	0.00	0.01
111	83062990	OTHERS - OTHER STATUETTES AND ORNAMENTS	0.16	0.05
112	83063000	PHOTOGRPH,PICTURE/SMLR FRAMES,MIRORS	0.04	0.05
113	83089020	IMITATION ZARI SPANGLES	0.07	0.03
114	83089031	FOR GARMENTS, MADEUPSM KNITWARE, PLASTIC AND LEATHER GOODS - BUCKLES	0.00	0.00
115	83089039	OTHER BEADS AND SPANGLES OF BASE METAL	0.00	
116	92029000	OTHER STRING MUSICAL INSTRUMENTS	0.00	0.00
117	92059010	FLUTES	0.00	0.00
118	92059090	OTHERS WIND MUSICAL INSTRUMENTS	0.00	0.00
119	92060000	PERCUSSION MUSICAL INSTRUMENTS (E.G. DRUMS, XYLOPHONES, CYMBOLS, CASTENETS, MARACAS)	0.00	0.02
120	94033010	CABINETWARE	0.43	0.30
121	94033090	OTHERS -WOODEN FRNTR OF A KIND USED IN OFFICES	0.72	0.64
122	94035010	BED STEAD	0.10	0.14
123	94035090	OTHER WOODEN FURNITURE USED IN BEDROOM	0.30	0.66

124	94036000	OTHER WOODEN FURNITURE WITH OR WITHOUT EMBELLISHMENTS OF OTHER MATERIAL	6.91	9.85
125	94038200	WOODEN OF BAMBOO FURNITURE OF THE KIND USED IN BED	0.08	0.00
126	94038900	OTHER - FURNITURE OF OTHER MATERIALS, INCLUDING CANE, OSIER, BAMBOO PR SIMILAR MATERIALS	1.64	0.58
127	94039000	PARTS OF FURNITURES OF HEADING 9403	0.57	1.04
128	94049099	HANDMADE POUFFES/ARTICLES OF BEDDING, CUSHIONS ETC	6.18	7.83
129	94051010	HANGNG LMPNS COMPLETE FITNGS	0.26	0.45
130	94051020	WALL LAMPS	0.00	0.10
131	94053000	LGHTNG SETS OF A KIND USD FR CHRISTMS TREE	0.00	0.00
132	94055010	HURRICANE LANTERNS	0.25	0.27
133	95030010	DOLLS OF WOOD	0.00	0.01
134	95030090	OTHER	0.99	0.65
135	95051000	ARICLES OF CHRISTMAS	0.14	0.13
136	95059010	OTHER MAGICAL EQUIPMENTS	0.00	0.00
137	96011000	WORKED IVORY AND ARTICLES OF IVORY	0.00	0.00
138	96019010	WRKD TORTOISE-SHELL AND ARTCLS THEREOF	0.00	0.00
139	96019020	WRKD MOTHR OF PEARL & ARTCLS THEROF	0.00	0.01
140	96019030	WRKD BONE(EXCL WHALE BONE)& ARTCLS THROF	0.03	0.00
141	96019040	WRKD HRN,CORL ETC ANML CRVNG MTRL & ARTCLS	0.03	0.01
142	96019090	OTHR UNDER HDNG 9601	0.01	0.01
143	96020010	WORKED VEGETABLE CARVING MATERIAL & ARTICLES THEREOF	0.03	0.00
144	96020020	MOULD/CRVD ARTCLS OF WAX,STEARN,NTRL GUMS AND RESINS AND OTHR MOULD/CRVD ARTCLS	0.00	0.00
145	96020040	OTHR ARTCLS OF UNHRDND GELATIN	0.00	0.00

146	96020090	OTHER WORKED VEGETABLE OR MATERIAL CARVING MATERIAL AND ARTICLES OF THESE MATERIALS MOULDED OR CARVED	0.03	0.11
147	96031000	BROOMS & BRUSHES, CONSTRUCTION OF TWIGS/OTHER VEGETABLE MATERIALS BOUND TOGETHER, WITH/WITHOUT HANDLES	0.63	0.47
148	96062200	BUTTONS OF BASE METAL NOT COVERED WITH TEXTILE MATERIAL	0.00	0.00
149	96089910	PEN HOLDERS PENCIL HOLDERS AND SIMILAR HOLDERS	0.00	0.00
150	96140000	SMOKING PIPES AND CIGAR OR CIGARETTE HOLDER AND PARTS THEREOF.	0.42	0.17
151	97011010	MADHUBANI PAINTINGS(ON TEXTILES)	0.00	0.05
152	97011020	KALAMKARI PAINTINGS(ON TEXTILES)		
153	97011030	RAJASTHANI PAINTINGS(ON TEXTILES)	0.05	
154	97011090	OTHERS-PAINTINGS, DRAWINGS & PASTELS	4.00	3.83
155	97019091	DOMESTIC ARTICLES OF WOOD HAND DECORATED	0.00	0.00
156	97019092	RESTAURANT DECORATION OF PLASTICS		
157	97019099	OTHER HAND DECORATED MANUFACTURED ARTICLES	2.82	1.48
158	97020000	ORIGINAL ENGRAVINGS, PRINTS & LITHOGRAPHS	0.00	0.86
159	97030010	ORIGINAL SCULPTURE & STATUARY IN METAL	0.07	0.09
160	97030020	ORIGINAL SCULPTURES & STATUARY IN STONE	0.03	0.07
161	97030090	ORIGINAL SCULPTURES & STATUARY IN OTHER MATERIALS	0.16	0.20
162	97040010	USED POSTAL STAMP	0.00	0.00
163	97040020	USED OR UNUSED FIRST-DAY COVERS FOR PHILATELICS	0.00	0.00
164	97040090	OTHER UNDER SUB-HEADING 970400	0.00	0.00

165	97050010	STUFFED ANIMALS & BIRDS (TAXIDERMY)	0.00	0.00
166	97050090	OTHERS-COLECTNS & COLLECTRS PIECS OF ZOOLOGICL BOTANICL,MINERALOGICL,ANATOMICL,HISTORICL ARCHAEOLOGICL,ETHNOGRAPHIC/NUMSMATC INTERST	0.00	0.00
167	97060000	ANTIQUES OF AN AGE EXCDNG ONE HUNDRED YRS	0.00	0.00
		TOTAL	410.59	355.14

Source: DGCI&S Kolkata

Category-wise Exports of handicrafts - UAE

EXPORT PROMOTION COUNCIL FOR HANDICRAFTS							
EXPORTS OF HANDICRAFTS TO UAE DURING 2016-17 & 2017-18 ON 167 HS CODES							
S. No.	ITEMS	2016- 2017	2017- 2018	% GROWTH	2016-2017	2017-2018	% GROWTH
		INR CRORES	INR CRORES		USD MILLIONS	USD MILLIONS	
1	ARTMETALWARES	1780.17	1222.45	-31.33	265.58	189.66	-28.59
2	WOODWARES	98.04	105.58	7.69	14.63	16.38	11.99
3	HAND PRINTED TEXTILES & SCARVES	394.58	444.35	12.61	58.87	68.94	17.11
4	HAND KNITTED AND CROCHETTED GOODS	136.88	160.11	16.97	20.42	24.84	21.64
5	SHAWLS AS ARTWARE	0.13	0.00	0.00	0.02	0.00	0.00
6	ZARI & ZARI GOODS	1.81	3.22	0.00	0.27	0.50	0.00
7	IMITATION JEWELLERY	108.15	75.67	-30.03	16.13	11.74	-27.24
8	ATTARS & AGARBATTIES	108.78	142.96	31.42	16.23	22.18	36.67
9	MISCELLANEOUS HANDICRAFTS	128.93	134.71	4.48	19.23	20.90	8.66
TOTAL		2757.47	2289.05	-16.99	411.38	355.14	-13.67

SOURCE: DGCIS KOLKATA