

# Buyers Comment

## on Home Expo India 2019 and April Sourcing season

Prime Interest: **Lounge Furniture**



My first time at an EPCH fair was back in October where I could see and subsequently work with fantastic products by artisans and exporters from India, which is the reason I am back

now. I am here for lounge furniture. I met some new exhibitors and my regular ones. Our market also values Indian home decor and there are importers who are already working with India. I think an EPCH fair in April is a good idea. **Patricia**

**Mwalimu, Kenya**



Prime Interest: **Office Furniture**



This is my first visit to India and I am really liking all the products at the fair here. I have a construction company

back home and we do furniture as well. So, I am here for office furniture and I must say that their quality is so good with so many designs to choose from and they are very different. The percentage of Indian products is very less in Argentina, maybe because of the distance or maybe because we don't communicate much. Certainly there is scope for more business. **Marina Serafina, Argentina**

Prime Interest:

**Home Decor & Lighting**



This is my very first time at an EPCH fair and I am quite impressed by the variety and

quality of products. I and will definitely finalise orders soon. I am here for home decor and lighting. We have a good market base for Indian products in Ghana. People there love products from India. **Eric Bofo, Ghana**



Prime Interest: **Home Decor**



Though I have just begun looking around, the expo looks good to me. My company is Victoria Leland Designs. I am visiting for the first time and am looking for home decorations. So far I have met some exhibitors and I love their products. I will definitely place some orders. I really like the quality here. I feel that India's work is authentic. I am looking forward to see

more and more Indian manufacturers rise above their competitors with their authentic products that have purity, design sensibility and good quality. Back home, not just Indians residing in USA but also locals keep up the demand for Indian products like lighting, décor and even jewellery. **Shannon Scully, USA**



Fruitful buyer visits-key indicators of exhibitors doing good business



**R K Verma**  
Director, EPCH

*Increasing buyer footfall from our focus regions and newly developed markets has been one of the many significant positives of this 8th edition of Home Expo India. Buyers' interest in our Home segment products is reiterated. The artisan groups and entrepreneurs from the SC communities and the North Eastern regions got very good exposure as the RBSM was very successful.*

*We're hopeful of seeing all our patrons here again for the next April sourcing season that will welcome you all to IHGF Delhi Fair – Spring 2020, due from 15th-19th April 2020.*



Prime Interest: **Home Products**



I am here for the third time and I am here for handicrafts, textiles and home decor. I must say that Indian products are very good quality wise and are better than Chinese products in every aspect. The fair has some very good products and I have visited some new exporters as well this time but I am upset with the the fact that very less exporters have displayed their

products in the fair. There should be many more. I am in the favour of April sourcing as it will be very feasible for us to visit all the fairs in Asia at that time. **Abdullah Obaid, Lebanon**