

## EPCH Invites Members Recover Export Dues and settle International Debt Disputes

EPCH has been receiving complaints from its Members Exporters regarding their disputes related to payment of shipments. Members have shared the agnony faced due to these disputes with foreign buyers/clients with EPCH. In view of such member concerns, the

Council has engaged an **International Debt Recovery Organisation** so that the cases pertaining to debt/lost payments of exporters can be minimized. This international debt recovery agency has been engaged to facilitate resolution of disputes and recovery of money from the concerned overseas buyers. In case a member exporter wishes to avail the services of this international debt recovery agency, he /she has to pay US\$ 10 towards the same. However, in order to facilitate exporters to avail the benefit under this initiative, the Council has initiated free of cost service to first 1,000 Member Exporters or three months (whichever is earlier). You are requested to fill the form available on EPCH website [www.epch.in](http://www.epch.in) (<http://www.epch.in/circulars/unrecoveredpayment.pdf>). To avail the benefits of the initiative taken by the Council & give your consent. You can also send your request on the email [renu.gupta@epch.com](mailto:renu.gupta@epch.com).



**Free**  
Service for  
upto 1000 EPCH  
members for upto  
3 months

## Land allotment in Handicrafts Park at Yamuna Expressway Industrial Development Authority (YEIDA)

Yamuna Expressway Industrial Development Authority (YEIDA) has been approached for allotment of land by EPCH to our members as they are already in the process of allotting land to Apparel Park (Promoted by AEPC).

EPCH is willing to propose a Handicrafts Park close to Apparel Park provided sufficient number of members are willing to take this option. Kindly also note that EPCH proposes to have a Common Facility Centre for Furniture, Hard Goods and Fashion Jewellery etc. The area proposed for Handicrafts Park is only 3 kms from proposed Zewar airport, falls on the eastern periphery way and therefore has fast connectivity from Delhi, Meerut, Sonipat, Manesar and also Agra and Jaipur.

If EPCH gets sufficient EOIs it will try and negotiate a better rate (about 30% discount on the published rate), easy instalments (30% down payment and 70% payable in 16 half yearly instalments).

Members can opt for 4000 sq. mts. or less or more, however this scheme applies only to non-polluting units. The existing published rate is as below:

Category	Rate (INR per sq. m.)
Upto 4,000 sq.m.	6,405/-
4,000 to 8,000 sq.m.	5,460/-
8,000 to 20,000 sq.m.	4,620/-
20,000 to 40,000 sq.m.	4,200/-
40,000 to 80,000 sq.m.	4,045/-
Above 80,000 sq.m.	3,885/-

For more details, interested members may visit website of EPCH [www.epch.in](http://www.epch.in) and down load the application.



## EPCH's facility for UV Curable Coating at CFC-Saharanpur

Managing an industrial wood finishing operation is demanding, and survival in today's business climate is not possible by ignoring these issues. For the wood finisher, it is essential to use finishes that are less labour intensive and are applied and dried fast to facilitate high-production speeds. They must also have a low impact on the work and natural environment.

New technology is making a dramatic impact, but the transition to new finish and their associated processes can be costly to implement and time consuming to learn. EPCH has taken an initiative in this direction by Setting up an UV Curable Coating Plant at CFC-Saharanpur.

The ultraviolet curing, is also known as UV curing, a photochemical process of instantly curing or drying the inks, coatings or adhesives by using high intensity ultraviolet light. The UV coatings have many advantages over the traditional curing and drying methods such as PVC coatings. UV curing coatings are used to increase production speed and improve scratch and solvent resistance. The UV cured coatings has been adopted by many industries such as automotive, telecommunications, glass & plastic decorations and graphic arts. The demand of the UV cured coating is increasing rapidly due to its higher productivity in lesser time, with a reduction in the waste, no environmental pollutants and no loss of coating thickness which leads to the growth of the global UV cured coating market. The plant at Saharanpur is functional to provide its services to members w.e.f. 5th May 2018. Members are requested to avail the services.

Contact: Mr. Mohd Asif, Incharge, CFC-Saharanpur;  
Tel.: 0132-2613093; 09027463858.

## Centre for Handicrafts Exports Management Studies

*An Education Initiative of EPCH*

*Offers*

### THREE MONTHS PART TIME CERTIFICATE COURSE *in* HANDICRAFTS EXPORTS MANAGEMENT

This Certificate Programme is designed to upgrade skills of existing workforce and train new work force for the handicrafts exports sector.

#### **Motto : Enhancing skills, catalysing growth**

The course will cover a wide range of topics :

- Government Policies
- Documentation
- Supply Chain, Lean and Smart Manufacturing
- Compliances, Design and Product Development
- Packaging, Banking and Foreign Exchange Management
- Quality Management to Marketing and Digital Marketing of Handicrafts

Programme also includes Industrial Training and Field Visits to ICD and Trade Fairs.

The faculty for the programme is majorly drawn from within the handicraft industry. On successful completion of the programme, the candidates will be ready to join the sector as middle level managers or entrepreneurs.

#### **ADMISSION OPEN AT MORADABAD**

##### **First Batch - 1st October, 2018**

Venue: EPCH House, 12A, C-86, New Moradabad Yojna,  
Delhi Road, Moradabad-244 001

Contact: Ms. Rita Nahata

Mail: dean@epch.com, Mobile +91-9560093308

(Classes will be held on Saturday and Sunday)

Course Fee: Rs. 12,500.00 +18% GST for the Entire Course

*For more details please visit: [www.epch.in/chems](http://www.epch.in/chems)*

## Concor realigns container logistics market with 45-day free storage

Container Corporation of India Ltd (Concor) is seeking to realign the container logistics market by offering 45-day free storage period to exporters and importers at its facilities handling EXIM containers. From September 1, India's biggest rail hauler of containers started offering 45 days free storage period to import/direct port delivery (DPD) loaded containers, export/direct port entry (DPE) loaded containers and 90 days for empty containers across its 46 EXIM terminals.



After the free storage period, Concor will levy uniform terminal service charges (TSC) per day at all EXIM terminals depending upon its category. For levying TSC, Concor has re-designated its 46 EXIM terminals into four categories – six in category A, which includes its flagship Tughlakhabad inland container depot (ICD) and Dadri ICD, 11 in Category B, 9 in Category C and 20 in Category D. Prior to the notification, Concor was offering free days ranging from 5 to 7 days depending on the type of EXIM containers and the TSC after the free storage days was levied slab wise. Concor's move will have a substantial impact on private ICDs. One more thing that will happen subsequent to this decision is customers may start using Concor facilities as temporary warehouses. With shipping line detention typically lasting 14 days and importers still evacuating their DPD boxes via CFS, Concor will now offer customers its containers to de-stuff the material on paying de-stuffing charges after which they can keep the cargo at Concor's facilities free of cost for as much as 45 days. ■

Source: *The Hindu Business Line*

## Govt. developing National Logistics Portal

To ensure ease of trading in the international and domestic markets, the ministry of Commerce and Industry, Government of India, is developing a National Logistics Portal. The portal, to be implemented in phases, will link all the stakeholders of export-import (EXIM), domestic trade and movement and all trade activities on a single platform.

The portal "will fulfil the commitment of the Government of India to enhance trade competitiveness, create jobs, boost India's performance in global rankings and pave the way for India to become a logistics hub," the Ministry said in a statement.

India's logistics sector is highly defragmented, and the aim is to reduce the logistics cost from the present 14 per cent of GDP to less than 10 per cent by 2022. India's logistics sector is very complex with more than 20 government agencies, 40 partnering government agencies (PGAs), 37 export promotion councils, 500 certifications, 1,000 commodities, 160 billion market size. It also involves 12 million employment base, 200 shipping agencies, 36 logistic services, 129 ICDs, 168 CFSs, 50 IT ecosystems and banks and insurance agencies. Further, 81 authorities and 500 certificates are required for EXIM.

As per the Economic Survey 2017-18, the Indian logistics sector provides livelihood to more than 22 million people and improving the sector will facilitate 10 per cent decrease in indirect logistics cost leading to the growth of 5 to 8 per cent in exports. Further, the Survey estimates that the worth of

## Hudson's Bay to merge with Kaufhof

Germany's two major department store chains Galeria Kaufhof and Karstadt will merge, owners Hudson's Bay Company and Signa Holding said in a joint statement. Canadian retail giant Hudson's Bay, which acquired Galeria Kaufhof in 2015, will own 49.99 per cent of a new holding company and Austrian Karstadt owner Signa will hold the remaining 50.01 per cent. The tie-up will create a group with more than Euro 5 billion in combined revenues. As part of the deal, Signa will also acquire 50 per cent stake in the Canadian company's German real estate assets, which it valued at Euro 3.25 billion.

Hudson's Bay launched in Europe in 2015 when it won the battle for Galeria Kaufhof, one of the biggest names on the German high street, after seeing off interest from Mr Benko to buy it for Euro 2.8 bn. The transaction reduces the Canadian company's exposure to Europe. Hudson's Bay and Signa operate 215 department stores and 28 sports shops between them, employing 32,000 workers. The companies did not disclose the number of stores or jobs at risk as part of the deal. The final decision would hinge on terms agreed with the trade unions. ■

## July furniture store sales in US up 3.5%

July sales for furniture and home furnishings stores in the USA rose 3.5% from the same month last year, trailing the broad retail sector, the US government reported. Home furnishings store sales increased to \$10.14 billion from a revised \$9.79 billion for the same month a year ago. Sales decreased 0.5% from revised down sales of \$10.19 billion in June.



July sales for the combined US retail and food services industries increased 6.4% from a year ago to \$507.5 billion and were up 0.5% from June. Retail trade sales increased 6% from July 2017 and 0.4% from the month before. Sales increases at gas stations and food services and drinking places, led all categories with year-over-year gains of 22.2% and 9.7%, respectively. Non-store retailers, primarily e-Commerce and catalog businesses - typically among the top two gainers, posted the third best gain in July, with sales up 8.7% from July a year ago.

The sporting goods, hobby, musical instrument and book stores sector repeated as the only retail category posting a year-over-year decline, with sales off 4.9% from July a year ago. Sales at department stores, a subset of general merchandise stores, posted the smallest gain, up 0.3%. For the May-through-July, home furnishings store sales increased 4.1% from the same three months a year ago. Non-store retailers sales increase 8.9% from the same three months last year, and the broad retail sector grew by 6% increase. ■  
*Source : Furniture Today*

## Furniture groups among organisations citing concern over tariffs

Several furniture associations are among the 150 organisations that sent a letter recently to US trade representative, Robert Lighthizer asking him to avoid further escalation with China and warned of the negative impact of tariffs on American businesses, families and workers.

The American Home Furnishings Alliance (AHFA), the Business and Institutional Furniture Manufacturers Assn. (BIFMA), the International Wood Products Assn. (IWPA), the Juvenile Products Manufacturers Assn. (JPMA) and the National Retail Federation (NRF) are among the organisations that expressed concern over the administration's suggestion that the United States might impose tariffs on all Chinese imports.

According to the letter, "The negative impact will fall particularly hard on small- and medium-sized businesses and their workers, who lack the scale, resources and options to weather or adapt to these tariffs which are counterproductive and so far have only produced increased costs for US businesses and consumers."

The letter also said that imposing a 25% tariff on a total of \$250 billion in Chinese imports, including both tariffs that have already gone into effect this summer and those currently under consideration, would result in \$62.5 billion in tariff costs for US businesses and consumers each year. By contrast, the U.S. government collected only \$33 billion in total tariffs on all global imports in 2017. The organisations say in the letter that they agree that longstanding issues in China have negatively impacted many US companies, and they support the administration's efforts to negotiate meaningful, binding and long-term solutions with the Chinese government, but the organizations say that applying high levels of tariffs on Chinese products will continue to miss the mark. ■ *Source: Furniture Today*