

Buyers Comment

Items of Interest : Lifestyle Products



I am founder and CEO of Sack Me. Our company sells home décor and textiles. This is my first time at IFJAS. I am looking for something new and something not too flashy and yet happy. I am in love with the Indian craftwork and appreciate the time devoted to create a single item. Indian handicrafts are in high demand in

Australia. Looking forward to make some good deals.

Li-Ann Scott, Australia

Items of Interest : Bags & Garments



I have attended EPCH shows(all included) 20 times! I come here looking for garments and bags. I find this platform reasonable and really good. I import from India and have an approximate turnover of one million dollars from Indian goods. So far this fair has helped me find what I look for.

Yosi, Israel

Items of Interest : Fashion Accessories



I represent a company called Soul Sista. This is my second time at the fair and I love the experience here. I deal in jewellery and I came here looking for spiritual products one can wear. I import only from India and products I see at IFJAS have very good market potential. This fair has been very helpful and I have seen new and

innovative things at this platform. **Pina & associate, Australia**

Items of Interest : Accessories & Bags

I am from Nev Group, Vietnam. We have visited India many times before. This is our first time at this fair. We export a lot of Indian goods as they have a very high demand in Vietnam due to their originality and craftsmanship. We are wholesalers. We source accessories and bags. Looking forward to see more bags in the future shows too. **Dinh Van Tho, Vietnam**



Items of Interest : Bags, Scarves & Stoles



I am the CEO of Rainbow LLC, Japan. We sell accessories, handbags, stoles and shawls. Most of the products that we sell at our stores are from India. I love the originality of the products here and the hard work put in to create them. **Kuzuhito Ogasawara, Japan**

Items of Interest : Fashion Accessories



We are from C o r a m a , Argentina. Our company deals in accessories, jewellery and clothes. This is my first visit to IFJAS. We are

really surprised to look at the product variety here; especially intrigued by the scarves and necklaces on display.

Jose Luis Capdevila and Jimena Rey, Argentina





Items of Interest : Fashion Accessories



As I am a designer, I am looking for more unique and original products at this show. Actually, I work at a retail chain as a designer and a buyer. Our company deals in garments, shoes, accessories and bags. This is my first time at this fair. Looking forward to see some goods that China hasn't started producing yet! **Ravit Ingber, Israel**

Items of Interest : Jewellery



I represent a company called Kailash Pty. Ltd. This is my first visit to IFJAS and I am here for stone and silver jewellery. We source nearly 80% of our imports from India. I am here to meet my regular suppliers as well as find new suppliers for the company. Australia has a very good market for jewellery made of semi-precious stones. The fair has been good so far. **Benjamin Thomson, Australia**

Items of Interest : Accessories



I am Product Manager for Yargici. This is my first time in the fair and I am really liking it. My company is looking for women stuff from this fair like fashion accessories. I am really liking products on display here. We are open to all kinds of raw material bases and blends. Indian products are doing good business in our market. We have made some real good deals here. **Elif Ucmak, Turkey**

Strong synergy in buyer interest observed



Mr. R K Verma
Director, EPCH

It is heartening to learn from our regular participants at IFJAS that buyer interest has been better than the previous edition, inspite of volatile market conditions. This is a good sign for our fashion jewellery and fashion accessories manufacturers and exporters. The second day saw more buyers at IFJAS, in the upper halls of

India Expo Centre Mart as the 61st IIGF was being concurrently held at the ground floor halls. There was strong synergy in buyer interest as the products of the two shows strongly complement one another. The artisans and entrepreneurs from the various regions of India also got vital exposure as they've had the opportunity to deal with overseas buyers, established exporters and domestic volume buyers. We thank all stakeholders for their valued patronage.

Items of Interest : Scarves



I have been visiting this fair for four years now. I am here for scarves. The experience so far has been very good. We import only from India. The quality of the displayed goods and their arrangements has improved a lot since past years. The market of Indian goods exists very significantly in Japan and it will hopefully grow. I am looking for new suppliers through this fair and I think it is a nice platform to find them. **Tomohiko Annoura, Japan**



Items of Interest : Fashion Accessories



I am a regular buyer and I work for a retail company which deals in clothes, handbags, and accessories. The art forms made by manufacturers in India are very well received in my country. This is the fourth time that I am visiting this fair. We already work with our regular suppliers here. We are open to sourcing from new suppliers. **Kelley**

Sayer, South Africa

Items of Interest : Bags & Scarves



I represent a brand called, Colori di Mare. I am a wholesaler. We usually deal with garments, bags, scarves, etc. This is my first time at this exposition. I have been to many sourcing shows in India. I am expecting to see lot of original work.

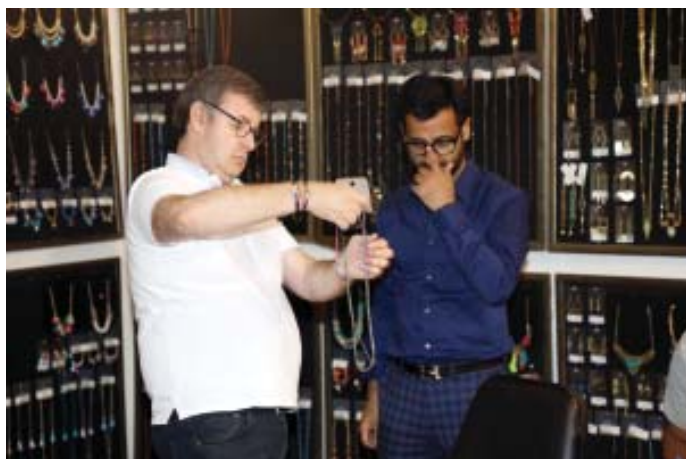
Maurizio Esposito, Italy

Items of Interest : Fashion Accessories



I am from World Tex Ltd. and am attending this fair for the first time. I find the experience quite satisfactory. I came looking for accessories, jewellery and bags. I have found innovative and interesting pieces. I import basically from India and China. The trade platform of IFJAS is very nice and I found what I was looking for.

Pimenova Tatiana, Russia



Items of Interest : Jewellery



I am a business man and the owner of a departmental store called El Costo. Five percent of the goods that I sell at my store are Indian. We are looking for original and eye catchy goods for our shop. This is my first time at this show and I look forward to see some of the products from IFJAS at my store soon.

Baruch Gittelman, Panama

Items of Interest : Fashion Accessories



Our company, Rahr, deals in garments and jewellery. We are wholesalers. Our company buys and sells Indian goods only. Indian handicrafts have a lot of demand in Russia. We have more than ten thousand different items at our shops. People really appreciate Indian handicrafts. Due to less availability, less copies in the market, we get a lot more

profit from Indian goods than Chinese goods. We keep coming to IFJAS and always find something new and different. **Mria Rahr, Russia**

Items of Interest : Fashion Accessories



I am the owner of an accessories shop at Bath(UK) named Pom. I am a wholesaler. We deal in garments, bags and accessories. Thirty percent of the products we sell are sourced from India. Original Indian goods and handcrafted ones have a great demand at our place. **Christine Holden, United Kingdom**

Items of Interest : Embellished Clothing



This is my first time at IFJAS. I am from a company called Chemins des Indes. I am here for embellished nightwear. I have my regular suppliers and am here to meet them. We import only from India. 60% of the goods in our markers are sourced from India. The experience has been very nice. **JB Arnu, France**