

Report

On

One Day Workshop on Export Promotion, International Marketing, Packaging, Custom Procedure for export, E-Commerce & Design & Product Development

**Venue: International Lace Trade Centre,
Narsapur, Andhra Pradesh**

Date: 31st August 2016



Organized By:
Export Promotion Council for Handicrafts (EPCH)
EPCH House, Pocket – 6&7, Sector – C, Vasant Kunj,
New Delhi - 110070



Supported By:
O/o Development Commissioner (Handicrafts)
Ministry of Textiles, Govt. of India

Background

Being recognized as the birth place of Crochet lace almost 150 years back in Andhra Pradesh, a quaint town called Narsapur and the adjoining villages of East and West Godavari today is a fine example of how this art and craftsmanship has been preserved and nurtured.

Introduced by the wives of Christian Missionaries in 19th century in Narsapur, the lace work initially was taught to the marginalized women with an aim to provide them part-time livelihood. The finished products were sold in India and abroad in England, Ireland, Scotland, Australia, Canada, New Zealand etc. With an increase in orders the lace making art became regular industry in and around Narsapur.

Dominated mostly by women artisan, lace art has grown from a mere skill to full-fledged industry today catering to Indian and foreign market and giving employment to nearly two lakh women. Be it home furnishing from living room to bed room or fashion accessories to fashion garment Narsapur lace artisans expertise is unmatched in Athukupani (attached work), Chethipani (hand work) and Kajakuttu (lining work) designs.

However it has been believed by the practitioners that the craftsperson still have no adequate knowledge of market know how. It also has been noted that a large number of force of craftsperson engaged are from weaker sections of the society. The lack of market know how includes the lack of knowledge about market intelligence, design development, packaging, consumers behavior, international compliances prevailing have not enabled them to progress as well as generate employment for their livelihood.

In view of this Export Promotion Council for Handicrafts (EPCH) with support from O/o Development Commissioner (Handicrafts) has conducted “One Days Seminar/Workshop on Export Promotion, International Marketing, Packaging, Custom Procedure for export, E-Commerce, & Design & Product Development at International Lace Trade Centre, Rustumbada, Narsapur, West Godavari, Andhra Pradesh On 31st August 2016”.

Objective of the Program

The basic objectives of the Workshop / Seminar on Export Promotion, International Marketing, Packaging, Custom Procedure for export, E-Commerce, & Design & Product Development is to create an awareness and to educate potential, entrepreneurs, manufacturers and craftsperson by organizing workshops/seminars and create an environment conducive to the export marketing.

The basic objectives are briefly narrated as follows:

- To disseminate the information about export procedure, documentations, marketing, management and Building Skills & Capacities
- Helping them to understand How to Export from the region.
- Creating awareness among Women entrepreneur on policy, procedure and scheme. To help them under take maximum benefits in day to business operation.
- Encouraging more Women entrepreneurs to help them Export of handicrafts products from the district.
- Role of design and product development in the export business.
- Need to change the business perspectives as per the today's market trend.
- To create an export conducive environment and awareness about the potential markets.

The objectives of this workshop approved vide sanction order no. K-12012/4/2/2016-17/R&D DATED 30/5/2016.

Aim of the Program

The seminar was aimed to educate the craftsperson/artisans, national awardees, NGO's/SHG's, entrepreneurs and manufacturers in the Crochet Lace cluster of Narsapur. The Crochet Lace has enormous potential but due to the lack of knowledge of exports, export market, traditional design and product development could not explore their markets and by organizing this seminar, it could able to explain them to know about the export marketing, procedures, documentation, compliances and innovative design trends.

Proceeding of the Seminar

Present on the occasion were Mr K. N. Tulasi, Former COA Member- EPCH and prominent exporter from Andhra Pradesh, Mr. L. Manoj Kumar, H.P.O., Marketing & Service Extension Centre, Office of the Development Commissioner (Handicrafts), Vijayawada, Mr G. Srinivasa Reddy, Faculty on Exports Procedures & Documentation and Mr. S. Rajesh, Faculty on Export Marketing, Design and Product Development

The Export Promotion Council for Handicrafts (EPCH) organized one day Workshop/Seminar on Export Promotion, International Marketing, Packaging, Custom Procedure for export, E-Commerce, & Design & Product Development with support from O/o Development Commissioner (Handicrafts).



Mr K. N. Tulasi, Member- EPCH and prominent exporter from Andhra Pradesh, addressing to participants

The program started with the welcome address by Mr. Rahul Ranjan, Program Officer, EPCH. Mr. Ranjan has briefly explained about the objective of the program.

Mr K. N. Tulasi, Member- EPCH and prominent exporter from Andhra Pradesh shared his experience of Crochet lace business from the cluster. He appreciated initiative of Council which has boosted the demand of the Crochet Lace in International as well as Domestic Market. He extended his thanks to the O/o DC (Handicrafts) and EPCH for conducting the workshop in Narsapur.

Mr. L. Mano Kumar, H.P.O., Office of DC (Handicrafts), Vijayawada spoke in detail about the various schemes available in the office of the DC (Handicrafts) for the benefit of the artisan community and urged the participants to make use of the schemes and explore the growth of exports from the Region. He also informed to craftsperson about National Award for Handicraft product to increase them to come forward to show their best talent in making Crochet – Lace Products.



Mr. L. Manoj Kumar addressing to Participants

First presentation was made by Mr. G. Srinivas Reddy on Export documentation and Custom Procedures. In this session the participants were informed about various documentation required for the export business and also all procedure related to the custom.

In his presentation he explained that in India custom clearance is a complex and time taking procedure that every exporter faces in his export business. Physical control is still the basis of custom clearance in India where each consignment is manually examined in order to impose various types of Export Duties. High import tariffs and multiplicity of exemption and export promotion scheme also contribute in complication the documentation and procedures. So, a proper knowledge of the custom rules and regulation becomes important for the exporter.



Mr. G. Srinivas Reddy facilitating workshop on Export

He briefed artisans about documentation required to start exports:

- a) Registration: Any Exporter who wants to export his good need to obtain PAN based Business Identification Number (BIN) from the

Directorate General of Foreign Trade prior to filing of shipping bill for clearance of export goods. The Exporters must also register themselves to the authorized foreign exchange dealer code and open a current account in the designated bank for credit of any drawback incentive.

b) Customs Formalities:

- Goods may be shipped out of India only after Custom's clearance has been obtained.
- Following documents to the customs authorities to be submitted:
 - i. Shipping bill
 - ii. Declaration regarding truth or statement made in the shipping bill
 - iii. Invoice
 - iv. Packing list
 - v. Export value declaration
 - vi. GR form/SDF form
 - vii. Export License
 - viii. Quality control inspection certificate
 - ix. Contract registration certificate
 - x. Letter of credit/Purchase order
 - xi. AR-4 Forms
 - xii. Any other documents required

c) Exchange Control Formalities: An exporter, who has sent goods outside the country, has the obligation to satisfy the Reserve Bank of India that he has received payment from his overseas buyer.

- Make a declaration on the prescribed form to the Collector of Customs that foreign exchange, representing the full export value of goods, has been or will be disposed of in the manner and within the period specified by the RBI
- Negotiate all shipping documents, including those relating to sales on consignment basis, through authorized dealers (Bank).
- Receive payment by an approved method
- Surrender the foreign exchange received from exports to the exchange control authority through authorized dealers (Bank).

d) Shipping the goods: goods may be exported to foreign by sea, air, post, land or river.

- Shipping by sea: To obtain the permission of the port authorities for the movement of the goods into the port, it is necessary to present the cart ticket (Crating Order) to the gate warden/inspector/keeper at the port gate.
- Shipping by Air: Shipping by Air has become popular for each product as commodities which are perishable and seasonal of high in cost but low in bulk or schedule as per the buyer.
- Shipping by Post: shipping of goods may be affected by post, subject to the foreign trade and foreign exchange regulations of the country.
- Shipping by land: the procedure for the export of excisable goods by land to countries like Afghanistan, Nepal & Bangladesh is, by and large, similar to the one laid down for

export by sea.

e) Negotiation of Documents: After shipping, the exporter should arrange to obtain payment for the exports by negotiating the relevant documents through bank.



Workshop in Progress

f) Export Incentive: if the exporter is entitled to any export incentives, he/she should

take the necessary steps to realize it (them).

g) Principal Export Documents:

- Commercial invoice
- Packing list
- Bill of landing
- Combined transport document
- Certificate of inspection/Quality control
- Insurance certificate/Policy
- Certificate of origin
- Bills of exchange and shipment advice

h) Auxiliary Documents:

- Performa Invoice
- Intimation for inspection
- Shipping instruction
- Insurance declaration
- Shipping order
- Mate receipt
- Application for certificate of origin letter to the bank for collection/negotiation of documents

i) Regulatory Documents:

- Gate Pass -1/Gate Pass-2 – prescribed by Central Excise Authorities
- AR4/AR4A form – prescribed by Central Excise Authorities
- Shipping Bill/Bill of Export - prescribed by Central Excise Authorities
- Export Application/Dock Challan - prescribed by Port Trust
- Receipt for payment of Port Charges
- Vehicle Ticket
- Exchange Control Declaration – Prescribed by RBI, GR/SDF form
- Freight Payment certificate
- Insurance premium payment certificate

j) Documents related to goods:

- Invoice: An invoice is the seller's bill for merchandise and contains particulars of goods, quantity, total value, packing, etc.
 - Packing note and list: Difference between a packing note and packing list is that the packing note refers to the particulars of the contents of an individual pack, while packing list is a consolidated statement of the content of a number of cases or packs.
 - Certificate of origin: A certificate of origin, as the name indicates, is a certificate which specifies the country of the production of the goods.
- k) Certificate Related to Shipment:
- Mate Receipt: A mate receipt is a receipt issued by the Commanding Office of the ship when cargo is loaded on the ship and contains information about the name of the vessel, berth, date of shipment, description of packages, marks and number on the board the ship etc.
 - Shipping Bill: The Shipping Bill is the main document of the basis of which the custom's permission for export is given.
 - Cart Ticket (Carting Order): A cart ticket, also known as a cart chit, vehicle and gate pass, is prepared by the exporter and includes details of the export cargo in terms of the shipper's name, the number of packages, the shipping bill number, the port of destination and the number of the vehicle carrying the cargo.

Second presentation was made by Mr. S. Rajesh, Designer, NIFT, Hyderabad; in this session the participants were made aware regarding design aspect.

He briefed the participants about various upcoming Trends along with details of materials, finishes, textures including the creative, technical and outfitted aspects of the product range. He explained that visual merchandising is the art of presentation which puts the merchandise in focus. It provides silent service to the customers, assisting them in finding their products more easily. He briefed the participants on the importance of creating the unique designs, latest trends and product ranges which has long term effect in the market.

In another presentation Mr. Rajesh explained how the artisans can add value to their crafts and how they can market it. He shared his experience with the participants. He spoke at length on business process analysis and international marketing, sales and distribution, marketing and e-business applications. He briefed the participants how they can develop their designs with respect to demand in market and suggested some marketing ideas which would help the artisans to project their skills



Mr. S. Rajesh, Designer, NIFT, Hyderabad facilitating Workshop

In another session Mr. Rahul Ranjan gave a presentation on activities of EPCH and also explained to artisans and manufacturer that Council office at ILTC will provide handholding in starting a business. He requested to all participants that whenever required any assistance for documentation process, they are welcome to ILTC office for assistance.

The workshop was ended at 4:30 pm with certificate distribution by the present guest faculty. Vote of thanks was given by Mr. Rahul Ranjan.



Group Photo of Workshop

Certificate Distribution



Distribution of Participation Certificate

Highlight of the Workshop:



Training in progress



Workshop Participated by Craftsperson/Manufacturer/Exporters



Workshop addressed by Mr. L. Manoj Kumar, HPO



Workshop facilitating by Mr. S. Rajesh, Designer

List of Participants

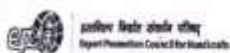
S.No	Name of Artisan/ Craftsperson	Address	Caste Category	Craft Practice	Artisan ID Card No.
1	ANDE ANASUYA	DR NO 2-77,RAMALAYAM STREET SARIPALLI NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	OC	Crochet Lace	SR/AP/VJW/2279
2	NANDHAYALA SEETHA	2-205,LIKHITHAPUDI LIKITHAPUDI NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	OC	Crochet Lace	SR/AP/VJW/4509
3	KUNASANI RADHA DIVE	2-55LIKHITHAPUDI LIKITHAPUDI NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	OC	Crochet Lace	SR/AP/VJW/4517
4	ANDE LAKSHMI KUMARI	DR NO 2-119, LIKITHAPUDI NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	OC	Crochet Lace	SR/AP/VJW/2177
5	RAVURI MANJU	2-102,LIKHITHAPUDI LIKITHAPUDI NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	OC	Crochet Lace	SR/AP/VJW/4527
6	DAGGUMILLI SATHAVANI	2-65/1,LIKHITHAPUDI LIKITHAPUDI NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	OC	Crochet Lace	SR/AP/VJW/4493
7	LANKALAPALLI LEELA GOWRI	2-124,LIKHITHAPUDI, NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	OC	Crochet Lace	SR/AP/VJW/4506
8	CHANDANALA NAGA LAKSHMI	3-113/1,LIKHITHAPUDI , NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	OC	Crochet Lace	SR/AP/VJW/4525
9	AKULA VEERA VENKATA LAKSHMI	2-91, UYYALASTAMBALA CENTER LIKITHAPUDI NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	OC	Crochet Lace	SR/AP/VJW/2210
10	BELLAMKONDA MALLESWARI	2-60,LIKHITHAPUDI, NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	OC	Crochet Lace	SR/AP/VJW/4519
11	VEERA BALAMANI	1-144/2, KEESIPUDI LIKITHAPUDI NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	OC	Crochet Lace	SR/AP/VJW/2219
12	PITANI ESWARI	1-123,LIKITHAPUDI, NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	OC	Crochet Lace	SR/AP/VJW/4581
13	TANGELLA LAKSHMI VIJAYA	2-32/1, LIKHITHAPUDI, NEAR KULAYICHERUVU NARASAPUR NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	OC	Crochet Lace	SR/AP/VJW/8826
14	TANGELLA KANAKA DURGA	2-32/1,LIKHITHAPUDI, NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	OC	Crochet Lace	SR/AP/VJW/4537
15	SEELAMSETTI JAYA LAKSHMI	3-63, KOTHA KALUVA, RUSTAMBADA NARASAPUR NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	OC	Crochet Lace	SR/AP/VJW/8816

16	SIRIGINEDI KANAKA DURGA	16-1-2/1, NARSAPURAM NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	OC	Crochet Lace	SR/AP/VJW/7949
17	TADICHARLA SAILAJA	16/4/82, WEAVERS COLONY, NEAR AP HOUSING BOARD NARSAPUR, WEST GODAVARI ANDHRA PRADESH 534275	BC	Crochet Lace	SR/AP/VJW/8818
18	PICHUKA DHANA LAKSHMI	16-4-102, NANDAMURI VIVARS COLONY, NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	BC	Crochet Lace	SR/AP/VJW/8821
19	PICHUKA PUSHPAVATHI	16-04-82/1, VIVARS COLONY, NARSAPUR NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	BC	Crochet Lace	SR/AP/VJW/8819
20	SOMANA DURGA ADILAKSHMI	16-4-83, NARSAPURAM NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	BC	Crochet Lace	SR/AP/VJW/8155
21	KONAPALA KANAKA LAKSHMI	16-4-65, NARSAPURAM NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	BC	Crochet Lace	SR/AP/VJW/8152
22	SELLA VARALAKSHMI	16-4-20/1, WEAVERS COLONY NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	BC	Crochet Lace	SR/AP/VJW/6201
23	BANDARU VIJAYA	16-2-14/1, NARSAPURAM NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	SC	Crochet Lace	SR/AP/VJW/8126
24	NALLI SUVARNA KUMARI	9-11-16 KOLLA BATHUL ST. RUSTUMBADA NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	SC	Crochet Lace	SR/AP/VJW/6015
25	BANDHELA JHANSI	16-4-1-42, RUSTUMBADA NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	SC	Crochet Lace	SR/AP/VJW/7940
26	VANKA MEENAKSHI	2-20-40, SEELAM VARI STREET, ALCOT GARDENS, RAJAHMUNDRY (URBAN) EAST GODAVARI ANDHRA PRADESH 533101	BC	Crochet Lace	SR/AP/VJW/8827
27	KUSAMPUDI VENKATA LAKSHMI	7-8, NARSAPURAM YV LANKA NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	OC	Crochet Lace	SR/AP/VJW/4555
28	GUDAPATI NAGA TULASI KALYANI	1-232, NEAR RAMALAYAM, KALIPATNAM, MOGALTHUR WEST GODAVARI ANDHRA PRADESH 534281	OC	Crochet Lace	SR/AP/VJW/8811
29	GUDAPATI RATNAM	1-208/1, KALIPATNAM MOGALTHUR WEST GODAVARI ANDHRA PRADESH 534281	OC	Crochet Lace	SR/AP/VJW/5371
30	JAKKAM VENKATA SESA KANAKA DURGA	1-47, METLA COLONY JANUPALLI AINAVILLI EAST GODAVARI ANDHRA PRADESH 533577	OC	Crochet Lace	SR/AP/VJW/8812
31	GUDAPATI SATYAVANI	1-232/1, KALIPATNAM MOGALTHUR WEST GODAVARI ANDHRA PRADESH 534281	OC	Crochet Lace	SR/AP/VJW/5377

32	GUDAPATI ALIVELU MANGATAYARU	1-222/1, KALIPATNAM MOGALTHUR WEST GODAVARI ANDHRA PRADESH 534281	OC	Crochet Lace	SR/AP/VJW/6317
33	PULANGAM VENKATA LAKSHMI	2-179/MUTYALA PALLI KOTHOTA MOGALTHUR WEST GODAVARI ANDHRA PRADESH 534281	OC	Crochet Lace	SR/AP/VJW/8813
34	PUPALLA NAGALAKSHMI	2-122,KOTHOTA MUTYALAPALLI MOGALTHUR WEST GODAVARI ANDHRA PRADESH 534281	OC	Crochet Lace	SR/AP/VJW/8814
35	KOTIPALLI GANGABHAVANI	2-235, KALIPATNAM EAST MOGALTHUR WEST GODAVARI ANDHRA PRADESH 534281	OC	Crochet Lace	SR/AP/VJW/8823
36	MARUBOYINA SARASWATHI	2-229, KALIPATNAM MOGALTHUR WEST GODAVARI ANDHRA PRADESH 534281	OC	Crochet Lace	SR/AP/VJW/7227
37	BATTULA BHUDEVI	1-207, KALIPATNAM MOGALTHUR WEST GODAVARI ANDHRA PRADESH 534281	OC	Crochet Lace	SR/AP/VJW/7224
38	TANUKULA LAKSHMI JYOTHI	1-192/1, KALIPATNAM MOGALTHUR WEST GODAVARI ANDHRA PRADESH 534281	OC	Crochet Lace	SR/AP/VJW/7236
39	SATTINENI NEELIMA	2-238. KALIPATNAM MOGALTHUR WEST GODAVARI ANDHRA PRADESH 534281	OC	Crochet Lace	SR/AP/VJW/7223
40	RANGISETTI RANGAMANI	1-181/1, MOGALTHURU KALIPATNAM MOGALTHUR WEST GODAVARI ANDHRA PRADESH 534281	OC	Crochet Lace	SR/AP/VJW/7234
41	MARUBOYINA VV DURGA BHAVANI	12-157,KALIPATNAM KALIPATNAM MOGALTHUR WEST GODAVARI ANDHRA PRADESH 534281	OC	Crochet Lace	SR/AP/VJW/7608
42	NIMMALA ESU RATHNAM,	16-4-62/1, RUSTUMBADA NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275	OC	Crochet Lace	SR/AP/VJW/7941
43	D VENKATA SWAMY	J J LAKSHMI SEETHARAMAPURAM NARSAPUR WEST GODAVARI ANDHRA PRADESH 534280		Crochet Lace	Exporter
44	A V BRAHMA RAO	A V EXPORTS SEETHARAMAPURAM NARSAPUR WEST GODAVARI ANDHRA PRADESH 534280		Crochet Lace	Exporter
45	L V V S N RAJU	INDIA LACE SOURCE NARSAPUR, WEST GODAVARI ANDHRA PRADESH 534275		Crochet Lace	Exporter
46	K N TULASI RAO	RAMAKRISHNA PARAMAHAMSA SEETHARAMAPURAM NARSAPUR WEST GODAVARI ANDHRA PRADESH 534280		Crochet Lace	Exporter
47	A VISHNU	IMPERIAL LACE EXPORTS SEETHARAMAPURAM NARSAPUR WEST GODAVARI ANDHRA PRADESH 534280		Crochet Lace	Exporter

48	P V GANAPATHI	IMPERIAL LACE EXPORTS SEETHARAMAPURAM NARSAPUR WEST GODAVARI ANDHRA PRADESH 534281		Crochet Lace	Exporter
49	M T NAIDU	HIMANI EMBROTEX Door No.6-15-6, Gantavari Street, Narsapur-534275 ,West Godavari Dist. Andhra Pradesh, India		Crochet Lace	Exporter
50	M GOPALA KRISHNA	GOLDEN LACE EXPORTS SEETHARAMAPURAM NARSAPUR WEST GODAVARI ANDHRA PRADESH 534280		Crochet Lace	Exporter
51	D N MURTHY	APOORVA HANDICRAFTS NARSAPUR, WEST GODAVARI ANDHRA PRADESH 534275		Crochet Lace	Exporter
52	B UDAYA BHASKAR NAIDU	LAYOLA EXPORTS 14-10-7,SHANKUR PET ,PALAKOL WEST GODAVARI ANDHRA PRADESH 534260		Crochet Lace	Exporter
53	S RAVI KUMAR	GODAVARI DELTA WOMEN LACE RUSTUMBADA NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275		Crochet Lace	Exporter
54	K B RAO	PAN GODAVARI LACE FACILITIES RUSTUMBADA NARSAPUR WEST GODAVARI ANDHRA PRADESH 534275		Crochet Lace	Exporter

Participants Attendance



ONE DAY SEMINAR ON "EXPORT PROMOTION INTERNATIONAL MARKETING, PACKAGING, CUSTOM PROCEDURE FOR EXPORT E-COMMERCE & DESIGN & PRODUCT DEVELOPMENT IN HANDICRAFTS SECTOR" AT ILTC, NARSAPUR, WEST GODAVARI, ANDHRA PRADESH ON 31ST AUGUST, 2016.



SANCTION ORDER NO:- K-120124/2/2015-17/R&D DATED 30/8/2016.

ATTENDANCE SHEET

VENUE: ILTC, Narsapur

DATE: 31 August 2016

S. No.	NAME OF PARTICIPANT & ID CARD NO.	FATHER'S / SPOUSE'S NAME ADDRESS & CONTACT NO.	GENDER & AGE	CATE-GORY	CRAFTS	DATE
						<u>31-8-2016</u>
1	ANDE ANASOYA	SATTANARAYNA 7674960636	FEMALE 30	OC	Crochet Lace	A. Anasoya
2	NANDHAYALA SEETHA	SRINU 9618372699	FEMALE 25	OC	Crochet Lace	N. Seetha
3	KONASANI RADHA DIVE	VEERA VENKATA VIRA PRASAD 9573432008	FEMALE 30	OC	Crochet Lace	K. Radha Dive

Checked, Verified & Approved by:

Signature:

Name:

Designation:

L. Manoj
MANOJ L
Handicraft Promotion Officer

Rabdhajun

BATCH No: 1

S. No.	NAME OF PARTICIPANT & ID CARD NO.	FATHER'S / SPOUSE'S NAME ADDRESS & CONTACT NO.	GENDER & AGE	CATE-GORY	CRAFTS	DATE
4	ANDE LAKSHMI KUMARI	950552571 BALA VENKATA SRINIVAS	FEMALE 24	OC	Crochet Lace	A. Lakshmi Kumari
5	RAVURI MANJU	RAVURI VENKATMA 9963755092	24 FEMALE	OC	Crochet Lace	R. Manju
6	DAGUMILLI SATYARANI	D. NAGARAJU 9908527986	22 FEMALE	OC	Crochet Lace	D. Satya Vani
7	L. LEEA GOWRI	L. VEERA BHADRA RAO 8897308216	23 FEMALE	OC	Crochet Lace	L. Leela Gowri
8	CHANDANAA NAGIA LAKSHMI	C VENKATESWARA RAO 9989255796	22 FEMALE	OC	Crochet Lace	CH. NAGALAKSHMI
9	AKOLA VEER VENKATA LAKSHMI	A. SOMA RAJU 9989385861	25 FEMALE	OC	Crochet Lace	AKOLA VEER VENKATA

Checked, Verified & Approved by:

Signature:

Name:

Designation:

L. Manoj
MANOJ L
Handicraft Promotion Officer

Rabdhajun

BATCH No: 1

S. No.	NAME OF PARTICIPANT & ID CARD NO.	FATHER'S / SPOUSE'S NAME ADDRESS & CONTACT NO.	GENDER & AGE	CATE-GORY	CRAFTS	DATE
10	BELAMKONDA MALESWARI	B NAGESWARA RAO 9951284653	20 FEMALE	OC	Crochet Lace	D.Malle Swari
11	VEERA BALA MANI	KONDALA RAO 9849311192	36 FEMALE	OC	Crochet Lace	V. Bialammani
12	PLTANI ESWARI	KRISHNA RAO 7660956433	25 FEMALE	OC	Crochet Lace	- P. Swari
13	TANGELLA LAKSHMI VIJAYA	T. KRISHNA 9849074041	20 FEMALE	OC	Crochet Lace	T. Lakshmi vijaya
14	TANGELLA KANAK DURGA LAKSHMI PRASANNA KUMARI	T. KRISHNA 9849074041	19 FEMALE	OC	Crochet Lace	T.K.P.L.P. Kumari
15	SELLASETHI JAYA LAKSHMI	RAJESH 9652584451	29 FEMALE	OC	Crochet Lace	S. Jaya Lakshmi

Checked, Verified & Approved by:

Signature: 

Name:

Designation:



BATCH No: 1

S. No.	NAME OF PARTICIPANT & ID CARD NO.	FATHER'S / SPOUSE'S NAME ADDRESS & CONTACT NO.	GENDER & AGE	CATE-GORY	CRAFTS	DATE
16	SJRIGINJIDI KANAK DURGA	YESU DASU 8374076338	29 FEMALE	OC	Crochet Lace	S. Kanak Durga
17	TADI CHARLA SAJJA	V. SIVA KUMAR 9492736308	27 FEMALE	BC	Crochet Lace	V.T. Sai
18	PICHKA DIWANALAKSHMI	P. CHIRINJI VI 9290064623	22 FEMALE	BC	Crochet Lace	P. Dhana Lakshmi
19	PICHKA, PUSHPAVATHI	SAI BABU 8790667991	24 FEMALE	BC	Crochet Lace	P. Pushpavathi
20	SOMANA DURGA ADI LAKSHMI	SATYANARAYANA 9949024623	28 FEMALE	BC	Crochet Lace	S. Durga Adilakshmi
21	KONAPAKA KANAKA LAKSHMI	K. RAJU 9848099284	27 FEMALE	BC	Crochet Lace	K. Kanakalakshmi

Checked, Verified & Approved by:

Signature: 

Name:

Designation:



BATCH No: 1

S. No.	NAME OF PARTICIPANT & ID CARD NO.	FATHER'S / SPOUSE'S NAME ADDRESS & CONTACT NO.	GENDER & AGE	CATE-GORY	CRAFTS	DATE
22	SELLA VARALAKSHMI	MALLIKARJUNA RAO 8019940772	35 FEMALE	BC.	Crochet Lace	S. Sella
23	BANDARU VIJAYA	ISSAC 9550437517	20 FEMALE	SC	Crochet Lace	B. vijaya
24	NALLI SOUARNA KUMARI	HARI BABU 9666177876	30 FEMALE	SC	Crochet Lace	N. souarnakumari
25	BANDELA JHANSI	SRIDHAR 9652324103	33 FEMALE	SC.	Crochet Lace	B. Jhansi
26	VANKA MEENAKSHI	SRINU.	31 FEMALE	BC.	Crochet Lace	V. Meenakshi.
27	KUSAMPUDI VENKATA LAKSHMI	SRINIVAS. 9542654592	31 FEMALE	OC.	Crochet Lace	K. V. Lakshmi
28	GUDAPATI NAGA TULSI KALAYANI	G. NAGARAJU.	26 FEMALE	OC	Crochet Lace	G. Naga Tulsi Kalayani

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S. No.	NAME OF PARTICIPANT & ID CARD NO.	FATHER'S / SPOUSE'S NAME ADDRESS & CONTACT NO.	GENDER & AGE	CATE-GORY	CRAFTS	DATE
29	GUDAPATI RATNAM	APPARAO 9032921865	27 FEMALE	OC.	Crochet Lace	G. Ratnam
30	JAKKAM VENKATA SESHAKANKA DURGA	SRINIVAS. 9704969602	27 FEMALE	OC.	Crochet Lace	J. V. S. - Kankana Durga
31	GUDAPATI SATYAVANI	G. NAGARAJU	20 FEMALE	OC.	Crochet Lace	G. Satyavani
32	GUDAPATI ALIVELU MANGA TAYARU.	RAMBABU 8019902326	26 FEMALE.	OC	Crochet Lace	G. Alivelu Manga Tayaru
33	PULGAM VENKATA LAKSHMI	SURI BABU 9550495495	32 FEMALE	OC.	Crochet Lace	P. Venkatalakshmi
34	POPPALA NAGALAKSHMI	POPPALA PEVATHI 9603504944	27 FEMALE	OC	Crochet Lace	P. Nagalakshmi
35	KOTIPALLI GANGABHAVANI	K VENU GOPPALA RAO. 9492395592	27 FEMALE	OC.	Crochet Lace	K. Gangabhavani

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S. No.	NAME OF PARTICIPANT & ID CARD NO.	FATHER'S / SPOUSE'S NAME ADDRESS & CONTACT NO.	GENDER & AGE	CATE-GORY	CRAFTS	DATE
36	MARUBOYINA SARASWATHI	M. SUBBARAO 9848215774	24 FEMALE	OC	Crochet Lace	M. Saraswathi
37	BATTULA BHUDEVI	SATYANARAYNA 7416274855	20 FEMALE	OC	Crochet Lace	B. Bhudevi
38	TANUKOLA LAKSHMI	T. KRISHNA 9032938508	20 FEMALE	OC	Crochet Lace	T. Lakshmi Dothi
39	SATTINENI NEELIMA	SATYANARAYNA 9177143746	18 FEMALE	OC	Crochet Lace	S. Neelima
40	RAGISETTI RANGAMANI	R. GEDDAYYA 995105075	19 FEMALE	OC	Crochet Lace	R. Rangamani
41	MARUBOYINA VEERA VENKATA DURGA BHAVANI	VENKATESWARLU 8096765168	23	OC	Crochet Lace	M.V.V. D. Bhavani
42	NIMMALA YESU RATNAM	N. NARAYANA SWAMY 7893579885	35 FEMALE	OC	Crochet Lace	N. Yesu Retman

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Signature: 

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BATCH No: 1

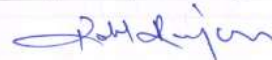
S. No.	NAME OF PARTICIPANT & ID CARD NO.	FATHER'S / SPOUSE'S NAME ADDRESS & CONTACT NO.	GENDER & AGE	CATE-GORY	CRAFTS	DATE
43	D. VENKATA SWAMY	T. J. LAKSHMI			Crochet Lace	D. Venkataswamy
44	A. V. BRAHMARAO	A. V. EXPORTS			Crochet Lace	A. V. Brahmarao
45	L. V. V. S. N. RAJU	INDIA LACE			Crochet Lace	L. V. V. S. N. Raju
46	K. N. TULASIRAO	RKPH			Crochet Lace	K. N. Tulasirao
47	A. VISHNU	IMPERIAL LACE EXPORTS			Crochet Lace	A. Vishnu
48	P. V. GANAPATHI	Imperial lace Exports.			Crochet Lace	P. V. Ganapathi
49	M. T. NAIDU	HIMANI EXPORTS			Crochet Lace	M. T. Naidu

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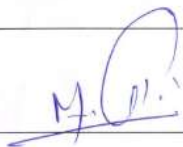




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S. No.	NAME OF PARTICIPANT & ID CARD NO.	FATHER'S / SPOUSE'S NAME ADDRESS & CONTACT NO.	GENDER & AGE	CATE-GORY	CRAFTS	DATE
50	M.GOPALA KRISHNA	GOLDEN LACE			Crochet Lace	
51	D.N MURTHY	APOORVA HANDICRAFTS			Crochet Lace	
52	B.UDAYABHASKAR NAIDU	LAYOLA EXPORTS			Crochet Lace	
53	S.RAVIKUMAR	GODAVARI DEIFA WOMEN LACE			Crochet Lace	
54	K B RAO	PAN GODAVARI LACE FACILITIES & SERVICES PVT.			Crochet Lace	
55					Crochet Lace	



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