

# Buyers Comment

## Prime Interest: **Lifestyle Products**



I am from Importadora Mar Y Tierra and this is my first time at this fair. Usually I import from South America and Central America. I have not signed any deals yet but I can see that the products are of good quality and the manufacturing is excellent. Further, it's a really good fair for the buyers.

**Ana Maria Justiniano Cortez, Bolivia**

## Prime Interest: **Jewellery & Garments**

I am from Mighty Figosh Mart Ent., Ghana and this is my second time to this fair. I am



looking for garments and jewellery. I have been importing regularly from India. I have imported \$6000 worth of products from India but I also import from China. Indian goods are fantastic and the fair is superb!

**Dennis Asare Darko, Ghana**



## Prime Interest: **Fashion Accessories**



My company-Showroom Modnxidom, is five years old and we have 2-3 showrooms in Kyrgyzstan. I am looking for textiles, garments and accessories. This is my first time at this fair but I have been buying goods from India through a buying agent. Besides that, I also source from

France, Georgia, Turkey, Russia and China. I am happy to be here. The pieces are different from European and Soviet Union. Design is innovative. I don't like traditional products much, I want conceptual products and I can see a lot of them over here. **Vurmhnbetova Sonum, Kyrgyzstan**

## Prime Interest: **Fashion Accessories**



Basically, our company-Milan Industries, imports handicrafts and we do retailing in Durban, South Africa. I try to come to these fairs every other year. I have regular buyers from India but not from this Show. I am looking for ladies' accessories and also for men's accessories such as wallets,

handbags, laptop bags and stuff that sells in our market in Africa. I have been importing from India since the last five years and the experience.

**Mischen Lutchman, South Africa**

## Prime Interest: **Indian Jewellery**



This is my first time in this show. I saw an actress wearing some jewellery on zee network and it attracted me to Indian jewellery. The designs are so beautiful and the quality is very good. I am going to place many orders and I would love to work with India. The fair is very good with great facilities.

Nigerians love made in India products.

**Okeke Chinyere, Nigeria**

## Prime Interest: **Artisanal Garments**



I am looking for ladies' garments and this isn't our first time here. Besides India, we

also import from China and Vietnam. My company-Gloria Co. Ltd. is 55 years old. I believe that the Indian products have great potential and we get good products in affordable prices.

**Hajime Takahashi, Akiko Aritomo and associate, Japan**

## Prime Interest: **Beaded Bags**



I am here for bags, beaded mostly. I am a regular buyer and visited my same old suppliers. I noticed lot of innovations. I've importer around 18-25% of my products from India and my experience has been really good. India is very hospitable, the food,

lodging, WiFi, everything is good.

**Jan Grisel, South Africa**

## Prime Interest: **Artisanal Apparel**



We are a women's wear and accessories fashion house. We make garments specifically using Indian products. This fair is my introduction to readymade items. We are thinking of opening up a concept store so we are only looking for selected items. There

is great potential over here and the best thing is that the manufacturers are flexible. Products are amazing and the quality is high. We majorly source from India but besides that, we have China, Turkey and Belarus as our sources.

**Alytnai, Kyrgyzstan**

## Moving ahead from strength to strength



**Mr. R K Verma**  
Director, EPCH

*I congratulate our members for showcasing vibrant collections which requires consistent hard work across the value chain to gain consumer confidence and build the market share.*

*We at EPCH are pleased that our efforts in bringing the buyers and sellers together at IFJAS have yielded fruit and we see encouraging buyer traffic appreciating the collections put up by our exhibitors, as compared to the 2018 show. Innovative, trendy and classical fashion jewellery & accessories, aesthetically displayed are attracting many buyers. We are sure to continue the trend with the IHGF Delhi Fair Autumn 2019 scheduled from 16th to 20th October and then the IHGF Delhi Fair Spring 2020 show rescheduled to most viable dates, 15-19 April 2020.*

## Prime Interest: **Accessories & Bags**



I am from James Arts and Crafts. I am looking for crafty products such as beadware, jewellery, and handbags. I haven't made any new deals yet but I've made contacts so we'll see if that leads us anywhere. I've imported from India before but it was more of furniture and

hardwood. This time, I am looking for different material. I've enjoyed the fair so far.

**Lawrence Courtney, South Africa**



Prime Interest: **Fashion Accessories**



I am from Marder international. I am looking for fashion accessories and bags. I haven't imported from India before so this is my first time at the fair and will be my first time importing from here. I have made deals. The fair is very well organised, there

are a range of products, everything is under one roof and the quality of the products is very impressive.

**Graham Michael Marder, South Africa**

Prime Interest: **Accessories**



I am from T&D agencies. I deal in apparel and accessories. This is my first time at this fair but we have been importing from India since the last five years. I also source goods from Chile and Bangladesh. The products here are the most unbelievable. Embellishments and

designs are amazing. The South African markets need to know more about this fair. I found about it through my buying agent. This fair exceeds expectations and I wish more people get to know about it.

**Stephen Schultz, South Africa**

Prime Interest: **Imitation Jewellery**



I am looking for clothing, jewellery and shoes. I am basically doing silver customised jewellery. Since the economy of South African market isn't so strong, we source more of imitation jewellery. This is my second time. I am here for more modern and less ethnic

things. I met my regular sellers as well also met some new ones. Indian fairs offer a wide range of selection and the fair is really nice and well-organised due to which we can tour comfortably.

**Lizel Olckers, South Africa**

Prime Interest: **Light Apparel**



I am from South Africa Art Works and am here for the first time. I am basically here for very light apparel. I have found some designs with a fabric which doesn't crease so I have placed an order for it. I am looking for different designs which I have not seen anywhere till now.

Indian products are now imported to South Africa, they are trending right now. The quality is what I like the most here.

**Elaine Patricia Madder, South Africa**

Prime Interest: **Accessories**



I am the CEO of SIMB Fabric designing and trading enterprise and started it in 2000. Even though it is my second time at this fair, I do have regular imports from India. I have made friends in India because of this business. I am looking for all kinds of garments and accessories such as handkerchiefs, jewellery, jute bags, t-shirts and shoes. Besides India, I've also been importing from China, UK and Dubai. Indian products

are unique and people in Ghana really like them.

**Simon Boakye, Ghana**



Prime Interest: **Fashion Accessories**



This is my first time at this fair. We make chairs with cotton. We also deal in accessories and clothes. We export as well as import products. At this fair I am looking for cotton fabric and accessories. I am going to make deals here. Indian products are best in quality

and price. Besides India, I also source from Turkey and Latin America. **Marina, Argentina**

Prime Interest: **Fashion Accessories**



I am a designer and co-founder of my brand, Maria Fonseca. We deal in fashion accessories and jewellery so I am here for the first time to look for jewellery. In Argentina people like wearing very light and small designs not the heavy ones. So I found very

less jewellery which is as per my need but I have found some! Also I am looking forward to work with someone who can make my designs. The quality here is very good.

**Maria del Mar, Argentina**

Prime Interest: **Scarves**



My company - Didia Style was established in 1985 and since then we have imported a lot of our products from India. We are into silk, cotton, garments and furniture. I am looking for scarves, accessories and fashionware.

I've made three deals since I arrived and I regularly buy from India. 3/5 of my exports are from India and the rest are from Paris and China. We also export to these countries. The quality is really good here.

**Omoul Seck, Senegal**

Prime Interest: **Garments & Bags**



Our company - Roots, is an year old so this is our first time over here. We deal in fabrics, garments and bags. My friend recommended me this exhibition. I haven't really exported goods from anywhere yet so this is my first step in the international market. I believe that the Indian products have nice design, good price and their handmade quality is beautiful. The variety here is amazing. The Expo Mart is far from the city but I'd like to continue coming here.

**Piyanuch, Thailand**

Prime Interest: **Dressy Products**



This is our first time here. We are sourcing garments and evening dresses. We source from China, Italy and Latvia and we have been in this business since 2002. This is the first time that we are planning to do business with India. I've found 2-3 sellers that I'll definitely visit again

and I am sure I will sign a few deals before the fair ends.

**Laila and Dag Kristoffersen, Norway**



Prime Interest: **Fashion Accessories**



I am from Armancon and this is my second visit. But I've imported from India before. Other than India, I buy from Europe and Greece. I am looking for apparel, accessories, kaftan and scarves. Indian cotton products are good in variety and quality. The fair is very well

organised, there are a range of varied products.

**Mathilda Peron, Greece**

Prime Interest: **Artisanal Apparel**



I am from Holmes & Fallon and am looking for ladies' wear. I have been coming since a couple of years to India but this is my second year at this fair. I am also importing from China. Before this fair, I used to import from Jaipur and Delhi. The Indian work is very intricate, the

handloom work is very different and the fabric quality is brilliant. I love the culture and handloom work here!

**Karen Earl, Australia**

Prime Interest: **Accessories & Leather Goods**



We are from Grupo CASB SPA. This is my first time here. Me and my wife have a business in Argentina and Chile. We deal in clothes, accessories and leather goods. I saw a lot of new products at this fair for expansion of my product line but for now I am going to hold

on to that plan. I am going to stick to what I do. I also source products from Uruguay and Miami but I am looking to expand to other countries.

**Carlos Alberto Sbarra, Argentina and Chile**

Prime Interest: **Fashion Accessories**



I am here for the shoes, bags and wigs. I am mainly looking for metals and pearls and also affordable real gold jewellery. The quality I must say is very perfect. I have placed orders with some of the exporters. I didn't find any wig though. Also I would like to

mention that they should advertise in African countries more about the fair.

**Obuseh Ginika Precious, Nigeria**

Prime Interest: **Scarves**



I am from Bamboou and am looking for scarves. I import from China as well but Indian products have more taste, colours and arrangement.

They have good embroidery and more added value on the fabric. I have been coming to this fair to see more collection. I am going to take samples and then sign deals with the selected ones.

**Karine Louise Renee Ferret, France**

