

**EXPORT PROMOTION COUNCIL FOR HANDICRAFTS**

EPCH HOUSE, POCKET 6 &amp; 7, SECTOR 'C', LOCAL SHOPPING CENTRE, VASANT KUNJ, NEW DELHI-110070

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EPCH-4/4(11)/2018-M&amp;O'Sept-18

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May 15, 2018

To,

All Member(s),

**SUBJECT: MAISON&OBJET'2018 AT PARIS, FRANCE (07-11 SEPTEMBER, 2018)**

Dear Sir/Madam,

You may be aware that Maison&Objet'2018 fair at Paris, France is a premium fair in its category. The lifestyle show brings together a 360° product offering decoration, design, furniture, accessories, textiles, the world of children, tableware for last 21 years. Being a premium fair, the products and exhibitor profile are thoroughly screened by the selection committee of the show organizer and select only suitable products according to their show requirements.

We would like to inform you that the Council is organizing a thematic display namely "*India – Magic of Gifted Hands*" in Maison&Objet'2018 at Villepinte Exhibition Center, Paris, France scheduled from 07-11 September, 2018. Maison&Objet to display the exclusive "HIGH-END PRODUCTS" to help exhibitors attract the right orient visitors (buyers) in the right direction.

**The highly subsidize participation cost of approx. 6 sq. mtrs space will be Rs. 1,00,000/- alongwith limited display aides.** The display of products will be in open common thematic booth is subject to the following:-

- i) The Council invites an exclusive range of Indian handicrafts for display from the member exporters of the following product categories - Home Décor, Tableware, Kitchenware, Furniture, Home Furnishings, Textile Based Handicrafts and Bed Linen/Bed Covers/Spreads etc.
- ii) The best quality and innovative new design collection from your organization will be considered for display. Please send us your product catalogue with product profile as the selection of participants/products to display in EPCH common display area will be decided by Maison&Objet (show organizer).
- iii) Display will be in open common thematic display. As space is limited, EPCH reserve the right to select best quality product which are suitable to thematic presentation.
- iv) The participants have to arrange for their air travel, shipment of exhibits, custom clearance of exhibits & payment of import duties on the samples in France and other related expenses shall be the responsibility of the participating company.

In case, you are interested, you are requested to submit your duly filled application form in the prescribed format (enclosed herewith) along with Rs. 50,000/- by way of demand draft drawn in favour of the "Export Promotion Council for Handicrafts" at New Delhi and balance payment after selection as participants. Withdrawal by participants after selection the amount deposited will be treated as forfeited. The last date for submission of application alongwith requisite payment and photograph is 31<sup>st</sup> May, 2018 (Thursday). For further details, please contact Mr. Varun Kumar, Jr. EPO on [seminar@epch.com](mailto:seminar@epch.com) and 09818725533.

Thanking you,

Yours faithfully,

**(R. K. VERMA)**  
DIRECTOR

Encl: as above.

*Please Note: No further subsidy/MDA will be disbursed to member exporters in this fair.*

# EXPORT PROMOTION COUNCIL FOR HANDICRAFTS

Application for Participation in  
**Maison&Objet 2018**  
 From 07-11 September, 2018 at Paris, France

*Last Date for submission: 31<sup>st</sup> May, 2018*

1	Name of the Organization												
2	Address for Correspondence												
3	Telephone	City code-	9	1	-								
4	Fax	City code-	9	1	-								
5	Mobile no.	+ 91 -											
6	Email												
7	Website												
8	Membership no.	EPCH/MEM/											
9	Renewal Fee Paid -2017-2018	YES <input type="checkbox"/> NO <input type="checkbox"/>											
10	Status Of The Company	<input type="checkbox"/> Private Limited <input type="checkbox"/> Proprietor <input type="checkbox"/> Partnership <input type="checkbox"/> State / Central Govt. Organization											
11	PAN (Income Tax Permanent Account No.)												
12	CIN (Corporate Identification No)												
13	IEC Number												
14	Aadhaar Card Number												
15	GST Number												
16	Area requested	_____ Sq. Mtrs											
17	Name of Proprietor / Partners /Directors [Please Provide Director Identification No. (DIN) in case of Limited Co./Pvt. Ltd Co.]	NAME	Director Identification No. [DIN]										
18	Products to be Displayed (enclosed 08-10 photographs)												
19	Export Performance of Handicrafts Items only AMOUNTS IN RS [ LAKH]	2015 – 2016	2016 – 2017				2017 – 2018						
20	HAVE YOU PARTICIAPTED EARLIER IN ABOVE FAIR YES / NO [ IF YES] PELASE TICK]	2013 <input type="checkbox"/>	2014 <input type="checkbox"/>	2015 <input type="checkbox"/>	2016 <input type="checkbox"/>	2017 <input type="checkbox"/>	2018 <input type="checkbox"/>						
21	MAJOR EXPORT MARKETS												
22	BANK DETAILS FOR PAYMENT BY RTGS/NEFT	Beneficiary:	Export Promotion Council for Handicrafts										
		Address:	'EPCH House", Pocket 6 & 7, Sector – C, LSC , Vasant Kunj, New Delhi.										
		Bank:	Oriental Bank of Commerce										
		Branch:	Mahipalpur, New Delhi										
		Current A/c no.:	00291010002970										
		RTGS/IFSC Code:	ORBC 0100029										
		Branch Code	0029										

*Please Note: No further subsidy/MDA will be disbursed to member exporters in this fair as the participation charges have been highly subsidized by the Council.*

## GENERAL EXHIBITOR RULES

<u>1.</u>	<p><b>SPACE BOOKING</b></p> <ul style="list-style-type: none"><li>• Participation application should be in prescribed format and be submitted within the prescribed date for booking of space.</li><li>• Submission of application to EPCH does not automatically confer a right for allotment of space. Approval of application for space will rest with EPCH.</li><li>• The space allotted to the approved participants is to be exclusively used by them for display of their exhibits as approved by EPCH. Subletting of space is not permissible. Violation of this clause may lead to cancellation of space allotted, forfeiting of space charges, security deposit etc., paid to EPCH and debarring the participation from the future participation in EPCH's event</li></ul>
<u>2.</u>	<p><b>ALLOTMENT OF SPACE TO THE PARTICIPANTS</b></p> <ul style="list-style-type: none"><li>• EPCH reserves the right to select the participants.</li></ul>
<u>3.</u>	<p><b>WITHDRAWAL &amp; REFUND OF PARTICIPATION FEE</b></p> <ul style="list-style-type: none"><li>• Members may please note that after allotment of booth, withdrawal will not be allowed and the amount deposited alongwith application will be forfeited.</li></ul> <p><b>However, Part-Refund of participation fee will be considered in case where:</b></p> <ul style="list-style-type: none"><li>• The participant after approval withdraws from the participation but space is subsequently let out to some other participant who pays for the space. In such cases the first party can be allowed the refund after deducting 10% of the total amount payable.</li><li>• There is a change in the venue and date of an event, Non-availability of space, rejection of application or in the event Of cancellation of participation due to unforeseen circumstances.</li></ul>
<u>4.</u>	<p><b>VISA</b></p> <ul style="list-style-type: none"><li>• The Council will provide necessary assistance by way of issuance of recommendation letter to the concerned Mission for obtaining visas. Visa recommendation letter will be issued only in favour of the Chief Executive / Director / Proprietor/Senior Officer of the company.</li><li>• Since EPCH, on behalf of the participating company, has already committed for certain financial bindings by booking of space, construction/decoration of stand, catalogue entry, general publicity support etc., it will not be possible to consider any refund on account of denial of visa/delay in receipt of visa.</li></ul>
<u>5.</u>	<p><b>GENERAL</b></p> <ul style="list-style-type: none"><li>• Only goods of Indian origin will be allowed for display at India Pavilion.</li><li>• In case representative of the participants will not report at booth during the show. EPCH reserve its right to obtain reason from participants for NO SHOW. In case EPCH is not satisfied with clarification of participants EPCH may initiate the necessary action against such participants.</li><li>• Participants will not be allowed to remove the exhibits during the show without specific written permission from EPCH or show Organisers.</li><li>• Participants will be required to furnish complete information in EPCH Feedback form about "Business Generated on the spot" "Expected Business to be generated" and also "Number of Enquiries" etc. on the last day of the fair. Compliance with this rule will be one of the criteria for selection of the participants for future of EPCH programmes.</li><li>• Participants will adhere to such other regulations as may be prescribed by the country in which the show is held and/or the Fair Organisers.</li><li>• In case of default of any payment due from the participants, EPCH reserves the right to debar them from participation in EPCH's Fair in India &amp; abroad and bring to the notice of appropriate authority.</li><li>• Participants will make own arrangement for sending their exhibits / handling / clearing of exhibits in India as well as at destination and Council will not have any responsibility towards the same. Please ensure your exhibits should reach at exhibition venue atleast one day before the opening of exhibition.</li><li>• All expenses for travel to fro, and stay abroad including boarding, lodging, medical treatment, insurance, etc. will be borne by the participants themselves.</li><li>• In the event of postponement/abandonment/cancellation of the Fair/Exhibition/Show, or incase of exhibits not being displayed due to any reason, EPCH shall be under no liability to compensate expenditure of loss, if any incurred by the participants</li></ul>

I have read, understood and accept the terms and conditions for thematic participation in the above fair through the Council. I hereby enclosed the RTGS/Demand Draft No. \_\_\_\_\_ Dated \_\_\_\_\_ for Rs.50,000/- drawn in favour of Export Promotion Council for Handicrafts, New Delhi towards my representation in EPCH's thematic booth during Maison&Objet'2018 scheduled from 07-11 September, 2018 at Paris, France.

Place:

Signature & Stamp:

Date:

Name:

Designation:

Encl.: 1. RTGS No. / Demand Draft of participation charges

2. Two product photographs

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